

Eastspring Investments Fund Management Limited Liability Company

Interim Financial Statements for the six-month period ended 30 June 2018

Eastspring Investments Fund Management Limited Liability Company Statement of the Board of Directors

The Board of Directors of Eastspring Investments Fund Management Limited Liability Company ("the Company") presents this statement and the accompanying interim statements of the Company for the six-month period ended 30 June 2018.

The Board of Directors is responsible for the preparation and fair presentation of the interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting. In the opinion of the Board of Directors:

- (a) the interim financial statements set out on pages 6 to 39 give a true and fair view of the financial position of the Company as at 30 June 2018, and of its results of operations and its cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due. The interim financial statements have been prepared on a going concern basis.

The Board of Directors has, on the date of this statement, authorised these interim financial statements for issue.

On behalf of the Board of Directors

TRÁCH NHIỆM HỮU HẠN QUẨN LÝ QUỸ

> Ngo The Prieu Chief Executive Officer

Ho Chi Minh City, 13 August 2018

Eastspring Investments Fund Management Limited Liability Company General information

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Eastspring Investments Fund Management Limited Liability Company Corporate information

| Business Registration | 4104000113 | 24 May 2005 |
|------------------------------|-----------------|-------------------|
| Licence No. 1st amendment | | 23 January 2006 |
| Fund Management | 03/UBCK-GPHDQLQ | 26 May 2005 |
| Establishment and | 17/UBCK-GP | 23 July 2008 |
| Operation Licence No. | 27/UBCK-GPDC | 20 November 2008 |
| Operation Exerce 1101 | 67/UBCK-GPDC | 15 April 2010 |
| | 25/GPDC-UBCK | 9 December 2011 |
| | 51/GP-UBCK | 23 March 2012 |
| | 08/GPDC-UBCK | 26 March 2013 |
| | 29/GPDC-UBCK | 12 September 2013 |
| Business Licence No. | 51/GP-UBCK | 23 March 2012 |

The Business Registration Licence and Fund Management Establishment and Operation Licence were issued by the Ho Chi Minh City Department of Planning and Investment and the State Securities Commission, respectively. On 23 March 2012 the State Securities Commission issued the Business Licence No. 51/GP-UBCK which allows the Company to provide portfolio management services. On 26 March 2013, the State Securities Commission issued Amendment Licence No. 08/GPDC-UBCK to supplement securities advisory services to the existing Company's licences.

The Company's operating period, as defined in the charter, is to be consistent with the period of the parent company, Prudential Assurance Vietnam Private Limited. The parent company's investment licence is valid until 29 October 2049.

| Members' Council | Xavier Bernard Maurice Meyer Ngo The Trieu | Chairman Member (from 15 June 2018) |
|------------------|---|---|
| | Nguyen Tuan Thên An | Member (until 15 June 2018) |
| | Clive Darren Baker | Member (from 15 June 2018) |
| | Stephen James Clark | Member (until 15 June 2018) |

| Board of Directors | Ngo The Trieu | Chief Executive Officer (from 15 June 2018) |
|--------------------|---------------------|---|
| | Nguyen Tuan Thên An | Chief Executive Officer (until 15 June 2018) |

Eastspring Investments Fund Management Limited Liability Company Corporate Information (continued)

Registered Office

Saigon Trade Center 37 Ton Duc Thang Street, District 1

Ho Chi Minh City

Vietnam

Auditor

KPMG Limited

Vietnam



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

INTERIM FINANCIAL STATEMENTS REVIEW REPORT

To the Investor Eastspring Investments Fund Management Limited Liability Company

We have reviewed the accompanying interim financial statements of Eastspring Investments Fund Management Limited Liability Company ("the Company"), which comprise the balance sheet as at 30 June 2018, the statements of income and cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 13 August 2018, as set out on pages 6 to 39.

Management's Responsibility

The Company's Board of Directors is responsible for the preparation and fair presentation of these interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Directors determines is necessary to enable the preparation of interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on these interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements do not give a true and fair view, in all material respects, of the financial position of Eastspring Investments Fund Management Limited Liability Company as at 30 June 2018 and of its results of operations and its cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Review Report No.: 18-01-267/1

CHINHANH

Chang Hung Chun

Practicing Auditor Registration Certificate No. 0863-2018-007-1 Deputy General Director

Ho Chi Minh City, 13 August 2018

Nguyen Ho Khanh Tan Practicing Auditor Registration

Certificate No. 3458-2015-007-1

Eastspring Investments Fund Management Limited Liability Company Balance sheet as at 30 June 2018

Form B01a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

| | Code | Note | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|--|------|------|----------------------|-----------------------|
| ASSETS | | | | |
| Current assets (100 = 110 + 120 + 130 + 150) | 100 | | 112,243,130 | 116,381,541 |
| Cash and cash equivalents | 110 | 4 | 54,956,407 | 92,837,443 |
| Cash | 111 | | 4,956,407 | 6,837,443 |
| Cash equivalents | 112 | | 50,000,000 | 86,000,000 |
| Short-term financial investments | 120 | 5 | 30,000,000 | |
| Held-to-maturity investments | 123 | | 30,000,000 | - |
| Accounts receivable - short-term | 130 | 6 | 25,644,041 | 21,871,391 |
| Receivables from fund management activities | 134 | | 25,099,247 | 21,321,646 |
| Other receivables | 135 | | 544,794 | 549,745 |
| Other current assets | 150 | | 1,642,682 | 1,672,707 |
| Short-term prepaid expenses | 151 | | 1,642,682 | 1,672,707 |
| Long-term assets (200 = 220 + 260) | 200 | | 3,650,326 | 3,891,277 |
| Fixed assets | 220 | | 255,819 | 386,814 |
| Tangible fixed assets | 221 | 7 | 224,553 | 345,126 |
| Cost | 222 | | 3,676,278 | 3,676,278 |
| Accumulated depreciation | 223 | | (3,451,725) | (3,331,152) |
| Intangible fixed assets | 227 | 8 | 31,266 | 41,688 |
| Cost | 228 | | 982,797 | 982,797 |
| Accumulated amortisation | 229 | | (951,531) | (941,109) |
| Other long-term assets | 260 | | 3,394,507 | 3,504,463 |
| Deferred tax assets | 262 | 9 | 2,349,795 | 2,468,751 |
| Other long-term assets | 268 | 10 | 1,044,712 | 1,035,712 |
| TOTAL ASSETS (270 = 100 + 200) | 270 | | 115,893,456 | 120,272,818 |

Eastspring Investments Fund Management Limited Liability Company Balance sheet as at 30 June 2018 (continued)

Form B01a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

| | Code | Note | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|--|------|------|----------------------|-----------------------|
| RESOURCES | | | | |
| LIABILITIES $(300 = 310 + 330)$ | 300 | | 30,396,750 | 43,256,440 |
| Current liabilities | 310 | | 24,648,679 | 35,363,679 |
| Accounts payable to suppliers | 312 | | | 78,813 |
| Taxes payable to State Treasury | 314 | 11 | 754,287 | 573,468 |
| Accrued expenses | 316 | 12 | 23,382,791 | 29,766,374 |
| Other short-term payables | 319 | 13 | 511,601 | 4,945,024 |
| Long-term liabilities | 330 | | 5,748,071 | 7,892,761 |
| Provision for severance allowance | 336 | 14 | 1,365,483 | 1,252,809 |
| Provisions – long-term | 337 | 15 | 4,382,588 | 6,639,952 |
| EQUITY $(400 = 410)$ | 400 | | 85,496,706 | 77,016,378 |
| Equity | 410 | 16 | 85,496,706 | 77,016,378 |
| Contributed capital | 411 | | 25,000,000 | 25,000,000 |
| Financial reserve | 418 | | 136,633 | 136,633 |
| Supplement charter capital reserve | 419 | | 136,633 | 136,633 |
| | 420 | | 60,223,440 | 51,743,112 |
| Retained profits - Retained profits brought forward | 420a | | 51,743,112 | 49,283,728 |
| Retained projits brought forward Profit for the current period/year | 420b | | 8,480,328 | 2,459,384 |
| TOTAL RESOURCES (440 = 300 + 400) | 440 | | 115,893,456 | 120,272,818 |

Eastspring Investments Fund Management Limited Liability Company Balance sheet as at 30 June 2018 (continued)

Form B01a - CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

OFF BALANCE SHEET ITEMS

| | Code | Note | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|---|------|------|----------------------|-----------------------|
| Foreign currencies | 005 | 23 | 72,688 | 71,955 |
| Cash and cash equivalents of local entrustors | 030 | 17 | 8,218,353,009 | 3,298,600,801 |
| Investment portfolio of local entrustors | 040 | 18 | 63,477,025,367 | 59,123,871,967 |
| Receivables of entrustors | 050 | | 65,656,276 | 264,094,534 |

13 August 2018

Prepared by:

Le Minh Thuy Chief Accountant CÔNG TY 1

EASTSPENYS // WAY

TP Ngo The Trieu Chief Executive Officer

Eastspring Investments Fund Management Limited Liability Company Statement of income for the six-month period ended 30 June 2018

Form B02a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

| | | Six-month period ended | | |
|-----|--|--|--|--|
| ode | Note | 30/6/2018 VND'000 | 30/6/2017 VND'000 | |
| 10 | 19 | 50,141,117 | 36,135,402 | |
| 21 | 20 | 1,158,119 | 1,438,570 | |
| 22 | | - | 41,552 | |
| 25 | 21 | 42,699,952 | 36,774,092 | |
| 30 | - | 8,599,284 | 758,328 | |
| 31 | | - | 6,045 | |
| 40 | - | 9 | 6,045 | |
| 50 | | 8,599,284 | 764,373 | |
| 51 | 22 | (≜ 5 | - | |
| 52 | 22 | 118,956 | 910,015 | |
| 60 | | 8,480,328 | (145,642) | |
| | 21 22 22 25 30 31 40 50 | 10 19 21 20 22 25 21 30 31 40 50 51 22 52 22 | Note VND'000 10 19 50,141,117 21 20 1,158,119 22 - 25 21 42,699,952 30 8,599,284 31 - 40 - 50 8,599,284 51 22 - 52 22 118,956 | |

13 August 2018

Prepared by:

Le Minh Thuy Chief Accountant Approved by:

CÔNG TY TRÁCH NHIỆM HỮM HẠN QUẨN LÝ VỤÝ

> The Ngo The Trieu Chief Executive Officer

Eastspring Investment Fund Management Limited Liability Company Statement of cash flows for the six-month period ended 30 June 2018 (Direct method)

Form B03a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

| | Six-month period end | | riod ended |
|--|----------------------|----------------------|----------------------|
| | Code | 30/6/2018 VND'000 | 30/6/2017 VND'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash receipts from fund management activities | 01 | 46,363,516 | 35,114,981 |
| Cash payments to employees | 03 | (41,728,126) | (37,503,836) |
| Other receipts from operating activities | 06 | 40,939 | - |
| Other payments for operating activities | 07 | (13,706,984) | (11,689,661) |
| Net cash flows from operating activities | 20 | (9,030,655) | (14,078,516) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Placement of term deposits at the banks | 23 | (30,000,000) | 2 |
| Receipts of interest | 27 | 1,149,619 | 1,684,900 |
| Net cash flows from investing activities | 30 | (28,850,381) | 1,684,900 |
| Net cash flows during the period $(50 = 20 + 30)$ | 50 | (37,881,036) | (12,393,616) |
| Cash and cash equivalents at the beginning of the period | 60 | 92,837,443 | 93,546,502 |
| Cash and cash equivalents at the end of the period $(70 = 50 + 60)$ (Note 4) | 70 | 54,956,407 | 81,152,886 |

13 August 2018

Prepared by:

Le Minh Thuy Chief Accountant TP Ngo The Trieu Chief Executive Officer

25 Approved by:

CÔNG TY

Form B09a - CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying interim financial statements.

1. Reporting entity

(a) Ownership structure

Eastspring Investment Fund Management Limited Liability Company ("the Company") is a limited liability company licenced and incorporated in the Socialist Republic of Vietnam.

(b) Principal activities

The principal activities of the Company are to establish and manage securities investment funds, to provide portfolio management services and to provide financial consultancy and securities investment consultancy under Fund Management Establishment and Operation Licence and their amendments.

The charter capital of the Company as stipulated in the Fund Management Licence is VND25 billion.

As at 30 June 2018, the Company had 21 employees (31/12/2017: 22 employees) of which one (1) is management personnel. During the period, there was one (1) employee resigning and no disciplinary action was taken against any of the employees. As at 30 June 2018, the Company had 11 employees (31/12/2017: 11 employees) who were qualified for fund and assets management.

2. Basis of preparation

(a) Statement of compliance

The interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the relevant statutory requirements applicable to interim financial reporting. These standards and relevant statutory requirements may differ in some material respects from International Financial Reporting Standards and the generally accepted accounting principles and standards of other countries. Accordingly, the accompanying interim financial statements are not intended to present the financial position and results of operations and cash flows in accordance with generally accepted accounting principles and practices in countries or jurisdictions other than Vietnam. Furthermore, their utilisation is not designed for those who are not informed about Vietnam's accounting principles, procedures and practices applicable to fund management companies.

Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(b) Basis of measurement

The interim financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the direct method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. The interim financial statements are prepared for the six-month period ended 30 June 2018.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong, which is also the currency used for financial statement presentation purpose, rounded to the nearest thousand ("VND'000").

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these interim financial statements.

The accounting policies that have been adopted by the Company in the preparation of these interim financial statements are consistent with those adopted in the preparation of the latest annual financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rate approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

Form B 09a-CTO

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(c) Investments

Held-to-maturity investments

Held-to-maturity investments are those that the Company's Board of Directors has the intention and ability to hold until maturity. Held-to-maturity investments comprise term deposit at banks with term to maturity of more than three months to one year. These investments are stated at cost less allowance for doubtful debts.

(d) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

(e) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after tangible fixed assets have been put into operation, such as repairs, maintenance and overhaul costs, are charged to the statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditures are capitalised as additional costs of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

renovation costs

3 years

office equipment

3 - 4 years

(f) Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 4 years.

Form B 09a-CTO

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(g) Accounts payable to suppliers and other payables

Accounts payable to suppliers and other payables are stated at their cost.

(h) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employees severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

(i) Long-term incentive bonus

The long-term incentive bonus is a cash award scheme granted to employees over a period of three years. It is recognised as an expense in the statement of income, with a corresponding increase in liability, over the period that the employees become entitled to the awards ("vesting period"). The amount recognised as an expense is adjusted annually to reflect the increase/decrease by reference to the profitability of the total Eastspring Investments business in Asia during the vesting period.

(j) Portfolio management contracts

The Company receives money from clients and uses the money to invest in securities on behalf of the clients in accordance with the terms of the portfolio management contracts. Investments in securities on behalf of clients under portfolio management contracts together with assets and liabilities in relation to such contracts are recorded off balance sheet in accordance with the guidance in Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance.

(k) Contributed capital

Contributed capital is recognised on the contribution date at the actual amount contributed less any directly attributable transaction costs.

Form B 09a-CTO

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(l) Statutory reserves

According to Circular No. 146/2014/TT-BTC dated 6 October 2014 issued by the Ministry of Finance providing guidance on the financial regime for securities companies and investment fund management companies, the Company is required to make the following allocations:

| | Annual allocation | Maximum balance |
|------------------------------------|------------------------|------------------------|
| Financial reserve | 5% of profit after tax | 10% of charter capital |
| Supplement charter capital reserve | 5% of profit after tax | 10% of charter capital |

The purpose of the financial reserve is to compensate for loss incurred in the course of business, net of amount of loss that is compensated for by insurance companies or individuals causing such loss.

Supplement charter capital reserve is allocated from annual profit after tax and is to supplement charter capital of the Company.

The Company is not allowed to use financial reserve and supplement charter capital reserve to pay dividends.

(m) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Company's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

(i) Financial assets

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by the Board of Directors as held for trading. A financial asset is considered as held for trading if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Form B 09a-CTO

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the Company on initial recognition designates as at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by the Board of Directors as held for trading. A financial liability is considered as held for trading if:
 - it is incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Form B 09a-CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

(n) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(o) Revenue and other income

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

(i) Services rendered

Fund and portfolio management fees and administration fees are recognised in the statement of income when earned. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

Form B 09a-CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(ii) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(p) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.

(q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Related companies refer to the investor, its ultimate parent company and their subsidiaries and associates. Related parties also include funds managed by the Company.

(r) Nil balances

Items or balances required by Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on the promulgation of accounting guidance for investment fund management companies and the Vietnamese Accounting System for enterprises that are not shown in these interim financial statements indicate nil balances.

(s) Segment reporting

The Company operates as one segment, which is investment management and one geographical segment, which is Vietnam.

Form B 09a-CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(t) Seasonality of operation

The Company's result of operation is not affected by seasonality or cyclical factors except for the following items:

(i) Employee's bonus

The Company has temporarily accrued for employee's bonus based on the Group's financial budget for 2018 in this interim financial statements. However, the accrued bonus will be finalised at the end of the annual accounting period based on the Group's actual financial performance for the year ending 31 December 2018.

(ii) Corporate income tax

In accordance with the prevailing tax regulations, corporate income tax is computed and finalised at the year-end. The corporate income tax for the six-month period ended 30 June 2018 is temporarily calculated at 20% of the Company's profit for the six-month period ended 30 June 2018.

(iii) Statutory reserves

In accordance with the regulations, statutory reserves are computed at the year-end.

(u) Change in accounting estimate

In preparing these interim financial statements, the Board of Director of the Company has made several accounting estimates. Actual results may differ from these estimates. There were no significant changes in accounting estimates compared to those made in the most recent annual financial statements or those made in the same interim period of the prior year.

(v) Unusual items

There were no unusual items which affect the Company's interim financial statement for the sixmonth period ended 30 June 2018.

(w) Changes in the composition of the Company

There were no changes in the composition of the Company since the end of the most recent annual accounting period which affect the interim financial statements of the Company for the six-month period ended 30 June 2018.

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4. Cash and cash equivalents

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|--|----------------------|-----------------------|
| Cash at banks | | |
| Deutsche Bank AG – Ho Chi Minh Branch | 3,463,407 | 5,970,416 |
| HSBC Bank (Vietnam) Ltd | 1,493,000 | 867,027 |
| | 4,956,407 | 6,837,443 |
| Cash equivalents - Term deposits with original term to maturity not exceeding three months | | |
| ANZ Bank (Vietnam) Limited | 13,000,000 | 35,000,000 |
| Deutsche Bank AG – Ho Chi Minh Branch | 25,000,000 | 8,000,000 |
| HSBC Bank (Vietnam) Ltd | 12,000,000 | 43,000,000 |
| | 50,000,000 | 86,000,000 |
| Cash and cash equivalents in the statement of cash flows | 54,956,407 | 92,837,443 |
| | | |

The Company's cash equivalents as at 30 June 2018 earned annual interest rates ranging from 1.70% to 2.15% (31/12/2017: from 2.32% to 3.82%) for term deposits in VND. In the event of withdrawal before the maturity, these term deposits earn interest at rates in accordance with the bank's policy applied for withdrawal before maturity.

Notes to the interim financial statements for the six-month period ended 30 June 2018 (continued) Eastspring Investment Fund Management Limited Liability Company

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5. Short-term financial investments

Held-to-maturity investments

30,000,000

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6. Accounts receivable - short-term

Receivables from fund management activities comprised:

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|---|-----------------------|-----------------------|
| Amounts due from the parent company Amounts due from other related companies | 24,899,247 200,000 | 21,166,646 155,000 |
| | 25,099,247 | 21,321,646 |

The amounts due from the parent company and other related companies were unsecured, interest free and are receivable upon demand.

Other receivables comprised:

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|---|--|---------------------------------------|
| Deposits for rental Interest receivables Receivables from employees Others | 30,000 330,889 23,000 160,905 | 39,000 363,328 85,000 62,417 |
| | 544,794 | 549,745 |

No receivables as at 30 June 2018 and 31 December 2017 were overdue. The Company's Board of Directors believed that no allowance for doubtful debts was necessary in respect of the outstanding receivables as at 30 June 2018 and 31 December 2017.

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7. Tangible fixed assets

| Six-month period ended 30 June 2018 | Renovation costs VND'000 | Office equipment VND'000 | Total VND'000 |
|--|--------------------------------|--------------------------------|----------------------|
| Cost | | | |
| Opening balance/closing balance | 1,544,802 | 2,131,476 | 3,676,278 |
| Accumulated depreciation | | | |
| Opening balance Charge for the period | 1,268,800 57,966 | 2,062,352 62,607 | 3,331,152 120,573 |
| Closing balance | 1,326,766 | 2,124,959 | 3,451,725 |
| Net book value | | | |
| Opening balance Closing balance | 276,002 218,036 | 69,124 6,517 | 345,126 224,553 |
| Six-month period ended 30 June 2017 | Renovation costs VND'000 | Office equipment VND'000 | Total VND'000 |
| Cost | | | |
| Opening balance/closing balance | 1,342,074 | 2,131,476 | 3,473,550 |
| Accumulated depreciation | | | |
| Opening balance Charge for the period | 1,186,656 24,178 | 1,931,863 66,932 | 3,118,519 91,110 |
| Closing balance | 1,210,834 | 1,998,795 | 3,209,629 |
| Net book value | 155 410 | 199,613 | 355,031 |
| Opening balance Closing balance | 155,418 131,240 | 132,681 | 263,921 |
| | | | |

Included in tangible fixed assets were assets costing VND2,903 million which were fully depreciated as at 30 June 2018 (31 December 2017: VND2,903 million), but which are still in active use.

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8. Intangible fixed assets

| | Software Six-month period ended | |
|---------------------------------|------------------------------------|----------------------|
| | 30/6/2018 VND'000 | 30/6/2017 VND'000 |
| Cost | | |
| Opening balance/closing balance | 982,797 | 982,797 |
| Accumulated amortisation | | - |
| Opening balance | 941,109 | 920,265 |
| Charge for the period | 10,422 | 10,422 |
| Closing balance | 951,531 | 930,687 |
| Net book value | | |
| Opening balance | 41,688 | 62,532 |
| Closing balance | 31,266 | 52,110 |

Included in intangible fixed assets were assets costing VND893 million which were fully amortised as at 30 June 2018 (31 December 2017: VND893 million), but which are still in active use.

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9. Deferred tax assets

(i) Recognised deferred tax assets

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|-----------------------------------|----------------------|-----------------------|
| Deferred tax assets: | | |
| Accrued operating expenses | 2,076,698 | 2,218,189 |
| Provision for severance allowance | 273,097 | 250,562 |
| Total deferred tax assets | 2,349,795 | 2,468,751 |
| | | |

(ii) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

| | 30/6/2018 | | 31/12/2017 | |
|------------|------------------------------------|----------------------|------------------------------------|----------------------|
| | Temporary difference VND'000 | Tax value VND'000 | Temporary difference VND'000 | Tax value VND'000 |
| Tax losses | 53,340,892 | 10,668,178 | 61,995,130 | 12,399,026 |

The tax losses will be expired in the following years:

| Year of expiry | Status of tax review | Tax losses available VND'000 |
|----------------------|---|---------------------------------------|
| 2019 2020 2021 | Outstanding Outstanding Outstanding | 17,192,847 29,482,041 6,666,004 |
| | | 53,340,892 |

Deferred tax assets have not been recognised in respect of unused tax losses because it is not probable that future taxable profit will be available against which the Company can utilise the benefits therefrom.

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10. Other long-term assets

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|----------------------------|----------------------|-----------------------|
| Deposits for office rental | 1,044,712 | 1,035,712 |

11. Taxes payable to State Treasury

| | 1/1/2018 VND'000 | Incurred VND'000 | Paid VND'000 | 30/6/2018 VND'000 |
|---|------------------------------|-----------------------|---------------------------------------|----------------------|
| Personal income tax Withholding tax Value added tax | 396,695 161,546 15,227 | 11,836,829 386,316 | (11,686,401) (340,698) (15,227) | 547,123 207,164 |
| | 573,468 | 12,223,145 | (12,042,326) | 754,287 |

12. Accrued expenses

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|--|--|--|
| Bonuses and incentives Current portion of long-term incentive bonus (Note 15) Accrued operating expenses Others | 5,776,608 5,517,600 3,444,000 8,644,583 | 16,090,060 10,776,388 1,213,000 1,686,926 |
| | 23,382,791 | 29,766,374 |

13. Other short-term payables

Other short-term payables mainly represent the recharged expenses from the related companies

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|---|----------------------|------------------------|
| Amounts due to the parent company - Non-trade Amounts due to other related companies - Non-trade | 18,141 | 2,190,652 2,260,910 |

The amounts due to the parent company and other related companies were unsecured, interest free and are payable at call.

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14. Provision for severance allowance

| | Six-month period ended | |
|----------------------------------|------------------------|----------------------|
| | 30/6/2018 VND'000 | 30/6/2017 VND'000 |
| Opening balance | 1,252,809 | 853,003 |
| Provision made during the period | 112,674 | 399,806 |
| Closing balance | 1,365,483 | 1,252,809 |

15. Provisions - long-term

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|--|----------------------|-----------------------|
| Long-term incentive bonus (i) Other bonus schemes | 3,912,132 470,456 | 6,365,711 274,241 |
| | 4,382,588 | 6,639,952 |

(i) Movements of long-term incentive bonus during the period were as follows:

| | Six-month pe 30/6/2018 VND'000 | riod ended 30/6/2017 VND'000 |
|---|---------------------------------------|---------------------------------------|
| Opening balance Provision made during the period Transfer to current portion of long-term incentive bonus (Note 12) | 6,365,711 3,064,021 (5,517,600) | 8,057,524 4,441,706 (8,804,401) |
| Closing balance | 3,912,132 | 3,694,829 |

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16. Equity

(a) Changes in owner's equity

| | Contributed capital VND'000 | Financial reserve VND'000 | Supplement charter capital reserve VND'000 | Retained profits VND'000 | Total VND'000 |
|---------------------------|-----------------------------------|---------------------------------|--|--------------------------------|------------------|
| Balance at 1 January 2018 | 25,000,000 | 136,633 | 136,633 | 51,743,112 | 77,016,378 |
| Net profit for the period | | - | - | 8,480,328 | 8,480,328 |
| Balance at 30 June 2018 | 25,000,000 | 136,633 | 136,633 | 60,223,440 | 85,496,706 |
| Balance at 1 January 2017 | 25,000,000 | | | 49,283,728 | 74,283,728 |
| Net loss for the period | * | | | (145,642) | (145,642) |
| Balance at 30 June 2017 | 25,000,000 | | *: | 49,138,086 | 74,138,086 |

(b) Contributed capital

The Company's authorised charter capital of VND25,000,000,000 has been fully contributed by the parent company, Prudential Vietnam Assurance Private Limited, a company incorporated in Vietnam.

The ultimate parent company, Prudential plc, is incorporated in the United Kingdom.

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17. Cash and cash equivalents of local entrustors

Details of cash and cash equivalents held on behalf of local entrustors were as follows:

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|---|----------------------|-----------------------|
| Shareholder Fund | 1,393,064,608 | 1,372,465,491 |
| Cash at banks | 84,693,020 | 639,439,499 |
| Cash equivalents (*) | 1,308,371,588 | 733,025,992 |
| Universal Life Fund | 53,197,531 | 50,515,456 |
| Cash at banks | 53,197,531 | 50,515,456 |
| Life Fund | 6,372,373,918 | 1,582,712,940 |
| Cash at banks | 2,948,079,832 | 593,542,202 |
| Cash equivalents (*) | 3,424,294,086 | 989,170,738 |
| Unit-linked Funds | 294,948,044 | 183,075,216 |
| Cash at banks | 100,728,841 | 94,642,815 |
| Cash equivalents (*) | 194,219,203 | 88,432,401 |
| Eastspring Investments Vietnam Navigator Fund | 13,765,615 | 14,983,241 |
| Cash at banks | 9,560,181 | 10,878,676 |
| Cash equivalents (*) | 4,205,434 | 4,104,565 |
| Pension Fund | 91,003,293 | 94,848,457 |
| Cash at banks | 5,755,142 | 9,136,112 |
| Cash equivalents (*) | 85,248,151 | 85,712,345 |
| | 8,218,353,009 | 3,298,600,801 |

^(*) Cash equivalents represent term deposits at banks with original terms to maturity of not more than three months.

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18. Investment portfolio of local entrustors

Details of investment portfolio held on behalf of local entrustors were as follows:

| | 30/6/2018 | | 31/12/2017 | |
|---|---------------------------------|--|---------------------------------|--|
| | Quantity | Market value VND'000 | Quantity | Market value VND'000 |
| Shareholder Fund Listed debt securities | 38,289,363 | 4,590,745,121 | 35,879,363 | 4,304,323,709 |
| Universal Life Fund Listed debt securities | 26,372,500 | 3,107,197,175 | 23,142,500 | 2,697,450,571 |
| Listed equity securities Listed debt securities Long-term deposits | 9,306,024 417,872,436 N/A | 398,084,651 52,244,376,002 777,344,167 | 7,355,511 401,372,438 N/A | 368,166,823 49,096,429,573 778,091,417 |
| Unit-linked Funds Listed equity securities Listed debt securities | 39,240,847 2,770,000 | 1,760,774,721 321,678,490 | 25,862,723 2,900,000 | 1,297,020,752 316,677,209 |
| Eastspring Investment Vietnam Navigator Fund Listed equity securities Long-term deposits | 3,492,256 N/A | 100,227,658 25,012,647 | 2,825,976 N/A | 103,486,513 24,753,400 |
| Pension Fund Listed debt securities | 1,235,000 | 151,584,735 | 1,200,000 | 137,472,000 |
| | | 63,477,025,367 | | 59,123,871,967 |



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19. Net revenue

Net revenue represents the gross invoiced value of services rendered exclusive of value added tax.

| | Six-month period ended | |
|--|-------------------------|-------------------------|
| | 30/6/2018 VND'000 | 30/6/2017 VND'000 |
| Revenue from management of investment portfolios Revenue from administration of investment portfolios | 46,667,005 3,474,112 | 33,532,051 2,603,351 |
| | 50,141,117 | 36,135,402 |

As at 30 June 2018, there were six securities investment funds with the total net asset values of VND71,761 billion (31/12/2017: there were six securities investment funds with the total net asset values of VND62,686 billion) under the Company's management. The increase of the total net assets by 29% lead to the growth of revenue by 39% compare to last year period.

The Company manages the investments of Shareholder Fund, Universal Life Fund, Life Fund, Unitlinked Funds and Pension Fund of Prudential Vietnam Assurance Private Limited (the parent company) under an investment management agreement effective from 1 January 2008. For the sixmonth period ended 30 June 2018, portfolio management fees earned from services rendered to Prudential Vietnam Assurance Private Limited amounted to VND45,447 million (for the six-month period ended 30 June 2017; VND32,748 million).

In 2008, the Company also entered into a non-discretionary investment portfolio management services agreement with Eastspring Investments (Singapore) Limited to provide portfolio management services to International Opportunities Fund – Vietnam Equity ("IOF"), a sub-fund of the Société d'Investissement à Capital Variable incorporated under the laws of the Grand-Duchy of Luxembourg. For the six-month period ended 30 June 2018, management fees earned from services rendered to IOF was nil (for the six-month period ended 30 June 2017: VND29 million). The investment portfolio management services agreement with IOF was terminated on 30 September 2017.

The Company also manages Eastspring Investments Vietnam Navigator Fund, an open ended fund established in the Socialist Republic of Vietnam under the Fund Establishment Certificate No. 09/GCN-UBCK issued by the State Securities Commission of Vietnam dated 25 March 2014. For the six-month period ended 30 June 2018, management fees earned from services rendered to Eastspring Investments Vietnam Navigator Fund amounted to VND1,220 million (for the six-month period ended 30 June 2017: VND755 million).

For the six-month period ended 30 June 2018, revenue from administration earned from services rendered to Prudential Vietnam Assurance Private Limited amounted to VND3,474 million (for the six-month period ended 30 June 2017: VND2,603 million).

There was no performance fee received by the Company for the six-month periods ended 30 June 2018 and 30 June 2017 because the conditions were not met.



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20. Financial income

| | Six-month period ended | | |
|---|------------------------|----------------------|--|
| | 30/6/2018 VND'000 | 30/6/2017 VND'000 | |
| Bank interest income Foreign exchange gain | 1,117,180 40,939 | 1,438,570 | |
| | 1,158,119 | 1,438,570 | |

21. General and administration expenses

| | Six-month period ended | | |
|--------------------------------------|------------------------|----------------------|--|
| | 30/6/2018 VND'000 | 30/6/2017 VND'000 | |
| Staff costs | 31,271,996 | 26,312,479 | |
| Consultancy and other services costs | 3,908,758 | 3,972,849 | |
| Office rental | 1,888,725 | 2,934,202 | |
| Other expenses | 5,630,473 | 3,554,562 | |
| | 42,699,952 | 36,774,092 | |
| | | | |

22. Income tax

(a) Recognised in the statement of income

| | 30/6/2018 VND'000 | 30/6/2017 VND'000 |
|--|----------------------|----------------------|
| Current tax expense Current period | 8 | ÷ |
| Deferred tax expense Origination and reversal of temporary differences | 118,956 | 910,015 |
| Income tax expense | 118,956 | 910,015 |

Six-month period ended

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(b) Reconciliation of effective tax rate

| | Six-month pe 30/6/2018 VND'000 | 30/6/2017 VND'000 |
|---|--------------------------------------|----------------------|
| Accounting profit before tax | 8,599,284 | 764,373 |
| Tax at the Company's tax rate Non-deductible expenses Tax loss utilised | 1,719,857 129,947 (1,730,848) | 152,875 78,335 |
| Deferred tax assets not recognised | 118,956 | 231,210 678,805 |
| | 118,956 | 910,015 |

(c) Applicable tax rates

The prevailing income tax rate applicable to the Company is 20%. The corporate income tax computation is subject to the review and approval of the tax authorities.

23. Other off balance sheet items

(i) Lease commitments

The future minimum lease payments under non-cancellable operating leases were:

| | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|---|------------------------|------------------------|
| Within one year Within two to five years | 3,880,107 4,142,846 | 3,828,779 6,082,900 |
| | 8,022,953 | 9,911,679 |

(ii) Foreign currencies

| | 30/6/2018 | | 31/12/2017 | |
|-----|-------------------|---------|----------------------|---------|
| | Original currency | VND'000 | Original currency | VND'000 |
| USD | 3,172.75 | 72,688 | 3,172.75 | 71,955 |
| | | | | |

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24. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the interim financial statements, the Company had the following transactions with related parties during the period as follows:

| Related party | Relationship | Nature of transaction | Six-month pe 30/6/2018 VND'000 | 30/6/2017 VND'000 |
|--|--------------------------|---|--------------------------------------|-------------------------|
| Prudential Vietnam Assurance Private Limited | Parent company | Management fees Fund administration fees Services provided by the | 45,446,526 3,474,112 | 32,748,005 2,603,351 |
| | | parent company Expense paid on behalf of the Company | (1,760) (16,380) | (511,515) |
| Prudential Holdings Limited | Related company | Expense paid on behalf of the Company | (322,472) | (272,560) |
| Eastspring Investments (Singapore) Limited | Related company | Portfolio management fees for IOF Services provided by the | 7± | 28,688 |
| | | related company Expenses paid on behalf by the Company | (2,890,308) 133,159 | (3,069,812) 69,974 |
| Eastspring Investments Vietnam Navigator Fund | Fund under management | Management fees | 1,220,479 | 755,358 |

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25. Financial risk management

Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

The Company's Members' Council oversees how the Board of Directors monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

(a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligation, and arises principally from cash in banks and cash equivalents and accounts receivable.

Exposure to credit risk

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

| | Note | 30/6/2018 VND'000 | 31/12/2017 VND'000 |
|--|--------------------|--|-----------------------|
| Cash and cash equivalents Held-to-maturity investments Accounts receivable | (i) (i) (ii) | 54,956,407 92,83 30,000,000 25,614,041 21,83 | |
| | | 110,570,448 | 114,669,834 |

Cash and cash equivalents and held-to-maturity investments (i)

Cash and cash equivalents and held-to-maturity investments of the Company are mainly held with well-known financial institutions. The Board of Directors does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

(ii) Accounts receivable

Accounts receivable mainly include management fees receivable. Credit risk in relation to management fees receivable is considered minimal as these are receivables from related parties and funds under management of the Company who have good collection track records with the Company. Form B09a - CTQ

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(b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

At the reporting date, the financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest

| From 1 year to 5 years VND'000 | Sign of | (4) | .e. c. i | Ĩ |
|--|---|------------|---|-----------|
| From 3 months to Fi 1 year VND'000 | M (M) | F | / W & | £1 |
| From 1 to Fr 3 months VND'000 | 12,088,583 | 12,088,583 | 2,899,926 | 2,899,926 |
| Less than 1 month VND'000 | 511,601 | 511,601 | 78,813 | 5,023,837 |
| Undiscounted contractual cash flows VND'000 | 12,088,583 | 12,600,184 | 78,813 2,899,926 4,945,024 | 7,923,763 |
| Carrying amount VND'000 | 12,088,583 511,601 | 12,600,184 | 78,813 2,899,926 4,945,024 | 7,923,763 |
| payments as follows: | As at 30 June 2018 Accrued expenses Other short-term payables | | As at 31 December 2017 Accounts payable to suppliers Accrued expenses Other short-term payables | |

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(c) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Company is exposed to currency risk on revenue and purchases that are denominated in a currency other than the respective accounting currency of the Company. The currency in which these transactions primarily are denominated is USD.

Exposure to currency risk

At the reporting date, the Company had the following net monetary asset position exposed to currency risk as follows:

| | Denominat | Denominated in USD | |
|---------------------------|----------------------|-----------------------|--|
| | 30/6/2018 VND'000 | 31/12/2017 VND'000 | |
| Cash and cash equivalents | 72,688 | 71,955 | |
| | | | |

The following was the significant exchange rate applied by the Company:

| The following was an argument | ** | 527 | Exchange | rate as at |
|-------------------------------|----|-----|-----------|------------|
| | | | 30/6/2018 | 31/12/2017 |
| USD/VND | | | 22,910 | 22,665 |

Below is an analysis of the possible impact on the net profit/(loss) after tax of the Company as at 30 June 2018 and 31 December 2017. This analysis assumes that all other variables, in particular interest rates, remain constant:

| Effect to net profit/(loss) after tax | |
|---------------------------------------|------------------------------|
| 30/6/2018 VND'000 | 31/12/2017 VND'000 |
| 582 | 576 |
| | afte 30/6/2018 VND'000 |

The opposite movement of the USD would have equal but opposite effect to the net profit/(loss) after tax of the Company as at 30 June 2018 and 31 December 2017.

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(ii) Interest rate risk

Interest rate risk is the risk that the fair values or future cash flows of the Company's financial instruments will fluctuate as a result of changes in market interest rates. The Company's exposure to market risk due to changes in interest rates is minimal since all term deposits have short-term maturities.

At the reporting date, the interest rate profile of the Company's interest-bearing financial instruments was:

| | Carrying amount | | |
|--|--------------------------|-----------------------|--|
| | 30/6/2018 VND'000 | 31/12/2017 VND'000 | |
| Fixed rate instruments Cash equivalents Held-to-maturity investments | 50,000,000 30,000,000 | 86,000,000 | |
| Variable rate instruments Cash at banks | 4,956,407 | 6,837,443 | |

A change of 100 basis points in interest rates would have increased or decreased the net profit/(loss) after tax of the Company by VND40 million (31/12/2017: VND55 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

(iii) Market price risk

Market price risk is the risk that the value of the financial instruments will decrease as a result of changes in equity indices and the values of individual securities. The Company is not directly exposed to market price risk as it does not hold any equity securities as at 30 June 2018 and 31 December 2017.

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(d) Fair value of financial assets and liabilities

Fair value is the value which is determined as the price appropriate to market price that would be received for sale of an asset or paid to transfer a liability at the measurement date.

The fair values of financial assets and liabilities, together with the carrying amounts shown on the balance sheet were as follows:

| | 30/6/2018 | | 31/12/2017 | |
|---|-------------------------------|--------------------------|-------------------------------|--------------------------|
| | Carrying amount VND'000 | Fair value VND'000 | Carrying amount VND'000 | Fair value VND'000 |
| Financial assets categorised as loans and receivables: | | | | |
| Cash and cash equivalents | 54,956,407 | 54,956,407 | 92,837,443 | 92,837,443 |
| Held-to-maturity investments | 30,000,000 | 30,000,000 | - | |
| Accounts receivable | 25,614,041 | (*) | 21,832,391 | (*) |
| Financial liabilities categorised as liabilities at amortised cost: | | | | |
| Accounts payable to suppliers | in the | (*) | 78,813 | (*) |
| Accrued expenses | 12,088,583 | (*) | 2,899,926 | (*) |
| Other short-term payables | 511,601 | (*) | 4,945,024 | (*) |

(*) The Company has not determined the fair values of these financial instruments for disclosure in the interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for securities investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting. The fair values of these financial instruments may differ from their carrying amounts.

13 August 2018

Prepared by:

Le Minh Thuy Chief Accountant Approved by:

TRÁCH NHIỆM HỮU HẠN (C)

1P. Ngo Phe Trieu Chief Executive Officer