

# Eastspring Investments Vietnam Navigator Fund

Interim Financial Statements for the six-month period ended 30 June 2018

## Eastspring Investments Vietnam Navigator Fund General Information

Fund Unit Issuance Certificate

70/GCN-UBCK dated 4 December 2013

Establishment Registration

Certificate

09/GCN-UBCK dated 25 March 2014

The Establishment Registration Certificate was issued by the State Securities Commission and is valid for indefinite

time.

Fund Representative Board

Mr. Dinh Ba Thanh

Chairman

Mr. Le Van Be

Member

Mr. Dang The Duc

Member

Fund Management Company

Eastspring Investments Fund Management Limited

Liability Company

Supervising Bank

HSBC Bank (Vietnam) Ltd.

Registered Office

23rd Floor, Saigon Trade Center Building

37 Ton Duc Thang Street Ben Nghe Ward, District 1

Ho Chi Minh City

Vietnam

Auditor

KPMG Limited

Vietnam

# STATEMENT OF THE FUND MANAGEMENT COMPANY'S RESPONSIBILITY IN RESPECT OF THE INTERIM FINANCIAL STATEMENTS

The Management of Eastspring Investments Fund Management Limited Liability Company ("the Fund Management Company") is responsible for the preparation and fair presentation of the interim financial statements of Eastspring Investments Vietnam Navigator Fund ("the Fund") in accordance with Vietnamese Accounting Standards, Circular No. 198/2012/TT-BTC dated 15 November 2012 issued by the Ministry of Finance ("Circular 198") on the promulgation of accounting system for open-ended funds, relevant requirements of Circular No. 183/2011/TT-BTC dated 16 December 2011 issued by the Ministry of Finance ("Circular 183") on the promulgation of guidance on establishment and management of open-ended funds and of Circular No. 15/2016/TT-BTC dated 20 January 2016 issued by the Ministry of Finance ("Circular 15") amending and supplementing certain articles of Circular 183 and the relevant statutory requirements applicable to interim financial reporting. In preparing those interim financial statements, the Fund Management Company is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim financial statements; and
- prepare interim financial statements on the going concern basis unless it is inappropriate to presume that the Fund will continue in business.

The Management of the Fund Management Company is also responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Fund and to ensure that the accounting records comply with Vietnamese Accounting Standards, Circular 198 on the promulgation of accounting system for open-ended funds, relevant requirements of Circular 183 on the promulgation of guidance on establishment and management of open-ended funds and of Circular 15 amending and supplementing certain articles of Circular 183 and the relevant statutory requirements applicable to financial reporting. The Management of the Fund Management Company is also responsible for safeguarding the assets of the Fund and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Eastspring Investments Fund Management Limited Liability Company's management confirms that they have complied with the above requirements in preparing the interim financial statements of the Fund for the six-month period ended 30 June 2018.

On behalf of Eastspring Investments Fund Management Limited Liability Company

Mr. Ngo The Trieu

Chief Executive Officer

Ho Chi Minh City, 10 August 2018

#### I. Fund's general information

#### 1. Fund's objectives:

Eastspring Investments Vietnam Navigator Fund ("the Fund")'s objective is to deliver capital appreciation through exposure to multiple asset classes. The Fund aims, through dynamic asset allocation, to provide participation in equity upside when stock markets are performing well, while having a softening effect when stock markets are not performing well.

#### 2. Fund's performance:

According to the interim financial statements of the Fund as at 30 June 2018 and for the year then ended, Net Asset Value ("NAV") of the Fund has decreased 2.23% as compared with the Fund's NAV as at 31 December 2017.

#### 3. Fund's investment strategy:

The investment strategies of the Fund are "strategic assets allocation" and "Target Assets selection". The Fund will apply the dynamic strategic assets allocation and aims to exploit changes of the macro economy and market dynamics in order to preserve capital and take opportunity to gain potential profits when possible. During the period, the Fund's investment strategy in the Fund's Prospectus and Charter has been changed effective from 26 April 2018. Specifically, the asset allocation of the Fund will change as follows:

| Assets            | Allocation ratios<br>( Before 26 Apr 2018) | Allocation ratios<br>(From 26 Apr 2018) |
|-------------------|--|---|
| Stock             | from 0% - 80%                              | from 0 - 100%                           |
| Bond              | from 0% - 80%                              | from 0 - 100%                           |
| Cash and monetary | from 0% - 49%                              | from 0 - 49%                            |

#### 4. Fund Type:

The Fund is a public open-ended investment fund, with indefinite term.

#### 5. Fund Inception Date

The Fund was established under the Establishment Registration Certificate No. 09/GCN-UBCK issued by the State Securities Commission of Vietnam on 25 March 2014.

#### 6. Fund size at the time of the report

As at 30 June 2018:

- Number of outstanding fund units: 7,668,819.36 units
- Value of fund units at par: VND76,688,193,600
- Total Net Asset Value: VND140,759,835,514

#### 7. Fund Profit Distribution Policy

Profits shall be distributed in accordance with the decision of the Fund Management Company and there is no commitment or guarantee that profit distribution shall be conducted. If any profit distribution is conducted, it shall not be construed as a forecast, indication or the fund's ability to distribute profit in the future. Any profit distribution made does not imply that the profit distribution will be made after that. The Fund Management Company may change the distribution frequency and/or adjust the dividend rate to below profit rate of the Fund at its sole discretion.

When profit distribution is declared and conducted, the net assets of the Fund shall decrease correspondingly.

The Fund's profits shall be distributed only when the Fund has fulfilled or is able to fulfil its tax liability and other financial obligations, and provision funds of the Fund have been established. After the distribution of profits, the Fund must also ensure the ability to pay for due liabilities and obligations.

#### 8. Net profit distributed to Fund Unitholders

During the period, the Fund did not distribute any profit to Fund Unitholders.

#### II. Operational data

#### 1. Asset allocation:

|                           | 30/6/2018 | 30/6/2017 | 30/6/2016 |  |
|---------------------------|-----------|-----------|-----------|--|
| Asset allocation          | (%)       | (%)       |           |  |
| Cash and cash equivalents | 9.74%     | 23.20%    | 22.12%    |  |
| Investments               | 88.60%    | 76.12%    | 77.51%    |  |
| Receivables               | 1.66%     | 0.68%     | 0.37%     |  |
| Total                     | 100.00%   | 100.00%   | 100.00%   |  |

# 2. Operating indices

| Indices   | 30/6/2018       | 30/6/2017       | 30/6/2016      |
|---|-----------------|-----------------|----------------|
| 2.1. Net Asset Value (VND)  | 140,759,835,514 | 117,008,700,019 | 91,677,902,776 |
| 2.2. Total number of outstanding<br>Fund units (Fund units)               | 7,668,819.36    | 6,764,802.34    | 6,710,434.29   |
| 2.3. NAV/Fund unit (VND)  | 18,355          | 17,297          | 13,662         |
| 2.4. The highest level of NAV per<br>Fund unit during the period<br>(VND) | 22,281          | 17,297          | 13,662         |
| 2.5. The lowest level of NAV per<br>Fund unit during the period<br>(VND)  | 18,355          | 14,176          | 11,442         |
| 2.9. Total growth (%) per Fund Unit<br>(compared to last period)          | 6.12%           | 26.61%          | 20.56%         |
| 2.13. Operating expenses over<br>average NAV ratio (%)                    | 2.21%           | 2.65%           | 2,75%          |
| 2.14. Portfolio turnover rate (%)   | 52.63%          | 95.22%          | 66.48%         |

#### 3. Growth over the periods

| Period  | Total growth of NAV/<br>fund unit | Growth NAV/<br>unit annually |
|---|-----------------------------------|------------------------------|
| - 1 year (30/6/2017 - 30/6/2018)              | 6.12%                             | 6.12%                        |
| - 3 years (30/6/2015 - 30/6/2018)             | 61.97%                            | 17.42%                       |
| - Since inception<br>(25/03/2014 – 30/6/2018) | 83.55%                            | 15.29%                       |
| - Growth of the benchmark                     | No reference index                | No reference index           |

#### 4. Annual growth rate

| Period                           | 30/6/2018 | 30/6/2017<br>(%) | 30/6/2016<br>(%) | 30/6/2015<br>% |
|----------------------------------|-----------|------------------|------------------|----------------|
| Growth rate per<br>fund unit (%) | 6.12%     | 26.61%           | 20.56%           | 14.22%         |

#### III. MARKET DESCRIPTION

Gross domestic product (GDP) in the second quarter fell to 6.8% compared to 7.4% in the first quarter of 2018. For the first half of 2018, the growth was high at 7.1%. Quarter II growth was slightly decrease mainly due to growth from manufacturing, from a high of 13.9% in the first quarter to 12.4% in the second quarter and the decline in the mining industry. Meanwhile, the service contributed positively to second quarter growth, due to strong growth from wholesale, retail and tourism support services. In addition, the services, agro-forestry and fishery sectors continue to recover.

Consumer price index (CPI) in June continued to increase 0.61% over the previous month, and increased 4.67% respectively over the same period in 2017, higher than the government's 4% target. However, for the first six months of 2018, the average inflation rate was 3.29%, still lower than the 4.15% in the same period last year. The main cause of inflation is rising food prices and transportation services, and the government continues to increase the price of health services under the reform of public services.

Export growth slowly in the second quarter mainly due to the impact of the electronic commerce cycle and the effect of the US imposition of higher taxes on some exports from China and South East Asian countries. According to the General Statistics Office, export and import growth was at 9.9% and 8.5% respectively in June 2018 against same period last year. In June 2018, it recorded a trade deficit of \$ 100 million. However, the trade surplus remains at US \$ 2.7 billion for the first six months of 2018, far better than the \$ 2.7 billion deficit in the six months of 2017.

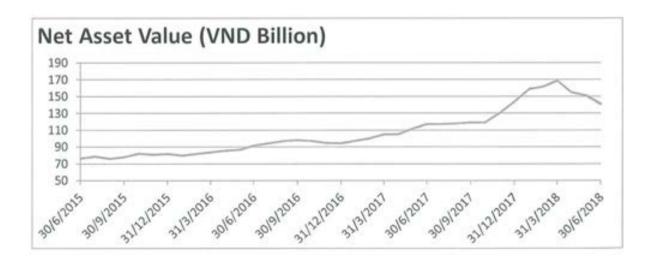
Meanwhile, foreign direct investment disbursement continued to grow steadily, reaching \$ 8.4 billion in the first six months of 2018, up 8.4% over the same period last year. However, the US dollar exchange rate had a strong fluctuation in the end of May 2018, the end of June 2018 exchange rate increased to 22,956VND/USD, in the first 6 month, Vietnam Dong reduced to 1.1% compared to 0.1% decrease in the same period last year.

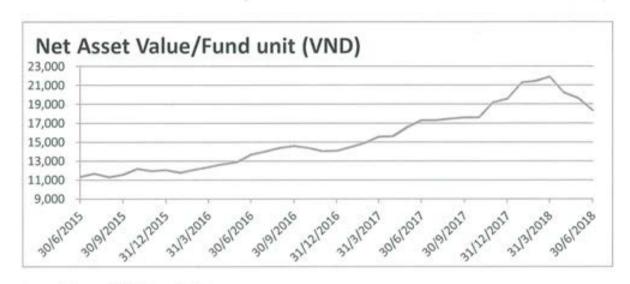
#### IV. Details of the Fund's operational targets

#### 1. Details of the Fund's activities

Growth chart of the Fund in the last 3 years

As compared to the inception date, NAV and NAV/unit as at 30 June 2018 has increased by 164.57% and 83.55% respectively.





#### Change in Net Asset Value

| Item     | 30/6/2018<br>VND | 30/6/2017<br>VND | The rate of change  |
|----------|------------------|------------------|---------------------|
|          | [1]              | [2]              | [3]=([1] - [2])/[2] |
| NAV      | 140,759,835,514  | 117,008,700,019  | 20.30%              |
| NAV/unit | 18,355           | 17,297           | 6.12%               |

### 2. Statistics on investors holding fund certificates at the time of the report

| Units                        | Number of<br>Investors holding | Number of fund unit<br>hold | Percentage holding |
|------------------------------|--------------------------------|-----------------------------|--------------------|
| Less than 5,000              | 163                            | 144,546.44                  | 1.88%              |
| From 5,000 to under 10,000   | 11                             | 78,555.56                   | 1.02%              |
| From 10,000 to under 50,000  | 25                             | 489,433.71                  | 6.38%              |
| From 50,000 to under 500,000 | 3                              | 173,788.57                  | 2.27%              |
| From 500,000 and above       | 3                              | 6,782,495.08                | 88.45%             |
| Total                        | 205                            | 7,668,819.36                | 100.00%            |

#### V. Market outlook

The macroeconomic situation in Vietnam in the remaining months of 2018 still faces many challenges. However, the GDP growth forecast is still positive, the risks of high inflation and fluctuations in the VND/USD exchange rate will be high but under control.

#### VI. Other information

# Information about the Fund operating personnel, Fund Representative Board and the Board of Directors of the Fund Mangement Company

In the period, the Fund operating personnel, Fund Representative Board and the Board of Directors of the Fund Mangement Company have the changes as below:

| Position                | The information chang  |  |
|-------------------------|--|--|
| Chief Executive Officer | Terminated since 15 June<br>2018                                       |  |
| Chief Executive Officer | From 15 June 2018  |  |
| Head of Fixed Income    | From 15 June 2018  |  |
| Head of Equity          | From 15 June 2018  |  |
|                         | Chief Executive Officer  Chief Executive Officer  Head of Fixed Income |  |

As at 30 June 2018, the Fund operating personnel, Fund Representative Board and the Board of Directors of the Fund Mangement Company:

| Name              | Position   | Qualification  | The<br>Company/Fund<br>joining year |
|-------------------|--|--|-------------------------------------|
| Dinh Ba Thanh     | h Chairman – Bachelor of Architecture Fund Representative Board  |  | 2014                                |
| Le Van Be         | Member – Fund<br>Representative<br>Board                         | Bachelor of Economics  | 2014                                |
| Dang The Duc      | Member – Fund<br>Representative<br>Board                         | Bachelor of Law  | 2014                                |
| Ngo The Trieu     | Chief Executive<br>Officer<br>cum Chief<br>Investment<br>Officer | Chartered Financial Analyst<br>Master of Business Administration<br>Master of Science in International<br>Project Management | 2007                                |
| Le Nguyen Binh    | Head of<br>Operations and<br>Performance<br>Analytics            | Bachelor of Accounting &<br>Auditing   | 2005                                |
| Phan Thi Anh Minh | Head of<br>Marketing &<br>Government<br>Relations                | Bachelor of Business<br>Administration<br>Bachelor of Arts, French Linguistics<br>and Literature                             | 2005                                |

| Name                      | Position                                | Qualification   | The<br>Company/Fund<br>joining year |  |
|---------------------------|---|---|-------------------------------------|--|
| Nguyen Thi Hong Cam       | Head of<br>Dealing                      | Master of Applied Finance<br>Bachelor of Business<br>Administration                               | 2007                                |  |
| Tong Cong Cuong           | Head of Legal<br>and<br>Compliance      | Master of Laws<br>A member of Ho Chi Minh City<br>Bar   | 2012                                |  |
| Le Minh Thuy              | Head of<br>Finance & Risk<br>Management | Bachelor of Banking and Finance<br>Association of Chartered Certified<br>Accountants              | 2013                                |  |
| Tran Trong Phuong<br>Thao | Head of Human<br>Resource and<br>Admin  | Bachelor of Business<br>Administration<br>Bachelor of Arts, English<br>Linguistics and Literature | 2005                                |  |
| Tran Thap Kieu Quan       | Head of Fixed<br>Income                 | Bachelor of Finance<br>Master of Business Administration<br>Chartered Financial Analyst           | 2006                                |  |
| Le Hoang Vu               | Head of Equity                          | Bachelor of Accounting  | 2008                                |  |

#### 2. Other information

The data presented in this report is based on the results of the audited interim financial statements.

In this report, items that are not presented are either not applicable or zero balances.

On behalf of Eastspring Investments Fund Management Limited Liability Company

Mr. Ngo The Trieu

Chief Executive Officer

Ho Chi Minh City, 10 August 2018



# REPORT OF THE SUPERVISORY BANK

We, appointed as the Supervisory Bank of Eastspring Investments Vietnam Navigator Fund ("ENF" or "the Fund") for the six-month period ended 30 June 2018, acknowledge that the Fund has been operating and was managed with the following matters:

- Eastspring Investments Fund Management Company ("FMC") has complied with investment restrictions of the Fund in accordance with prevailing regulatory documents about open-ended fund, Fund charter and applicable laws and regulations;
- Net Asset Value of the Fund is determined in line with Fund charter, Fund prospectus and applicable laws and regulations;
- c) The subscription and redemption of Fund units according to Fund charter, Fund prospectus and applicable laws and regulations:

According to the requirement of initial minimum subscription transaction stipulated on ENF's prospectus effective from 01 July 2015: "Initial subscription minimum transaction is VND 2,000,000. When registering fund unit subscription, the subscription order must meet the requirement of subscription minimum transaction". As of 04 May 2018, we identified two (02) cases violating the Fund prospectus relating to initial minimum subscription transaction with the following details:

- On dealing dated 18 December 2015: account EIFMA0000168 made the initial subscription transaction of VND 1,400,000.
- On dealing dated 09 December 2015: account EIFMA0000192 made the initial subscription transaction of VND 1,989,000.

As per our investigation, the incident was caused by overlooking the set-up of the alert signal for initial subscription transactions with value lower than VND 2,000,000 after the new Fund prospectus took effect on 01 July 2015. Until 04 May 2018, these two (02) investors have not made any redemption. Two above-mentioned transactions led to the increase of NAV by VND 1,400,000 and VND 1,989,000 respectively, but it did not affect to NAV/per unit. NAV/per unit as of 03 May 2018 was VND 21,485 higher than the one of 18 December 2015 and 09 December 2015 being VND 12,094 and VND 13,605 respectively. It did no impact on investors' benefits.

On 04 May 2018, we already notified FMC the violation. At FMC's own discretion, FMC does not force investors to redeem their fund units because the fund units they are holding are higher than the minimum requirement of 100 fund units as mentioned in ENF's prospectus.

No matters relate to the profit distribution of the Fund for the six-month period ended 30 June 2017; and





e) The Fund Management Company has complied with loan restrictions, trading restrictions which are stated in prevailing regulatory documents about open-ended fund, Fund charter and applicable laws and regulations.

Supervisory Bank - HSBC Securities Services

10th August 2018

HÀNG ÈN HỮU HẠN

HSBU ET NAM)

Ms. Le Thi Thanh Tam

Senior Vice President, Head of Service Delivery

Ms. Le Thi Hoang Chau Supervisory Bank Manager



# Eastspring Investments Vietnam Navigator Fund Report of the Fund Representative Board

#### REPORT OF THE FUND REPRESENTATIVE BOARD

I, Dinh Ba Thanh, being the Chairman of the Fund Representative Board and on behalf of the Unitholders of Eastspring Investments Vietnam Navigator Fund ("the Fund"), do hereby approve the accompany interim financial statements of the Fund for the six-month period ended 30 June 2018, which have been prepared in accordance with Vietnamese Accounting Standards, Circular No. 198/2012/TT-BTC dated 15 November 2012 issued by the Ministry of Finance on the promulgation of accounting system for open-ended investment funds, relevant requirements of Circular No. 183/2011/TT-BTC dated 16 December 2011 issued by the Ministry of Finance ("Circular 183") on the promulgation of guidance on establishment and management of open-ended funds and of Circular No. 15/2016/TT-BTC dated 20 January 2016 issued by the Ministry of Finance amending and supplementing certain articles of Circular 183 and the relevant statutory requirements applicable to interim financial reporting.

On behalf of the Fund Representative Board/

Mr. Dinh Ba Thanh

Chairman

Ho Chi Minh City, 10 August 2018



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

#### INTERIM FINANCIAL STATEMENTS REVIEW REPORT

# To the Fund's Unitholders Eastspring Invesments Vietnam Navigator Fund

We have reviewed the accompanying interim financial statements of Eastspring Investments Vietnam Navigator Fund ("the Fund"), which comprise the statements of financial position and investment portfolio as of 30 June 2018 and the statements of income, changes in Net Asset Value and Fund units and cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Fund Representative Board on 10 August 2018, as set out on pages 15 to 57.

#### The Fund Management Company's Responsibility

The Management of Eastspring Investments Fund Management Limited Liability Company ("the Fund Management Company") is responsible for the preparation and fair presentation of these interim financial statements in accordance with Vietnamese Accounting Standards, Circular No. 198/2012/TT-BTC dated 15 November 2012 issued by Ministry of Finance on the promulgation of accounting systems for open-ended funds, relevant requirements of Circular No. 183/2011/TT-BTC dated 16 December 2011 issued by Ministry of Finance ("Circular 183") on the promulgation of guidance on establishment and management of open-ended funds and of Circular No. 15/2016/TT-BTC dated 20 January 2016 issued by Ministry of Finance amending and supplementing several articles of Circular 183 and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Management of the Fund Management Company determines is necessary to enable the preparation of interim financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on these interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standards on Review engagements 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### **Auditor's Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements do not give a true and fair view, in all material respects, of the financial position of Eastspring Investments Vietnam Navigator Fund as at 30 June 2018 and of its results of operations and its cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Circular No. 198/2012/TT-BTC dated 15 November 2012 issued by the Ministry of Finance on the promulgation of accounting systems for open-ended funds, relevant requirements of Circular No. 183/2011/TT-BTC dated 16 December 2011 issued by the Ministry of Finance ("Circular 183") on the promulgation of guidance on establishment and management of open-ended funds and of Circular No. 15/2016/TT-BTC dated 20 January 2016 issued by the Ministry of Finance amending and supplementing several articles of Circular 183 and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vielnam

Review Report No.: 18-01-265

CHI NHÁNH CÔNG TY TNHH

KPM

Tran Dinh Vinh

Practicing Auditor Registration Certificate No. 0339-2018-007-1

Deputy General Director

Ho Chi Minh City, 10 August 2018

Nguyen Ho Khanh Tan Practicing Auditor Registration Certificate No. 3458-2015-007-1

# Eastspring Investments Vietnam Navigator Fund Statement of income for the six-month period ended 30 June 2018

Form B01g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

|      |   |       |      | Six-month period ended |                  |  |
|------|---|-------|------|------------------------|------------------|--|
| No   | Items   | Code  | Note | 30/6/2018<br>VND       | 30/6/2017<br>VND |  |
| I    | INCOME, REVENUE FROM                                    |       |      |                        |                  |  |
|      | INVESTMENT ACTIVITIES                                   | 01    |      | (7,998,565,893)        | 23,153,315,869   |  |
| 1.1  | Dividend income   | 02    |      | 1,951,260,500          | 1,420,625,600    |  |
| 1.2  | Interest income   | 03    |      | 970,620,057            | 980,381,319      |  |
| 1.3  | Gains from trading securities                           | 04    | 11   | 6,990,842,798          | 11,774,928,669   |  |
| 1.4  | Unrealised (losses)/gains from                          |       |      |                        |                  |  |
|      | revaluation of investments                              | 05    | 12   | (17,911,289,248)       | 8,977,380,281    |  |
| II   | INVESTMENT EXPENSES                                     | 10    |      | 108,364,004            | 112,114,549      |  |
| 2.1  | Transaction fees from buying, selling                   |       |      |                        |                  |  |
|      | securities  | 11    | 13   | 108,364,004            | 112,114,549      |  |
| Ш    | OPERATING EXPENSES                                      | 20    |      | 1,620,246,234          | 1,279,325,825    |  |
| 3.1  | Management fees   | 20.1  | 17   | 1,165,462,378          | 779,028,481      |  |
| 3.2  | Custody fees  | 20.2  | 17   | 68,630,935             | 56,481,918       |  |
| 3.3  | Supervising fees  | 20.3  | 17   | 17,093,447             | 11,425,754       |  |
| 3.4  | Fund administration fees                                | 20.4  | 17   | 29,913,533             | 19,995,066       |  |
| 3.5  | Transfer agency fees                                    | 20.5  | 17   | 106,933,603            | 89,285,242       |  |
| 3.7  | Annual general meeting and other                        |       |      |                        |                  |  |
|      | meeting expenses  | 20.7  |      | (51,613,188)           | 37,444,000       |  |
| 3.8  | Audit fees  | 20.8  |      | 191,857,187            | 191,714,165      |  |
| 3.10 | Other operating expenses                                | 20.10 | 14   | 91,968,339             | 93,951,199       |  |
| IV   | INVESTMENT AND OPERATING                                |       |      |                        |                  |  |
|      | RESULTS $(23 = 01 - 10 - 20)$                           | 23    |      | (9,727,176,131)        | 21,761,875,495   |  |
| VI   | (LOSS)/PROFIT BEFORE TAX                                | 30    |      |                        |                  |  |
|      | (30 = 23)   |       |      | (9,727,176,131)        | 21,761,875,495   |  |
| 6.1  | Realised profit   | 31    |      | 8,184,113,117          | 12,784,495,214   |  |
| 6.2  | Unrealised (loss)/profit                                | 32    |      | (17,911,289,248)       | 8,977,380,281    |  |
| VIII | NET (LOSS)/PROFIT AFTER TAX<br>FOR THE PERIOD (41 = 30) | 41    | 8    | (9,727,176,131)        | 21,761,875,495   |  |

10 August 2018

Eastspring Investments Fund Management Limited Liability Company

Prepared by:

Ms. Le Thi Thuy Phuong

Manager, Operations and Performance Analytics

CONG Approved by:

Mr. Ngo The Trieu

Chief Executive Officer

# Eastspring Investments Vietnam Navigator Fund Statement of financial position as at 30 June 2018

Form B02g - QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

| No  | Items                                    | Code | Note | 30/6/2018<br>VND | 31/12/2017<br>VND                       |
|-----|--|------|------|------------------|---|
| I   | ASSETS                                   |      |      |                  |   |
| 1   | Cash in banks and cash equivalents       | 110  | 4    | 13,765,615,766   | 14,983,240,624                          |
| 1.1 | Cash in banks for operating activities   |      |      |                  |   |
|     | of the Fund                              | 111  |      | 9,560,181,347    | 10,878,675,402                          |
| 1.2 | Term deposits with term to maturity      |      |      |                  |   |
|     | not exceeding three months               | 112  |      | 4,205,434,419    | 4,104,565,222                           |
| 2   | Investments                              | 120  |      | 125,240,304,950  | 128,239,912,900                         |
| 2.1 | Investments                              | 121  | 5    | 125,240,304,950  | 128,239,912,900                         |
| 3   | Receivables                              | 130  |      | 2,342,358,989    | 1,550,539,064                           |
| 3.1 | Receivables from disposals of            | 131  |      |                  | 110000000000000000000000000000000000000 |
|     | investments                              |      |      |                  | 375,902,735                             |
| 3.2 | Interest and dividend receivables        | 133  | 6    | 2,342,358,989    | 1,174,636,329                           |
|     | TOTAL ASSETS                             | 100  | 3    | 141 249 270 705  | 144 772 (02 500                         |
|     | (100 = 110 + 120 + 130)                  | 100  | 59   | 141,348,279,705  | 144,773,692,588                         |
| п   | LIABILITIES                              |      |      |                  |   |
| 3   | Subscription fee payable to Distribution |      |      |                  |   |
|     | Agents                                   | 313  |      | 1,596,000        | 34,343,000                              |
| 4   | Taxes payable to State Treasury          | 314  |      | 1,178,025        | 7,479                                   |
| 6   | Accrued expenses                         | 316  | 7    | 250,970,188      | 440,666,812                             |
| 8   | Payables to Fund Unitholders for Fund    |      |      |                  |   |
|     | Units redemption                         | 318  |      | 116,674,492      | 124,144,876                             |
| 9   | Fund's service fees payable              | 319  | 8    | 218,025,486      | 211,198,374                             |
|     | TOTAL LIABILITIES                        | 300  |      | 588,444,191      | 810,360,541                             |

# Eastspring Investments Vietnam Navigator Fund Statement of financial position as at 30 June 2018 (continued)

Form B02g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

| No              | Items   | Code               | Note | 30/6/2018<br>VND                                      | 31/12/2017<br>VND                                    |  |  |  |
|-----------------|---|--------------------|------|---|--|--|--|--|
| Ш               | NET ASSET VALUE<br>DISTRIBUTABLE TO FUND<br>UNITHOLDERS (400 = 100 - 300)   | 400                |      | 140,759,835,514                                       | 143,963,332,047                                      |  |  |  |
| 1<br>1.1<br>1.2 | Capital issued to Unitholders<br>Subscription capital<br>Redemption capital | <b>411</b> 412 413 | 9    | <b>76,688,193,600</b> 98,975,435,400 (22,287,241,800) | 73,606,474,900<br>92,122,874,800<br>(18,516,399,900) |  |  |  |
| 2               | Capital premium   | 414                | 9    | 9,177,144,744   | 5,735,183,846  |  |  |  |
| 3               | Retained earnings   | 420                | 10   | 54,894,497,170  | 64,621,673,301                                       |  |  |  |
| IV              | NET ASSET VALUE PER FUND<br>UNIT (430 = 400/004)                            | 430                |      | 18,355  | 19,559   |  |  |  |
| VI              | OFF BALANCE SHEET ITEMS   |                    |      | 30/6/2018<br>Unit                                     | 31/12/2017<br>Unit                                   |  |  |  |
| 1               | Number of outstanding Fund units  | 004                | 16   | 7,668,819.36  | 7,360,647.49   |  |  |  |
|                 |   |                    |      |   |  |  |  |  |

10 August 2018

Eastspring Investments Fund Management Limited Liability Company

Prepared by:

Ms. Le Thi Thuy Phuong

Manager, Operations and Performance Analytics

Approved by:

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Mr. Ngo The Trieu

Chief Executive Officer

# Eastspring Investments Vietnam Navigator Fund Statement of changes in Net Asset Value and Fund units for the six-month period ended 30 June 2018

Form B03g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

|       |  | Six-month period ended |                  |  |
|-------|--|------------------------|------------------|--|
| No.   | Items  | 30/6/2018<br>VND       | 30/6/2017<br>VND |  |
| I     | Net Asset Value ("NAV") at the beginning of the period   | 143,963,332,047        | 94,324,897,681   |  |
| II    | Changes of NAV during the period<br>In which:  | (9,727,176,131)        | 21,761,875,495   |  |
| II.1  | Changes of NAV due to market fluctuation and investment activities of the Fund during the period | (9,727,176,131)        | 21,761,875,495   |  |
| Ш     | Changes of NAV due to redemption and subscription of Fund units                                  | 6,523,679,598          | 921,926,843      |  |
| III.1 | In which:<br>Fund units subscription   | 14,373,194,880         | 1,116,279,000    |  |
| III.2 | Fund units redemption  | (7,849,515,282)        |                  |  |
| IV    | Net Asset Value at the end of the period (IV = I + II + III)                                     | 140,759,835,514        | 117,008,700,019  |  |
|       |  |                        |                  |  |

10 August 2018

Eastspring Investments Fund Management Limited Liability Company

Prepared by:

Ms. Le Thi Thuy Phuong

Manager, Operations and Performance Analytics

Mr. Ngo The Trieu Chief Executive Officer

Approved by:

# Eastspring Investments Vietnam Navigator Fund Statement of investment portfolio as at 30 June 2018

Form B04g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

| No. | Items         | No. of shares | Market price or<br>fair value per<br>share as at<br>30/6/2018<br>VND/share | Total value<br>as at<br>30/6/2018<br>VND | % of the<br>Fund's<br>total assets |
|-----|---------------|---------------|--|--|------------------------------------|
| I   | Listed shares |               |  | 100,227,658,450                          | 70.91%                             |
|     | ACB           | 275,215       | 35,600   | 9,797,654,000                            | 6.93%                              |
|     | BSR           | 500,000       | 18,000   | 9,000,000,000                            | 6.37%                              |
|     | CTG           | 219,400       | 24,250   | 5,320,450,000                            | 3.76%                              |
|     | FPT           | 405,684       | 41,500   | 16,835,886,000                           | 11.91%                             |
|     | HCM           | 90,820        | 57,000   | 5,176,740,000                            | 3.66%                              |
|     | HPG           | 168,840       | 38,400   | 6,483,456,000                            | 4.59%                              |
|     | ITC           | 394,450       | 14,200   | 5,601,190,000                            | 3.96%                              |
|     | LHG           | 203,570       | 18,300   | 3,725,331,000                            | 2.64%                              |
|     | MBB           | 561,872       | 26,200   | 14,721,046,400                           | 10.41%                             |
|     | MSN           | 72,630        | 79,000   | 5,737,770,000                            | 4.06%                              |
|     | NT2           | 4             | 29,100   | 116,400                                  | 0.00%                              |
|     | PC1           | 2             | 32,300   | 64,600                                   | 0.00%                              |
|     | PNJ           | 50,230        | 87,000   | 4,370,010,000                            | 3.09%                              |
|     | REE           | 166,000       | 31,900   | 5,295,400,000                            | 3.75%                              |
|     | SSI           | 124,880       | 28,500   | 3,559,080,000                            | 2.52%                              |
|     | TYA           | 223,389       | 11,450   | 2,557,804,050                            | 1.81%                              |
|     | VCB           | 35,270        | 58,000   | 2,045,660,000                            | 1.45%                              |

# Eastspring Investments Vietnam Navigator Fund Statement of investment portfolio as at 30 June 2018 (continued)

Form B04g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

| No. | Items   | Total value<br>as at<br>30/6/2018<br>VND         | % the<br>Fund's<br>total assets |
|-----|---|--|---------------------------------|
| IV  | Other investments Term deposits with term to maturity of more than 12 months at Asia Commercial Joint                           | 25,012,646,500                                   | 17.69%                          |
|     | Stock Bank Term deposits with term to maturity of less than 12 months at Asia Commercial Joint                                  | 16,500,000,000                                   | 11.67%                          |
|     | Stock Bank Term deposits with term to maturity of less than 12 months at Vietnam Prosperty                                      | 4,128,100,000                                    | 2.92%                           |
|     | Commercial Joint Stock Bank   | 4,384,546,500                                    | 3.10%                           |
| v   | Other assets<br>Interest and dividend receivables   | <b>2,342,358,989</b> 2,342,358,989               | 1.66%<br>1.66%                  |
| VI  | Cash in banks Cash in banks for operating activities of the Fund Term deposits with term to maturity not exceeding three months | 13,765,615,766<br>9,560,181,347<br>4,205,434,419 | 9.74%<br>6.76%<br>2.98%         |
| VII | Total investment portfolio  | 141,348,279,705                                  | 100.00%                         |

10 August 2018

Eastspring Investments Fund Management Limited Liability Company

Prepared by:

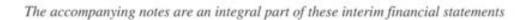
Ms. Le Thi Thuy Phuong

Manager, Operations and Performance Analytics

Approved by:

Mr. Ngo The Trieu

1P Chief Executive Officer



# Eastspring Investments Vietnam Navigator Fund Statement of cash flows for the six-month period ended 30 June 2018 (Indirect method)

Form B05g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

|     |  |        | Six-month pe     | riod ended       |
|-----|--|--------|------------------|------------------|
| No  | Items  | Code   | 30/6/2018<br>VND | 30/6/2017<br>VND |
| I   | CASH FLOWS FROM INVESTMENT ACTI                    | VITIES |                  |                  |
| 1   | (Loss)/profit before tax for the period            | 01     | (9,727,176,131)  | 21,761,875,495   |
| 3   | Adjustments for changes in working capital         | 05     | 1,985,871,675    | 1,727,927,656    |
|     | Decrease in investments                            | 06a    | 2,999,607,950    | 1,143,931,050    |
|     | Decrease in receivables from disposals of          |        |                  |                  |
|     | investments  | 06b    | 375,902,735      | *                |
|     | (Increase)/decrease in interest and dividend       |        |                  |                  |
|     | receivables  | 07     | (1,167,722,660)  | 653,651,881      |
|     | (Decrease)/increase in payables to distribution    |        |                  |                  |
|     | agents   | 11     | (32,747,000)     | 808,233          |
|     | Increase/(decrease) in taxes payable to            | 1000   | 170 0-2000       |                  |
|     | State Treasury                                     | 13     | 1,170,546        | (748,691)        |
|     | (Decrease)/increase in payables to Fund            |        |                  |                  |
|     | Unitholders for Fund units redemption              | 15     | (7,470,384)      | 2,506,975        |
|     | Decrease in accrued expenses                       | 16     | (189,696,624)    | (98,381,026)     |
|     | Increase in Fund's service fees payable            | 17     | 6,827,112        | 26,159,234       |
|     | Net cash flows from investment activities          | 20     | (7,741,304,456)  | 23,489,803,151   |
| П   | CASH FLOWS FROM FINANCING ACTIVI                   | TIES   |                  |                  |
| 1   | Proceeds from Fund units subscription              | 31     | 14,373,194,880   | 1,116,279,000    |
| 2   | Payments for Fund units redemption                 | 32     | (7,849,515,282)  | (194,352,157)    |
|     | Net cash flows from financing activities           | 30     | 6,523,679,598    | 921,926,843      |
| III | NET CASH FLOWS DURING THE<br>PERIOD (40 = 20 + 30) | 40     | (1,217,624,858)  | 24,411,729,994   |
|     |  |        |                  |                  |

# Eastspring Investments Vietnam Navigator Fund Statement of cash flows for the six-month period ended 30 June 2018 (Indirect method) (continued)

Form B05g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

|              |   |      | Six-month pe     | eriod ended      |
|--------------|---|------|------------------|------------------|
| No           | Items   | Code | 30/6/2018<br>VND | 30/6/2017<br>VND |
| IV           | Cash and cash equivalents at the beginning of   |      |                  |                  |
|              | the period  | 50   | 14,983,240,624   | 2,868,370,684    |
|              | <ul> <li>Cash in banks for operating activities of the Fund</li> <li>Term deposits with term to maturity not</li> </ul> | 51   | 10,878,675,402   | 2,868,370,684    |
|              | exceeding three months  | 52   | 4,104,565,222    | -                |
| $\mathbf{v}$ | Cash and cash equivalents at the end of   |      |                  |                  |
|              | the period  | 55   | 13,765,615,766   | 27,280,100,678   |
|              | <ul> <li>Cash in banks for operating activities of the Fund</li> <li>Term deposits with term to maturity not</li> </ul> | 57   | 9,560,181,347    | 7,220,412,678    |
|              | exceeding three months  | 57   | 4,205,434,419    | 20,059,688,000   |
| VI           | Net change in cash and cash equivalents during the period (60 = 55 - 50)  | 60   | (1,217,624,858)  | 24,411,729,994   |
|              |   |      |                  |                  |

10 August 2018

Eastspring Investments Fund Management Limited Liability Company

Prepared by:

Ms. Le Thi Thuy Phuong

Manager, Operations and Performance Analytics

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Approved by:

Mr. Ngo The Trieu Chief Executive Officer

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying interim financial statements.

# 1. Reporting entity

Eastspring Investments Vietnam Navigator Fund ("the Fund") was established as a public openended fund under Establishment Registration Certificate No. 09/GCN-UBCK issued by the State Securities Commission of Vietnam on 25 March 2014.

According to this establishment registration certificate, the Fund's charter capital is VND53,203,406,730, equivalent to 5,320,340.67 fund units and there is no limit in operating years. The Fund operates in accordance with the Fund Charter issued on 26 September 2013 and its amendment on 15 April 2016 and its amendment on 26 April 2018.

The primary objective of the Fund is to deliver capital appreciation through exposure to multiple asset classes. The Fund aims, through dynamic asset allocation, to provide participation in equity upside when stock markets are performing well, while having a softening effect when stock markets are not performing well. The Fund Management Company conducts investment activities of the Fund via investment channels regulated by current legislation requirements. In addition, the Fund's objectives can be completely changed following decisions made by the Fund Unitholders' General Meeting to comply with current statutory requirements and reporting to the State Securities Commission.

The investment portfolio of the Fund must ensure that:

- a. Except for the Fund's current accounts at the Supervising Bank, the Fund does not invest more than forty nine percent (49%) of the Fund's total assets in deposit at commercial banks stipulated by prevailing Laws, foreign currencies, money market instruments including valuable papers and transferable instruments following prevailing legislation;
- b. The Fund does not invest more than thirty percent (30%) of the Fund's total assets in deposit at commercial banks stipulated by prevailing Laws; foreign currencies, money market instruments including valuable papers, transferable instruments following prevailing legislation; listed shares, registered shares for trading; listed bonds by the issuers that are established and operating in accordance with Vietnamese laws; shares and bonds prepared to be listed or registered for trading by issuers that are established and operating in accordance with Vietnamese laws, corporate bonds issued by listed organisations who are guaranteed by credit institutions or commitment to repurchase by issuers if these assets are issued by the same company or by a group of companies that have crossed ownership relationships;
- c. The Fund does not invest more than twenty percent (20%) of the Fund's total assets in outstanding securities of a single issuer, including valuable papers, transferable instruments, bonds (except for government bonds), shares with voting rights, preference shares without voting right and convertible bonds;
- The Fund does not invest in more than ten percent (10%) of the total value of outstanding securities of an issuer, except for government bonds;

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

- e. The Fund does not invest more than ten percent (10%) of the Fund's total assets in shares, bonds to be listed or registered for trading by issuers that are established and operating in accordance with Vietnam laws, corporate bonds issued by listed organisations who are guaranteed by credit institutions or commitment to repurchase by issuers;
- f. Total value of large investments in the investment portfolio of the Fund must not exceed forty percent (40%) of the Fund's total assets;
- g. At any time, total commitment value of borrowings and paybles of the Fund must not exceed Net Asset Value of the Fund;
- The Fund is not allowed to invest in securities investment funds, shares of securities investment companies established and operating in Vietnam;
- i. The Fund is not allowed to invest directly in real estates, valuable stones, valuable metals; and
- Investment portfolio must contain securities of at least six (06) issuers.

Except as stated in above points g, h, i, the Fund's investment structure is allowed to deviate only for the following reasons:

- a. Fluctuations in the market value of the assets in the Fund's investment portfolio;
- b. Making payments of the Fund legally;
- c. Execution of Unitholders' orders;
- d. Consolidation, merging, acquisition of issuing organisations;
- New fund licensed for establishment or fund split, consolidation, merging with operating duration not exceeding six (06) months, from the date of the Fund's Establishment Registration Certificate; or
- Fund is in liquidation process.

The Fund is re-valued on weekly and monthly basis. The valuation date is Friday for weekly valuation and the first business date of the next month for monthly valuation. Net Asset Value is determined on the revaluation date for the periodic trading or the periodic report in compliance with prevailing regulations or for other purpose. In case the valuation date for weekly revaluation falls into holiday, the determining Net Asset Value of the Fund will not be performed for that periodic valuation. The Fund trades Fund units once (01) a week on Friday. In case the trading date falls into holiday, the Fund will not trade Fund units in that week.

The Fund has no employees and is managed by Eastspring Investments Fund Management Limited Liability Company, an investment management company incorporated in Vietnam. The Fund is supervised by HSBC Bank (Vietnam) Ltd.

Contact address of the Fund is 23<sup>rd</sup> Floor, Sai Gon Trade Center, 37 Ton Duc Thang Street, Ben Nghe Ward, District 1, Ho Chi Minh City.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# 2. Basis of preparation

#### (a) Statement of compliance

The interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, Circular No. 198/2012/TT-BTC dated 15 November 2012 issued by the Ministry of Finance on the promulgation of accounting system for open-ended funds, relevant requirements of Circular No. 183/2011/TT-BTC dated 16 December 2011 issued by the Ministry of Finance ("Circular 183") on the promulgation of guidance on establishment and management of open-ended funds and of Circular No. 15/2016/TT-BTC dated 20 January 2016 issued by the Ministry of Finance amending and supplementing certain articles of Circular 183 and the relevant statutory requirements applicable to interim financial reporting.

The accompanying interim financial statements have not been prepared to present the financial position and the operating results in accordance with accounting principles and practices generally accepted in other countries and other jurisdictions outside Vietnam. The accounting principles and practices applicable in Vietnam may be different from those in other countries and other jurisdictions.

In accordance with Circular No. 198/2012/TT-BTC dated 15 November 2012 issued by the Ministry of Finance on the promulgation of accounting system for open-ended investment funds, the Fund's interim financial statements include the following reports:

| * | Statement of income:                                    | Form B01g - QM;     |
|---|---|---------------------|
|   | Statement of financial position:                        | Form B02g - QM;     |
|   | Statement of changes in Net Asset Value and Fund units: | Form B03g - QM;     |
|   | Statement of investment portfolio:                      | Form B04g - QM;     |
|   | Statement of cash flows:                                | Form B05g - QM; and |
|   | Notes to the interim financial statements:              | Form B06g - QM.     |

#### (b) Basis of measurement

The interim financial statements of the Fund, except for the statement of cash flows and items as discussed in Note 3(c), are prepared on the accruals basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

#### (c) Annual accounting period

The annual accounting period of the Fund is from 1 January to 31 December. The interim financial statements are prepared for the six-month period ended 30 June 2018.

#### (d) Accounting and presentation currency

The Fund's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (e) Accounting documentation system

The registered accounting documentation system of the Fund is the General Journal system.

# 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Fund Management Company in the preparation of these interim financial statements.

The accounting policies that have been adopted by the Fund Management Company in the preparation of these interim financial statements are consistent with those adopted in the preparation of the latest annual financial statements.

### (a) Foreign currency transactions

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate at the end of the accounting period quoted by the commercial bank where the Fund most frequently conducts transactions. Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchanges ruling at the transaction dates.

All foreign exchange differences are recorded as expenses or income in the statement of income.

#### (b) Cash in banks and cash equivalents

Cash in banks and cash equivalents comprise current accounts and term deposits with original term to maturity not exceeding three (03) months from their transaction dates. Cash equivalents are highly liquid investments that are readily convertible to known amounts of cash, and are subject to an insignificant risk of changes in value.

#### (c) Investments

#### Trading securities

Trading securities are initially stated at cost, which comprises the purchase price only and exclusive of attributable transaction costs such as broker fees, transaction fees and bank charges, and are revalued at the reporting date based on revaluation method mentioned in 3(c)(iii). Unrealised gain or loss from revaluation of trading securities are recorded in the statement of income.

#### Term deposits

Term deposits at banks are stated at cost less allowance for doubtful debts.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (i) Classification

The Fund classifies its listed securities and unlisted securities which are purchased for trading purposes as trading securities.

Term deposits at banks that the Fund has the intention and ability to hold until maturity are classified as held-to-maturity investments.

#### (ii) Recognition

The Fund recognises investments at the transaction date.

#### (iii) Measurement

According to Circular No. 183/2011/TT-BTC dated 16 December 2011 issued by the Ministry of Finace ("Circular 183") on the promulgation of guidance on establishment and management of openended funds and Circular No. 15/2016/TT-BTC dated 20 January 2016 issued by the Ministry of Finance amending and supplementing certain articles of Circular 183, the investments in investment portfolio of the Fund are revalued using market price at the reporting date. If there is no market price at the latest trading date or the market prices fluctuate significantly, the Fund Management Company is allowed to use fair value to revaluate the Fund's investments. Fair value is estimated based on methodologies or valuation models as stipulated in the Fund Charter, or the Fund's Pricing Policy. Investments are revalued at the reporting date as follows:

#### Bonds

#### Listed bonds

- Market value is quoted price on the trading system at the Stock Exchange for common transactions (outright) of the most recent trading date plus cumulative interests up to the date prior to the valuation date;
- Because Vietnam bond market is not well-established, trading activity is infrequent, small trading volume and pricing information is not current or varied significantly over time or between market participants. Therefore, for any reason, if it is unable to obtain the outright price on the Stock Exchange for more than fourteen (14) days to the valuation date, market value is the bid price determined and provided by reputable, independent financial data vendors such as: Interactive Data Corporation, Markit, Reuters or Bloomberg,
- Interactive Data Corporation will be the primary service provider for providing evaluated price. If Interactive Data Corporation is unable to provide bond evaluation of such listed bond, it may be considered to use the bond evaluation of Markit, or Reuters or then Bloomberg by order or apply other valuation methodologies as mentioned hereafter, subjected to Internal Valuation Committee's approval and provided the last stale price is exceeding a period of ninety (90) days.

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# Eastspring Investments Vietnam Navigator Fund Notes to the interim financial statements for the six-month period ended 30 June 2018 (continued)

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

- In case the current market quotations are not available, a newly purchase listed bonds will be priced at cost and the price is kept stale until the outright price or the evaluated price provided by the primary pricing vendor is available. This stale price should be monitored and used in accordance with the stale price policy. The market value of other existing listed bonds is the following values in order of precedence:
  - Available latest price (old price) used in the previous valuation is kept stale until the
    outright price or the evaluated price provided by the primary pricing vendor is available.
    This stale price should be monitored and used in accordance with the stale price policy;
  - Fair value using the appropriate valuation technique that is approved by Internal Valuation Committee or the Fund Representative Board;
  - · Par value plus accumulated accrued interest;
  - Purchase price plus accumulated accrued interest.
- Unlisted bonds include those bonds that are not actively traded through recognised exchanges or thinly traded such as: high yield bonds, thinly traded corporate bonds, private debt.
  - Market value is the most recent evaluated price ("bid-price basis") provided by a reputable, independent pricing vendors such as Interactive Data Corporation, Markit or Reuters or Bloomberg.
  - Interactive Data Corporation will be the primary service provider for providing evaluated price. If Interactive Data Corporation is unable to provide bond evaluation of such listed bond, it may be considered to use the bond evaluation of Markit, or Reuters or then Bloomberg by order or apply other valuation methodologies as mentioned hereafter, subjected to Internal Valuation Committee's approval and provided the last stale price is exceeding a period of ninety (90) days.
  - In case the current market quotation are not available, as newly purchase of unlisted bonds will be priced at cost and the price is kept stale until the evaluated price provided by the primary pricing vendor is available. This stale price should be monitored and used in accordance with the Stale price policy. The market value of other existing unlisted bonds is the following values in order of precedence:
    - Available latest price (old price) used in the previous valuation. This stale price should be monitored and used in accordance with the Stale price policy;
    - The fair value using the appropriate valuation technique that is approved by Internal Valuation Committee or the Fund Representative Board;
    - · Par value plus accumulated accrued interest ;
    - Price purchase plus accumulated accrued interest.

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### Shares

- Shares which are listed on the Ho Chi Minh City Stock Exchange or the Hanoi Stock Exchange and shares of public companies to be registered for trading on the Upcom system.
  - Market value is the closing price of most recent trading date prior to the valuation date;
  - In case the current market quotations are not available, the market value of the listed shares shall be determined in the order of the following precedence:
    - Available latest price (old price) used in the previous valuation. This stale price should be monitored and used in accordance with the Stale price policy;
    - Fair value using the appropriate valuation technique that is approved by Internal Valuation Committee or the Fund Representative Board;
    - The book value which is determined on the most recent audited financial statements;
    - Purchase price.
- Shares which are registered and custodied but not to be listed and registered for trading; unlisted shares.
  - The Fund Management Company has the right to appoint five (05) independent securities companies that are not affiliated to the Fund Management Company and the Supervising Bank to provide quotes for each valuation.
  - The list of designated securities companies are as below, however the Fund Management Company has the right to change from time to time upon approval of Fund Representative Board:
    - Priority list No. 1: included three (03) securities companies.
    - Priority list No. 2: included two (02) securities companies.
  - Market value is average price (average price of transaction occurred in the period) provided by three (03) securities companies and met following criteria:
    - The quotes are the trading price at the securities companies at the most recent trading date prior to the valuation date; or
    - The quotes are the bid price at the securities companies at the most recent date prior to the valuation date; and
    - The quotes are not older than ninety (90) days from the valuation date.
  - In case the Fund Management Company receives valid quotes from all the securities companies, the Fund Management Company shall in priority use the quotes provided by the three (03) securities companies in the priority list No. 1.
  - In case the Fund Management Company receives no more than two (02) valid quotes from the priority list No.1, for the third quote it shall use the lower quote received from the securities companies in the priority list No. 2.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

- In other cases whereby it is unable to obtain valid quotes from at least three (03) securities
  companies on a particular valuation date for a particular unlisted shares, such unlisted share
  shall be valued by other appropriate valuation as approved by the Fund Representative
  Board based on the suggestion from the Internal Valuation Committee.
- Shares of organisations in the process of liquidation or bankruptcy.

Market value is the following values in order of precedence:

- 80% of the liquidation value at the latest available balance sheet date prior to the valuation date; or
- Value determined in accordance with the methodology approved by the Fund Representative Board based on the suggestion from the Internal Valuation Committee.
- Shares and other contributed capital.

The equity value shall be determined in priority as follows:

- Contributed capital value; or
- The book value which is determined on the most recent audited interim financial statements; or
- Value is determined in accordance with the methodology approved by the Fund Representative Board or Internal Valuation Committee.

#### Derivatives

Market price of derivatives shall be the closing price of the most recent trading day prior to the valuation date. If it is unable to obtain appropriate tradable market price at the valuation date, the price shall be based on the valuation provided by a reputable, independent security pricing vendor such as Interactive Data Corporation (primary source) or Markit or Reuters or Bloomberg.

In case the market quotations are not available, the value is determined by any appropriate valuation as approved by the Fund Representative Board or Internal Valuation Committee.

#### Other investments

Value is determined in accordance with metholodogy mentioned in the Funding Pricing policy and approved by the Fund Representative Board and Internal Valuation Committee.

#### (iv) Derecognition

Investments are derecognised when the rights to receive cash flows from the investments have expired or the Fund has transferred substantially all risks and rewards of ownership.

Cost of trading securities is determined on a weighted average basis.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (d) Receivables

Receivables include receivables from disposals of investments, accrued interest and dividend receivables. These receivables are stated at cost less allowance for doubtful debts.

#### (e) Payables

Payables include payables for purchasing investments, payables to investors, payables for Fund administration services and other payables. Payables are stated at their cost.

#### (f) Provisions

A provision is recognised if, as a result of a past event, the Fund has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (g) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Fund's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Fund Management Company classifies the Fund's financial instruments as follow:

#### (i) Financial assets

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by the Fund Management Company as held for trading. A financial asset is considered as held for trading if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Fund Management Company as at fair value through profit or loss.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Fund Management Company has the positive intention and ability to hold to maturity, other than:

- those that the Fund Management Company upon initial recognition designates as at fair value through profit or loss;
- those that the Fund Management Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Fund Management Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Fund Management Company upon initial recognition designates as available-for-sale;
   or
- for which the Fund Management Company may not recover substantially all of the Fund's initial
  investment, other than because of credit deterioration, which are classified as available-for-sale.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- financial assets at fair value through profit or loss;
- · held-to-maturity investments; or
- loans and receivables.

# (ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by the Fund Management Company as held for trading. A financial liability is considered as held for trading if:
  - it is incurred principally for the purpose of repurchasing it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Fund Management Company as at fair value through profit or loss.

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Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

#### (h) Taxation

Under current tax regulations in Vietnam, the Fund is not subject to corporate income tax. However, the Fund Management Company is responsible for withholding tax of individuals and organisations in the following transactions:

#### Distributing dividends to Unitholders

When the Fund distributes dividends to Unitholders, the Fund Management Company is required to comply with prevailing tax regulations.

#### Fund units redemption transactions

The Fund Management Company is obligated to withhold and pay tax in relation to Fund unit redemption transactions from individuals (including domestic and foreign) and from foreign organisations in accordance with regulations. The applicable tax rate is 0.1% of transfer value in accordance with Circular No. 111/2013/TT-BTC dated 15 August 2013 which was amended and supplemented by Circular No. 92/2015/TT-BTC dated 15 June 2015, Circular No. 25/2018/TT-BTC dated 16 March 2018 ("Circular 25") and Circular No. 103/2014/TT-BTC dated 6 August 2014 issued by Ministry of Finance. The Fund Management Company does not withhold any tax in relation to Fund unit redemption transactions from local corporate Unitholders who are responsible for self declaration and payment of tax to the State Treasury in accordance with Circular No. 78/2014/TT-BTC dated 18 June 2014 which was amended and supplemented by Circular No. 96/2015/TT-BTC dated 22 June 2015 issued by Ministry of Finance.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (i) Capital issued to Unitholders and capital premium

#### Capital issued to Unitholders

Fund units with a right for dividends entitlement are classified as capital issued to Unitholders, including subscription capital and redemption capital.

## Subscription capital

Subscription capital represents the Fund's capital contribution by Fund Unitholders in form of purchasing Fund units on the initial public offering and subsequently to the Fund's establishment date or in form of exchange fund units of other open-ended funds under management of the Fund Management Company for the Fund's units.

Subscription capital is recorded at par value of Fund unit.

#### Redemption capital

Redemption capital represents the redemption of Fund units from Fund Unitholders at transaction dates after the Fund was established or in form of exchange the Fund's units for fund units of other open-ended funds under management of the Fund Management Company.

Redemption capital is recorded at par value of Fund unit.

#### Capital premium

Capital premium represents the difference between Net Asset Value per fund unit and par value of Fund unit in a subscription/redemption transaction.

#### (j) Retained earnings

Retained earnings represent undistributed retained profits at the reporting date, including realised and unrealised profits.

Realised profits are the differences between the Fund's total revenue, income and total expenses incurred during the period (excluding unrealised gains/(losses) from revaluation of investments).

Unrealised profits are the total gains from revaluation of investments in the Fund's statement of investment portfolio incurred during the period.

At the end of reporting period, the Fund determines realised and unrealised profits during the period and records in "Retained earnings" in the statement of financial position.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### Profits/assets distributed to Fund Unitholders

Profits/assets distributed to Fund Unitholders represent profits/assets which was distributed to Unitholders during the period.

The Fund records profits/assets distributed to Fund Unitholders based on the Resolution of the General Meeting of Fund Unitholders, in accordance with Fund's Charter and prevailing securities laws.

# (k) Fund units and Net Asset Value distributable to Unitholders

Fund units can be redeemed by Unitholders at announced trading date in exchange for an equivalent amount of cash based on the Net Asset Value distributable to Unitholders at the date before transaction date.

The Fund issues and redeems Fund units at announced trading date based on the Net Asset Value per Fund unit. Net Asset Value per Fund unit is calculated by dividing the Net Asset Value of the Fund by the number of outstanding Fund units at the date before transaction date.

All Fund units issued to Unitholders have the same rights in regard to voting right, dividends, redemption of capital and others. Each issued fund unit carries one vote at annual general meetings of the Fund and is entitled to receive dividend as declared by the Fund from time to time.

Net Asset Value distributable to the Fund Unitholders also reflects the retained earnings, capital issued to Unitholders and capital premium. In which, capital issued to Unitholders includes subscription capital and redemption capital. Capital premium represents the difference between actual receipts/payments from subscription/redemption of Fund units based on Net Asset per Fund unit and the par value per Fund Unit. Retained earnings of the Fund include realised profits and unrealised profits.

The Fund can only distribute profits to Fund Unitholders by using realised retained profits deducting the unrealised accumulated losses as of distribution date. Profit is distributed in accordance with prevailing securities laws applicable to open-ended funds, Fund's Charter, Prospectus of the Fund and the Resolution of the General Meeting of Fund Unitholders.

Form B06g - QM

1

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (l) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Fund and the revenue can be measured reliably.

#### (i) Interest income and dividend income

Interest income is recognised in the statement of income on accrual basis unless collectability is in doubt.

Dividend income is recognised when the right to receive payment is established. Share dividend is not recognised as income.

#### (ii) Income from trading securities

Income from trading securities is recognised in the statement of income upon receipt of the Notice of trading transactions from the Vietnam Securities Depository (for listed securities) which are verified by the Custodian Bank and completion of the agreement on transfer of assets (for unlisted securities).

#### (m) Expenses

Expenses are recognised in the statement of income when incurred.

#### (n) Net Asset Value per Fund unit

Net Asset Value per Fund unit is calculated by dividing the Net Asset Value of the Fund by the number of outstanding Fund units as at the reporting date. Net Asset Value is determined as total assets less total liabilities.

#### (o) Segment reporting

The Fund operates as one segment as investment in Vietnam.

#### (p) Related parties

Parties are considered to be related to the Fund if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Fund and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Other investment funds under the management of the Fund Management Company and related parties of the Fund Management Company are considered related parties to the Fund in accordance with Law on Securities.

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (q) Nil balances

Items or balances required by Circular No. 198/2012/TT-BTC dated 15 November 2012 issued by the Ministry of Finance on the promulgation of accounting system for open-ended funds that are not shown in these interim financial statements indicate nil balances.

#### (r) Seasonality of operations

The result of operations of the Fund is not subject to seasonal fluctuations.

#### (s) Changes in accounting estimates

In preparing these interim financial statements, the Management of the Fund Management Company has made some accounting estimates. Actual result may differ from these estimates. There were no significant changes in accounting estimates compared to those made in the most recent annual financial statements or those made in the same interim period of the prior year.

#### (t) Unsual items

There were no unsual items which affect the Net assets value, net income or cash flows of the Fund for the six-month period ended 30 June 2018.

#### (u) Changes in the composition of the Fund

There were no changes in the composition of the Fund since the end of the most recent annual accounting period which affect the interim financial statements of the Fund for the six-month period ended 30 June 2018.

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# 4. Cash in banks and cash equivalents

Cash in banks and cash equivalents represent cash in Vietnam Dong deposited at the following banks at the period/year end:

|  | 30/6/2018<br>VND | 31/12/2017<br>VND |
|--|------------------|-------------------|
| Current account for operation of the Fund                          | 0.550.101.347    | 10.070 (75.102    |
| <ul> <li>HSBC Bank (Vietnam) Ltd.</li> </ul>                       | 9,560,181,347    | 10,878,675,402    |
| Term deposits with term to maturity not exceeding three months     |                  |                   |
| <ul> <li>Vietnam Prosperity Commercial Joint Stock Bank</li> </ul> | 4,205,434,419    | 4,104,565,222     |
|  |                  |                   |
| Cash and cash equivalents in the statement of cash flows           | 13,765,615,766   | 14,983,240,624    |

As at 30 June 2018, term deposits at bank with original term to maturity not exceeding three months earn annual interest rate at 4.3% (31/12/2017: 4.9%). In the event of withdrawal before the maturity, these term deposits earn interest at rates in accordance with the bank's policy applied for withdrawal before maturity.

400

# Notes to the interim financial statements for the six-month period ended 30 June 2018 (continued) Eastspring Investments Vietnam Navigator Fund

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# 5. Investments

All investee companies as shown in the statement of investment portfolio are incorporated in Vietnam.

intend to exert a controlling or significant influence over the investee companies and therefore, the Fund's investments are recorded in accordance with The Fund does not seek to participate in day-to-day financial and operating policy decisions of the investee companies. Accordingly, the Fund does not accounting policy set out in Note 3(c), rather than being consolidated or equity accounted.

Details of investments as at 30 June 2018 and 31 December 2017 were as follows:

|  | Cost                         | Market value<br>VND          | Unrealised gains<br>during the period<br>VND | Revaluation value<br>VND     |
|--|------------------------------|------------------------------|--|------------------------------|
| As at 30 June 2018   | Ξ                            | [2]                          | [3]  | [4] = [1] + [3]              |
| Listed shares<br>Term deposits at Asia Commercial Joint Stock Bank with term to  | 89,399,560,746               | 100,227,658,450              | 10,828,097,704                               | 100,227,658,450              |
| maturity of: - more than 12 months - from more than 3 months to 12 months Term deposits at Vietnam Prosperty Joint Stock Bank with term to | 16,500,000,000 4,128,100,000 | 16,500,000,000 4,128,100,000 | E E  | 16,500,000,000 4,128,100,000 |
| maturity of: - from more than 3 months to 12 months  | 4,384,546,500                | 4,384,546,500                | 3.   | 4,384,546,500                |
|  | 114,412,207,246              | 125,240,304,950              | 10,828,097,704                               | 125,240,304,950              |



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Eastspring Investments Vietnam Navigator Fund

Notes to the interim financial statements for the six-month period ended 30 June 2018 (continued)

|  |                              | (Is.<br>dated 15.            | sued under Circular.<br>November 2012 of th       | Form B06g – QM<br>(Issued under Circular No. 198/2012/IT-BTC<br>dated 15 November 2012 of the Ministry of Finance) |
|--|------------------------------|------------------------------|---|--|
| As at 31 December 2017   | Cost<br>VND                  | Market value<br>VND<br>[2]   | Unrealised gains<br>during the year<br>VND<br>[3] | Revaluation value VND $[4] = [1] + [3]$  |
| Listed shares<br>Term deposits at Asia Commercial Joint Stock Bank with term to  | 74,747,125,948               | 103,486,512,900              | 28,739,386,952                                    | 103,486,512,900  |
| maturity of: - more than 12 months - from more than 3 months to 12 months Term deposits at Vietnam Prosperty Joint Stock Bank with term to | 16,500,000,000 4,000,000,000 | 16,500,000,000 4,000,000,000 | х с   | 16,500,000,000 4,000,000,000   |
| maturity of:<br>- from more than 3 months to 12 months   | 4,253,400,000                | 4,253,400,000                | 3.  | 4,253,400,000  |
|  | 99,500,525,948               | 128,239,912,900              | 28,739,386,952                                    | 128,239,912,900  |

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# 6. Interest and dividend receivables

|  | 30/6/2018<br>VND             | 31/12/2017<br>VND           |
|--|------------------------------|-----------------------------|
| Accrued dividend receivables<br>Accrued interest receivables | 603,150,300<br>1,739,208,689 | 45,932,000<br>1,128,704,329 |
|  | 2,342,358,989                | 1,174,636,329               |

# 7. Accrued expenses

| 30/6/2018<br>VND | 31/12/2017<br>VND                              |
|------------------|--|
| 191,054,187      | 319,275,000                                    |
|                  |  |
| 45,000,001       | 45,000,002                                     |
| 14,916,000       | 76,391,810                                     |
| 250,970,188      | 440,666,812                                    |
|                  | VND<br>191,054,187<br>45,000,001<br>14,916,000 |

# 8. Fund's service fees payable

|                          | 30/6/2018<br>VND | 31/12/2017<br>VND |
|--------------------------|------------------|-------------------|
| Fund management fees     | 182,677,541      | 177,079,370       |
| Custody fees             | 11,057,102       | 9,333,175         |
| Fund administration fees | 4,688,723        | 4,545,039         |
| Transfer agency fees     | 16,922,850       | 17,643,626        |
| Supervising fees         | 2,679,270        | 2,597,164         |
|                          | 218,025,486      | 211,198,374       |
|                          |                  |                   |

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# 9. Capital issued to Unitholders

According to the Establishment Registration Certificate No. 09/GCN-UBCK dated 25 March 2014, the Fund Charter Capital is VND53,203,406,730 equivalent to 5,320,340.67 Fund units at par value of VND10,000 per Fund unit. As the Fund operates as an open-ended fund, the capital issued to Unitholders and the number of Fund units changed after every transaction.

Movements in capital issued to Unitholders for the six-month period ended 30 June 2018 were as follows:

|                                | Unit | As at<br>31/12/2017<br>VND | Movements<br>during the period<br>VND | As at<br>30/6/2018<br>VND |
|--------------------------------|------|----------------------------|---------------------------------------|---------------------------|
| Subscription capital           |      |                            |                                       |                           |
| Quantity (1)                   | Unit | 9,212,287.48               | 685,256.06                            | 9,897,543.54              |
| Average NAV $(2) = (5) / (1)$  | VND  | 10,708                     | 20,975                                | 11,419                    |
| Par value (3)                  | VND  | 92,122,874,800             | 6,852,560,600                         | 98,975,435,400            |
| Capital premium (4)            | VND  | 6,522,116,169              | 7,520,634,280                         | 14,042,750,449            |
| Value of subscription capital  |      |                            |                                       |                           |
| (5) = (3) + (4)                | VND  | 98,644,990,969             | 14,373,194,880                        | 113,018,185,849           |
| Redemption capital             |      |                            |                                       |                           |
| Quantity (6)                   | Unit | (1,851,639.99)             | (377,084.19)                          | (2,228,724.18)            |
| Average NAV $(7) = (10) / (6)$ | VND  | 10,425                     | 20,816                                | 12,183                    |
| Par value (8)                  | VND  | (18,516,399,900)           | (3,770,841,900)                       | (22,287,241,800)          |
| Capital premium (9)            | VND  | (786,932,323)              | (4,078,673,382)                       | (4,865,605,705)           |
| Value of redemption capital    |      |                            |                                       |                           |
| (10) = (8) + (9)               | VND  | (19,303,332,223)           | (7,849,515,282)                       | (27,152,847,505)          |
| Number of outstanding          |      |                            |                                       |                           |
| Fund Units $(11) = (1) + (6)$  | Unit | 7,360,647.49               | 308,171.87                            | 7,668,819.36              |
| Total value of outstanding     |      |                            |                                       |                           |
| capital $(12) = (5) + (10)$    | VND  | 79,341,658,746             | 6,523,679,598                         | 85,865,338,344            |
| NAV/Fund unit (13)             | VND  | 19,559                     |                                       | 18,355                    |

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# 10. Retained earnings

|  | Period ended<br>30/6/2018<br>VND  | Period ended<br>30/6/2017<br>VND |
|--|-----------------------------------|----------------------------------|
| Retained earnings at the beginning of the period<br>Net (loss)/profit for the period<br>In which | 64,621,673,301<br>(9,727,176,131) | 27,279,631,376<br>21,761,875,495 |
| <ul> <li>Undistributed realised profits</li> <li>Unrealised (losses)/profits</li> </ul>          | 8,184,113,117<br>(17,911,289,248) | 12,784,495,214<br>8,977,380,281  |
| Retained earnings at the end of the period   | 54,894,497,170                    | 49,041,506,871                   |

27,624,783,245

15,849,854,576

11,774,928,669

61,456,762,831

73,231,691,500

[5] = [3] + [4] 24,875,243,862

[4] 16,220,837,549 (370,982,973)

[3] = [1] – [2] 8,654,406,313 3,120,522,356

[2] 33,937,315,187

[1] 42,591,721,500

30,639,970,000

Listed shares Listed bonds

27,519,447,644

2,749,539,383

Notes to the interim financial statements for the six-month period ended 30 June 2018 (continued) Eastspring Investments Vietnam Navigator Fund

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

11. Gains from trading securities

Six-month period ended 30 June 2018

|                                     |                        |                            | Gains on<br>securities trading<br>for six-month period    | Gains on securities<br>trading at the<br>beginning of the      | Accumulated gains<br>on securities trading |
|-------------------------------------|------------------------|----------------------------|---|--|--|
| Investment portfolio                | Proceeds<br>VND<br>[1] | Average cost<br>VND<br>[2] | ended 30/6/20178<br>VND<br>[3] = [1] – [2]                | period<br>VND<br>[4]   |  |
| Listed shares<br>Listed bonds       | 37,423,199,870         | 30,432,357,072             | 6,990,842,798   | 26,399,674,158<br>2,749,539,383                                | 58   |
|                                     | 37,423,199,870         | 30,432,357,072             | 6,990,842,798   | 29,149,213,541   | =  |
| Six-month period ended 30 June 2017 | 4                      |                            | Gains on securities                                       | Gains/(losses) on  |  |
| Investment portfolio                | Proceeds<br>VND        | Average cost<br>VND        | trading for<br>six-month period<br>ended 30/6/2017<br>VND | securities trading at<br>the beginning of the<br>period<br>VND | = =  |

Notes to the interim financial statements for the six-month period ended 30 June 2018 (continued) Eastspring Investments Vietnam Navigator Fund

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

Form B06g - QM

12. Unrealised (losses)/gains from revaluation of investments

Six-month period ended 30 June 2018

| Investment portfolio                                     | Cost<br>VND                      | Market value at<br>30/6/2018<br>VND<br>[2] | Unrealised gains on revaluation at 30/6/2018 VND [3] = [2] – [1] | Unrealised gains<br>on revaluation at<br>31/12/2017<br>VND<br>[4] | On revaluation recognised<br>for the six-month period<br>ended 30/6/2018<br>VND<br>[5] = [3] - [4]               |
|--|----------------------------------|--|--|---|--|
| Listed shares<br>Term deposits                           | 89,399,560,746<br>25,012,646,500 | 100,227,658,450 25,012,646,500             | 10,828,097,704   | 28,739,386,952  | (17,911,289,248)   |
| Six-month period ended 30 June 2017 Investment portfolio | At cost VND [1]                  | Market value at<br>30/6/2017<br>VND<br>[2] | Unrealised gains on revaluation at 30/6/2017 VND [3] = [2] - [1] | Unrealised gains<br>on revaluation at<br>31/12/2016<br>VND<br>[4] | Unrealised gains/(losses) on revaluation recognised for the six-month period ended 30/6/2017 VND [5] = [3] - [4] |
| Listed shares<br>Listed bonds                            | 49,990,286,362                   | 64,986,415,950                             | 14,996,129,588   | 3,746,758,751   | 11,249,370,837 (2,271,990,556)   |
|  | 49,990,286,362                   | 64,986,415,950                             | 14,996,129,588   | 6,018,749,307   | 8,977,380,281  |

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# 13. Transaction fees from buying, selling securities

| 1.00 | Transaction rees from buying, sening securities     |              |             |
|------|---|--------------|-------------|
|      |   | Six-month pe | riod ended  |
|      |   |              |             |
|      |   | 30/6/2018    | 30/6/2017   |
|      |   | VND          | VND         |
|      | Transaction fees from buying securities (a)         | 51,338,953   | 40,997,476  |
|      | Transaction fees from selling securities (b)        | 57,025,051   | 71,117,073  |
|      | Transaction rees from sering securities (b)         | 37,023,031   | 71,17,073   |
|      |   | 108,364,004  | 112,114,549 |
| (a)  | Transaction fees from buying securities             |              |             |
| 250  | TO 1886   | Six-month pe | riod ended  |
|      |   | 30/6/2018    | 30/6/2017   |
|      |   | VND          | VND         |
|      | Listed shares                                       | 51,338,953   | 40,997,476  |
|      |   |              |             |
| (b)  | Transaction fees from selling securities            |              |             |
|      |   | Six-month pe | riod ended  |
|      |   | 30/6/2018    | 30/6/2017   |
|      |   | VND          | VND         |
|      | Listed shares                                       | 57,025,051   | 64,660,106  |
|      | Listed bonds  |              | 6,456,967   |
|      |   | 57,025,051   | 71,117,073  |
| 14.  | Other operating expenses                            |              |             |
|      |   | Six-month pe | eriod ended |
|      |   | 30/6/2018    | 30/6/2017   |
|      |   | VND          | VND         |
|      | Fund Representative Board's remunerations (Note 17) | 89,999,999   | 89,999,999  |
|      | Bank charges  | 1,968,340    | 3,951,200   |
|      |   | 91,968,339   | 93,951,199  |
|      |   |              |             |

> Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### 15. Net Asset Value

#### Six-month period ended 30/6/2018

| No.    | NAV period                               | Net Asset Value<br>(NAV)<br>VND<br>[1]   | Number of<br>Fund units<br>Units<br>[2] | NAV per<br>Fund unit<br>VND/unit<br>[3] = [1]/[2] | Increase/<br>(decrease) in NAV<br>per Fund unit<br>VND/unit |
|--------|--|--|---|---|---|
| 1      | 04-Jan-18                                | 147,738,811,548  | 7,360,647.49                            | 20,071  | -   |
| 2 3    | 11-Jan-18                                | 150,053,890,245  | 7,364,621.37                            | 20,375  | 304   |
| 3      | 18-Jan-18                                | 150,163,116,665  | 7,373,996.42                            | 20,364  | (11)  |
| 4      | 25-Jan-18                                | 156,692,511,765  | 7,459,346.41                            | 21,006  | 642   |
| 5      | 31-Jan-18                                | 158,586,790,742  | 7,451,255.33                            | 21,283  | 277   |
| 6      | 01-Feb-18                                | 157,153,763,128  | 7,451,255.33                            | 21,091  | (192)   |
| 7      | 08-Feb-18                                | 151,720,525,419  | 7,495,217.47                            | 20,242  | (849)   |
| 8      | 22-Feb-18                                | 156,951,821,614  | 7,509,529.59                            | 20,900  | 658   |
| 9      | 28-Feb-18                                | 161,267,165,703  | 7,527,656.67                            | 21,423  | 523   |
| 10     | 01-Mar-18                                | 164,766,663,993  | 7,527,656.67                            | 21,888  | 465   |
| 11     | 08-Mar-18                                | 164,047,664,295  | 7,559,334.44                            | 21,701  | (187)   |
| 12     | 15-Mar-18                                | 165,712,474,600  | 7,581,916.55                            | 21,856  | 155   |
| 13     | 22-Mar-18                                | 167,911,443,924  | 7,650,228.66                            | 21,949  | 92  |
| 14     | 29-Mar-18                                | 166,743,215,905  | 7,664,945.85                            | 21,754  | (195)   |
| 15     | 31-Mar-18                                | 168,655,395,097  | 7,699,226.67                            | 21,905  | 152   |
| 16     | 05-Apr-18                                | 171,545,926,420  | 7,699,226.67                            | 22,281  | 375   |
| 17     | 12-Apr-18                                | 170,283,132,836  | 7,689,574.49                            | 22,145  | (136)   |
| 18     | 19-Apr-18                                | 162,682,527,556  | 7,742,347.64                            | 21,012  | (1,133)   |
| 19     | 26-Apr-18                                | 150,690,377,573  | 7,602,991.21                            | 19,820  | (1,192)   |
| 20     | 30-Apr-18                                | 154,841,299,216  | 7,653,796.95                            | 20,231  | 411   |
| 21     | 03-May-18                                | 154,492,908,577  | 7,653,796.95                            | 20,185  | (46)  |
| 22     | 10-May-18                                | 153,267,857,471  | 7,647,702.59                            | 20,041  | (144)   |
| 23     | 17-May-18                                | 156,729,464,423  | 7,667,810.72                            | 20,440  | 399   |
| 24     | 24-May-18                                | 153,586,608,476  | 7,716,899.26                            | 19,903  | (537)   |
| 25     | 31-May-18                                | 151,067,605,904  | 7,700,603.32                            | 19,618  | (285)   |
| 26     | 07-Jun-18                                | 156,162,533,705  | 7,686,702.98                            | 20,316  | 698   |
| 27     | 14-Jun-18                                | 151,840,367,882  | 7,661,826.19                            | 19,818  | (498)   |
| 28     | 21-Jun-18                                | 144,899,672,821  | 7,659,807.81                            | 18,917  | (901)   |
| 29     | 28-Jun-18                                | 141,708,714,016  | 7,668,819.36                            | 18,479  | (438)   |
| 30     | 30-Jun-18                                | 140,759,835,514  | 7,668,819.36                            | 18,355  | (124)   |
| Averag | ge NAV during<br>riod                    | 156,757,469,568  |   |   |   |
|        | ghest level of NA<br>unit during the per |  |   | 22,281  |   |
|        | west level of NAV<br>unit during the per | And the second s |   | 18,355  |   |

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### Six-month period ended 30/6/2017

|   |  |  | Six-month period                        | ended 30/6/2017                                   | 520000000000  |
|---|--|--|---|---|---|
| No.                                     | NAV period   | Net Asset Value<br>(NAV)<br>VND<br>[1] | Number of<br>Fund units<br>Units<br>[2] | NAV per<br>Fund unit<br>VND/unit<br>[3] = [1]/[2] | Increase/<br>(decrease) in NAV<br>per Fund unit<br>VND/unit |
| 1                                       | 5-Jan-17   | 95,509,616,057                         | 6,706,616.94                            | 14,241  |   |
|   | 12-Jan-17  | 95,483,687,465                         | 6,709,417.30                            | 14,231  | (10)  |
| 2<br>3<br>4<br>5                        | 19-Jan-17  | 95,114,224,284                         | 6,709,417.30                            | 14,176  | (55)  |
| 4                                       | 31-Jan-17  | 97,148,245,371                         | 6,709,417.30                            | 14,479  | 303   |
| 5                                       | 2-Feb-17   | 97,645,793,829                         | 6,709,417.30                            | 14,554  | 75  |
| 6                                       | 9-Feb-17   | 98,081,212,487                         | 6,709,417.30                            | 14,618  | 64  |
| 7                                       | 16-Feb-17  | 98,996,786,352                         | 6,723,058.01                            | 14,725  | 107   |
| 8                                       | 23-Feb-17  | 100,414,262,771                        | 6,723,058.01                            | 14,936  | 211   |
| 9                                       | 28-Feb-17  | 99,993,846,413                         | 6,723,058.01                            | 14,873  | (63)  |
| 10                                      | 2-Mar-17   | 99,814,122,349                         | 6,723,058.01                            | 14,847  | (26)  |
| 11                                      | 9-Mar-17   | 101,962,033,936                        | 6,723,744.06                            | 15,164  | 317   |
| 12                                      | 16-Mar-17  | 102,943,696,473                        | 6,723,875.55                            | 15,310  | 146   |
| 13                                      | 23-Mar-17  | 104,200,435,057                        | 6,723,715.39                            | 15,497  | 187   |
| 14                                      | 30-Mar-17  | 104,912,975,024                        | 6,737,226.69                            | 15,572  | 75  |
| 15                                      | 31-Mar-17  | 104,873,959,274                        | 6,736,427.94                            | 15,568  | (4)   |
| 16                                      | 6-Apr-17   | 104,792,611,288                        | 6,736,427.94                            | 15,556  | (12)  |
| 17                                      | 13-Apr-17  | 104,104,912,425                        | 6,737,942.61                            | 15,451  | (105)   |
| 18                                      | 20-Apr-17  | 103,109,754,269                        | 6,737,942.61                            | 15,303  | (148)   |
| 19                                      | 27-Apr-17  | 104,481,425,298                        | 6,737,942.61                            | 15,506  | 203   |
| 20                                      | 30-Apr-17  | 105,045,668,560                        | 6,740,134.92                            | 15,585  | 79  |
| 21                                      | 4-May-17   | 106,525,804,145                        | 6,740,134.92                            | 15,805  | 220   |
| 22                                      | 11-May-17  | 108,145,598,728                        | 6,740,134.92                            | 16,045  | 240   |
| 23                                      | 18-May-17  | 108,765,271,479                        | 6,741,248.76                            | 16,134  | 89  |
| 24                                      |  |  | 6,741,248.76                            | 16,686  | 552   |
|   | 25-May-17  | 112,483,381,653                        | 6,743,581.27                            | 16,574  | (112)   |
| 25                                      | 31-May-17  | 111,767,665,962<br>112,231,252,450     |   |   | 69  |
| 26                                      | 1-Jun-17   |  | 6,743,581.27                            | 16,643  | 228   |
| 27                                      | 8-Jun-17   | 113,733,854,563                        | 6,741,378.42                            | 16,871  | 134   |
| 28                                      | 15-Jun-17  | 114,635,854,211                        | 6,741,378.42                            | 17,005  | 278   |
| 29                                      | 22-Jun-17  | 116,917,971,976                        | 6,764,947.59                            | 17,283  |   |
| 30                                      | 29-Jun-17  | 116,877,854,061                        | 6,764,947.59                            | 17,277  | (6)   |
| 31                                      | 30-Jun-17  | 117,008,700,019                        | 6,764,802.34                            | 17,297  | 20  |
|   | ge NAV during  | \$1000 CONTRACTOR STATE                |   |   |   |
| the per                                 | riod   | 105,087,821,878                        |   |   |   |
|   | ghest level of NA<br>unit during the per   |  |   | 17,297  |   |
| The lo                                  | west level of NA   | V per                                  |   |   |   |
|   | init during the per  |  |   | 14,176  |   |
| 0.0000000000000000000000000000000000000 | A CONTRACTOR OF THE CONTRACTOR |  |   | 171.3-111.00                                      |   |

> Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# 16. Number of outstanding Fund units

|  | 30/6/2018<br>Fund unit | 31/12/2017<br>Fund unit |
|--|------------------------|-------------------------|
| Number of outstanding Fund units within 1 year   | 1,182,498.59           | 686,278.39              |
| Number of outstanding Fund units within 1 year<br>Number of outstanding Fund units over 1 year | 6,486,320.77           | 6,674,369.10            |
|  | 7,668,819.36           | 7,360,647.49            |
|  |                        | -                       |

# 17. Related parties and key contracts

#### (a) Related parties

Transactions with Eastspring Investments Fund Management Limited Liability Company, the Fund Management Company

|                 | Six-month period ended 30/6/2018 30/6/2017 |                  |
|-----------------|--|------------------|
|                 | 30/6/2018<br>VND                           | 30/6/2017<br>VND |
| Management fees | 1,165,462,378                              | 779,028,481      |

In accordance with the Fund Charter, the Fund Management Company is entitled to receive annual management fee of 1.5% calculated based on the Fund's NAV (2017: 1.5% per annum). Any changes in the management fee rate must be approved at the Annual General Meeting to ensure total management fee and other fees paid by the Fund to the Fund Management Company are in compliance with legal requirements. Fees are calculated for each valuation cycle based on NAV at the date before the valuation date.

#### Transactions with Fund Representative Board

|   | Six-month period ended |                  |
|---|------------------------|------------------|
|   | 30/6/2018<br>VND       | 30/6/2017<br>VND |
| Fund Representative Board's remunerations (Note 14) | 89,999,999             | 89,999,999       |

Other than remunerations in accordance with the Fund Charter, there are no contracts to which the Fund and any member of the Fund Representative Board is a party where a member of the Fund Representative Board has a material interest. Remunerations to members of the Fund Representative Board are recognised as expenses of the Fund in the statement of income.

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# Percentage of Fund units held by related parties

| Related parties        | Relationship                                | 30/6/2018 | 31/12/2017 |
|------------------------|---|-----------|------------|
| Eastspring Investments |   |           |            |
| (Hong Kong) Limited    | Member of Eastspring Investments Group      | 68.5985%  | 71.4706%   |
| Dinh Ba Thanh          | Chairman of Fund Representative Board       | 13.0398%  | 13.5858%   |
| Phan Ngoc Lan          | Relative of Predecessor Chief Executive     |           |            |
|                        | Officer of Fund Management Company          | N/A       | 2.2439%    |
| Trieu Thi Ngoc Tham    | Relative of Chief Executive Officer of Fund | 0.24000   | 0.07170    |
|                        | Management Company                          | 0.2608%   | 0.2717%    |
| Le Nguyen Binh         | Employee of Fund Management Company         | 0.1304%   | 0.1359%    |
| Phan Thi Anh Minh      | Employee of Fund Management Company         | 0.1043%   | 0.1087%    |
| Tran Thi Hue           | Relative of Employee of Fund Management     |           |            |
|                        | Company                                     | 0.0652%   | 0.0679%    |
| Tran Thap Kieu Quan    | Employee of Fund Management Company         | 0.0587%   | N/A        |
| Tran Trong Phuong Thao | Employee of Fund Management Company         | 0.0130%   | 0.0136%    |
| Dang Thi Thanh Trang   | Employee of Fund Management Company         | N/A       | 0.0136%    |
| Le Minh Thuy           | Employee of Fund Management Company         | 0.0130%   | 0.0136%    |
| Nguyen Thi Hong Cam    | Employee of Fund Management Company         | 0.0019%   | N/A        |
| Tong Cong Cuong        | Employee of Fund Management Company         | 0.0013%   | 0.0014%    |
|                        |   | 82.2870%  | 87.9267%   |

#### (b) Key contracts

#### HSBC Bank (Vietnam) Ltd. - Supervising Bank

|                          | Six-month pe | riod ended  |
|--------------------------|--------------|-------------|
|                          | 30/6/2018    | 30/6/2017   |
|                          | VND          | VND         |
| Custody fees             | 68,630,935   | 56,481,918  |
| Supervising fees         | 17,093,447   | 11,425,754  |
| Fund administration fees | 29,913,533   | 19,995,066  |
| Transfer agency fees     | 106,933,603  | 89,285,242  |
|                          | 222,571,518  | 177,187,980 |
|                          |              |             |

Form B06g – QM No. 198/2012/TT-RTC

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

The Fund has appointed HSBC Bank (Vietnam) Ltd. ("HSBC") to be the Custodian Bank and Supervising Bank of the Fund. HSBC was authorised by the Fund Management Company to provide fund administration service and transfer agency service. In accordance with the Fund Charter, the Fund has to pay custody and supervising fees, fund administration fees and transfer agency fees to the respective service providers on a monthly basis. Fees are calculated on each valuation period based on NAV at the date before valuation date. The monthly fees are total fee calculated for valuation periods within the month which are not less than minimum fees but do not exceed the maximum fees frame as follows:

- Supervising fees: 0.02% annual NAV.
- Custody fees: 0.06% annual NAV.
- Securities clearing transaction fees: VND150,000 per transaction.
- Custody fees paid to Vietnam Securities Depository ("VSD"): monthly fee according to the fee schedule of VSD collected by HSBC on behalf of VSD.
- Fund administration fees: 0.035% annual NAV.
- Transfer agency fees include two groups of fee as follows:
  - Group of fee calculated based on NAV or transaction value include:
    - Annual Fund Unitholders maintenance fees: 0.05% annual NAV.
    - Registration fees for new purchase, acquisition, conversion, transfer: 0.03% of transaction value of new purchase, acquisition, conversion, transfer.
  - Group of fee calculated based on actual amount incurred include:
    - Data setup fees include VND15,000 per Fund Unitholder and VND1,000,000 per distribution agent.
    - Other fees such as bulk mails delivery fees, distribution service fees, fees for calculation of distributors commission and trailer fees.

> Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

# 18. Indices

|    |   | Six-month<br>period ended<br>30/6/2018 | Six-month<br>period ended<br>30/6/2017 |
|----|---|--|--|
| I  | Investment performance  |  |  |
|    | Expense ratio   | 1.100                                  |  |
| 2  | Management fees/Average NAV during the period (%)<br>Custody and supervising fees/Average NAV during the                              | 1.49%                                  | 1.48%                                  |
|    | period (%)  | 0.11%                                  | 0.13%                                  |
| 3  | (Fund administration fees, transfer agency fees and other   |  |  |
|    | expenses)/Average NAV during the period (%)   | 0.17%                                  | 0.21%                                  |
| 4  | Audit fees/Average NAV during the period (%)  | 0.24%                                  | 0.36%                                  |
| 5  | Remunerations to Fund Representative Board/Average  |  |  |
|    | NAV during the period (%)   | 0.11%                                  | 0.17%                                  |
| 6  | Operating expenses/Average NAV during the period (%)  | 2.21%                                  | 2.65%                                  |
|    | Turnover ratio  |  |  |
| 7  | Turnover ratio of investment portfolio during the period = (Total value of purchase transactions + total value of                     |  |  |
|    | sales transactions)/(2 x Average NAV during the period (%))   | 52.63%                                 | 95.22%                                 |
| II | Others  |  |  |
| 1  | Fund size at the beginning of the period (calculated at par value of Fund unit)   |  |  |
|    | Total number of outstanding Fund units at the beginning<br>of the period<br>Total value of outstanding Fund units at the beginning of | 7,360,647.49                           | 6,706,616.94                           |
|    | the period  | 73,606,474,900                         | 67,066,169,400                         |
| 2  | Change in Fund size during the period (calculated at par value of Fund units)   |  |  |
|    | Number of Fund units subscribed during the period   | 685,256.06                             | 70,424.69                              |
|    | Value of capital subscribed during the period   |  | 704,246,900                            |
|    | (at par value)  | 6,852,560,600                          |  |
|    | Number of Fund units redeemed during the period   | (377,084.19)                           | (12,239.29)                            |
|    | Value of capital redeemed during the period in respond  |  |  |
|    | to Fund Unitholders' command (at par value)   | (3,770,841,900)                        | (122,392,900)                          |
| 3  | Fund size at the end of the period (calculated at par value of Fund units)  |  |  |
|    | Total number of outstanding Fund units at the end of the period   | 7,668,819.36                           | 6,764,802.34                           |
|    | Total value of outstanding Fund units at the end of the<br>period   | 76,688,193,600                         | 67,648,023,400                         |

> Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

|   |   | Six-month<br>period ended<br>30/6/2018 | Six-month<br>period ended<br>30/6/2017 |
|---|---|--|--|
| 4 | Proportion of Fund units held by the Fund<br>Management Company and related parties at the<br>end of the period (%) | 82.2870%                               | 96.0022%                               |
| 5 | Proportion of Fund units held by ten largest<br>Unitholders at the end of the period (%)                            | 92.88%                                 | 97.68%                                 |
| 6 | Proportion of Fund units held by foreign Unitholders at the end of the period (%)                                   | 75.43%                                 | 77.77%                                 |
| 7 | Number of Fund Unitholders at the end of the period   | 205                                    | 149                                    |
| 8 | NAV/Fund unit at the end of the period  | 18,355                                 | 17,297                                 |

# 19. Financial risk management

The Fund has exposure to the following risks from financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Fund's exposure to each of the above risks, the Fund's objectives, policies and processes for measuring and managing risk.

The Fund's investment portfolio comprises listed shares. The Management of the Fund Management Company has been given a discretionary authority to manage the Fund's assets in line with the Fund's investment objectives. The Fund's portfolio is monitored closely to ensure that it complies with asset allocation required by regulations and the Fund Charter.

#### (a) Credit risk

Credit risk is the risk of financial loss to the Fund if a counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Fund's cash in banks and accounts receivables.

All current accounts and term deposits were placed with well-known financial institutions where the Fund Representative Board approved and the Fund Management Company does not expect any losses arising from the non-performance of these financial institutions.

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

The Fund's listed shares will only be traded on or subject to the rules of the Ho Chi Minh City Stock Exchange, the Hanoi Stock Exchange and the Unlisted Public Company Market or with counterparties which have a specified credit rating. All transactions in listed securities are settled or paid via VSD and for upon delivery using approved brokers. The risk of default is considered minimal.

Receivables includes interest receivables from banks deposits, dividends. The Fund Management Company believes that no allowance for doubtful debts was considered necessary for these receivables as at 30 June 2018 and 31 December 2017.

The maximum exposure to credit risk faced by the Fund is equal to the carrying amounts of cash in banks and cash equivalents and receivables.

#### (b) Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial assets.

The Fund's approach to managing liquidity risk is to ensure that it will always have sufficient reserves of cash to meet its liquidity requirements in the short term and long term.

The Fund's financial assets as at 30 June 2018 and 31 December 2017 included listed securities. The Fund's investments in listed securities are considered to be readily realisable as they are traded on the Ho Chi Minh City Stock Exchange, the Hanoi Stock Exchange and the Unlisted Public Company Market. As a result, the Fund may be able to liquid some of its investments in due time in order to meet its liquidity requirements.

As at 30 June 2018 and 31 December 2017, the contractual maturities of non-derivative financial liabilities were as follows:

|  | Carrying<br>amount<br>VND | Undiscounted<br>contractual<br>cash flows<br>VND | Within 1 year<br>VND     |
|--|---------------------------|--|--------------------------|
| As at 30 June 2018 Subscription fee payables to Distribution Agents Accrued expenses Payables to Fund Unitholders for Fund units | 1,596,000<br>250,970,188  | 1,596,000<br>250,970,188                         | 1,596,000<br>250,970,188 |
| redemption   | 116,674,492               | 116,674,492                                      | 116,674,492              |
| Fund's service fees payable  | 218,025,486               | 218,025,486                                      | 218,025,486              |
|  | 587,266,166               | 587,266,166                                      | 587,266,166              |

Form B06g – QM (Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

|  | Carrying<br>amount<br>VND | Undiscounted<br>contractual<br>cash flows<br>VND | Within 1 year<br>VND |
|--|---------------------------|--|----------------------|
| As at 31 December 2017<br>Subscription fee payables to Distribution Agents | 34,343,000                | 34,343,000                                       | 34,343,000           |
| Accrued expenses Payables to Fund Unitholders for Fund units               | 440,666,812               | 440,666,812                                      | 440,666,812          |
| redemption   | 124,144,876               | 124,144,876                                      | 124,144,876          |
| Fund's service fees payable  | 211,198,374               | 211,198,374                                      | 211,198,374          |
|  | 810,353,062               | 810,353,062                                      | 810,353,062          |
|  |                           |  |                      |

#### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and market prices will affect the Fund's income or the value of its holdings of financial instruments.

#### (i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Fund's financial instruments will fluctuate as a result of changes in market interest rates. The Fund's exposure to market risk due to change in interest rates is minimal since the Fund only holds cash in banks and term deposits with fixed interest rate.

#### (ii) Currency risk

Currency risk is the risk that the value of the Fund's financial instruments will be affected by changes in exchange rates. The Fund is not exposed to currency risk as the Fund's assets and liabilities are denominated in Vietnam Dong which is the Fund's functional currency.

#### (iii) Market price risk

Market price risk is the risk that the value of the financial instruments will decrease as a result of change in equity indices and the values of individual securities.

The Fund has invested in listed securities that are affected by market price risk arising from the uncertainty in the fluctuation of the future market value of these securities. Market price risk is managed by the Fund Management Company by diversifying the investment portfolio and careful selection of securities within specified limits.

As at 30 June 2018, the market value of the Fund's listed shares is VND100,227,658,450 (31/12/2017: VND103,486,512,900). For the six-month period ended 30 June 2018, the difference between the highest and lowest monthly VN-Index was approximately 22% (for the year ended 31 December 2017: 41%). Had the market prices of these securities declined or increased by 22% as at 30 June 2018 with all other variables remaining constant, the Fund's Net Asset Value would have decreased or increased by VND22,050,084,859 respectively (31/12/2017: VND42,429,470,289).

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (d) Fair values

Fair value is the value which is determined as the price appropriate to market price that would be received for sale of an asset or paid to transfer a liability at the measurement date.

#### (i) Fair value versus carrying value

The table below presents the carrying value and fair value of the Fund's financial assets and liabilities:

|  | As at 3               | 0/6/2018          | As at 31              | /12/2017          |
|--|-----------------------|-------------------|-----------------------|-------------------|
|  | Carrying value<br>VND | Fair value<br>VND | Carrying value<br>VND | Fair value<br>VND |
| Financial assets   |                       |                   |                       |                   |
| Categorised as financial assets<br>fair value through profit or loss |                       |                   |                       |                   |
| <ul> <li>Listed securities</li> </ul>                                | 100,227,658,450       | 100,227,658,450   | 103,486,512,900       | 103,486,512,900   |
| Categorised as held-to-maturity                                      |                       |                   |                       |                   |
| investments  |                       |                   |                       |                   |
| <ul> <li>Term deposits at the banks</li> </ul>                       | 25,012,646,500        | 25,012,646,500    | 24,753,400,000        | 24,753,400,000    |
| Categorised as loans and   |                       |                   |                       |                   |
| receivables  |                       |                   |                       |                   |
| <ul> <li>Cash in banks and cash</li> </ul>                           |                       |                   |                       |                   |
| equivalents  | 13,765,615,766        | 13,765,615,766    | 14,983,240,624        | 14,983,240,624    |
| <ul> <li>Receivables from disposals<br/>of investments</li> </ul>    |                       |                   | 275 002 725           | 275 002 725       |
| Interest and dividend  |                       |                   | 375,902,735           | 375,902,735       |
| receivables  | 2,342,358,989         | 2,342,358,989     | 1,174,636,329         | 1,174,636,329     |
| receivables  | 2,342,330,909         | 2,342,330,909     | 1,174,030,329         | 1,174,030,329     |
| Financial liabilities  |                       |                   |                       |                   |
| Categorised as liabilities at<br>amortised cost                      |                       |                   |                       |                   |
| · Subscription fee payables to                                       |                       |                   |                       |                   |
| Distribution Agents  | 1,596,000             | 1,596,000         | 34,343,000            | 34,343,000        |
| <ul> <li>Accrued expenses</li> </ul>                                 | 250,970,188           | 250,970,188       | 440,666,812           | 440,666,812       |
| <ul> <li>Payables to Fund Unitholders</li> </ul>                     | ş                     |                   |                       |                   |
| for Fund units redemption  | 116,674,492           | 116,674,492       | 124,144,876           | 124,144,876       |
| · Fund's service fees payable  | 218,025,486           | 218,025,486       | 211,198,374           | 211,198,374       |

Form B06g - QM

(Issued under Circular No. 198/2012/TT-BTC dated 15 November 2012 of the Ministry of Finance)

#### (ii) Basis for determining fair values

The Fund uses the following methods and assumptions in estimation of fair value for financial assets and liabilities:

- Fair values of cash in banks and term deposits at banks are account balances at the reporting date.
- Fair values of securities which are listed on the Ho Chi Minh City Stock Exchange, the Hanoi Stock
  Exchange and the Unlisted Public Company Market are the closing prices (or other names, depending
  on the internal regulations of the Stock Exchange) of latest trading date of the securities prior to the
  valuation date.
- Fair values of other financial assets and liabilities approximate their carrying values as at the reporting date due to their short-term maturity of these financial instruments.

# 20. Approval for issue the interim financial statements

The interim financial statements as at 30 June 2018 and for six-month period then ended were authorised for issue by the Fund Representative Board on 10 August 2018.

10 August 2018

Eastspring Investments Fund Management Limited Liability Company

Prepared by:

Ms. Le Thi Thuy Phuong

Manager, Operations and Performance Analytics

Approved by:

CÔNG TY HÁCH HHỆM HỮU HAN

EASTA PARTE NAME

Mr. Ngo The Trieu
Chief Executive Officer

