

Eastspring Investments Fund Management Limited Liability Company

Interim Financial Statements for the six-month period ended 30 June 2017

Eastspring Investments Fund Management Limited Liability Company Content

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Eastspring Investments Fund Management Limited Liability Company Corporate information

Business Registration
Licence No.

4104000113	
1st amendment	

24	May 20	05
23	January	2006

Fund Management Establishment and Operation Licence No.

03/UBCK-GPHDQLQ	26 May 2005
17/UBCK-GP	23 July 2008
27/UBCK-GPDC	20 November 2008
67/UBCK-GPDC	15 April 2010
25/GPDC-UBCK	9 December 2011
51/GP-UBCK	23 March 2012
08/GPDC-UBCK	26 March 2013
29/GPDC-UBCK	12 September 2013

Business Licence No.

51/GP-UBCK

23 March 2012

The Business Registration Licence and Fund Management Establishment and Operation Licence were issued by the Ho Chi Minh City Department of Planning and Investment and the State Securities Commission, respectively. On 23 March 2012, the State Securities Commission issued the Business Licence No. 51/GP-UBCK which allowed the Company to provide portfolio management services. On 26 March 2013, the State Securities Commission issued Amendment Licence No. 08/GPDC-UBCK to supplement securities advisory function to the existing Company's licences.

The Company's operating life, as defined in the charter, is to be consistent with the life of the parent company, Prudential Assurance Vietnam Private Limited. The parent company's investment licence is valid until 29 October 2049.

Members' Council

Xavier Bernard Maurice Meyer (

Chairman

Julian Christopher Vivian Pull

(from 3 April 2017)

Junan Christopher vivian i un

Chairman (until 3 April 2017)

Nguyen Tuan Thên An Stephen James Clark Niall Dermot Grady Member Member

(until 3 April 2017)

Board of Director

Nguyen Tuan Thên An

Chief Executive Officer

Eastspring Investments Fund Management Limited Liability Company Corporate information (continued)

Registered Office

Saigon Trade Center

37 Ton Duc Thang Street, District 1 Ho Chi Minh City

Vietnam

Auditor

KPMG Limited

Vietnam

Eastspring Investments Fund Management Limited Liability Company Statement of the Board of Director

The Board of Director of Eastspring Investments Fund Management Limited Liability Company ("the Company") presents this statement and the accompanying interim financial statements of the Company for the six-month period ended 30 June 2017.

The Board of Director is responsible for the preparation and fair presentation of the interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting. In the opinion of the Board of Director:

- (a) the interim financial statements set out on pages 6 to 38 give a true and fair view of the financial position of the Company as at 30 June 2017, and of its results of operations and its cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due. The interim financial statements have been prepared on a going concern basis.

The Board of Director has, on the date of this statement, authorised these interim financial statements for issue.

On behalf of the Board of Director

IM

Ho Chi Minh City, 11 August 2017

Nguyen Tuen Thên An Chief Executive Office



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84-8 3821 9266 | kpmg.com.vn

INTERIM FINANCIAL STATEMENTS REVIEW REPORT

To the Investor
Eastspring Investments Fund Management Limited Liability
Company

We have reviewed the accompanying interim financial statements of Eastspring Investments Fund Management Limited Liability Company ("the Company"), which comprise the balance sheet as at 30 June 2017, the statements of income and cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Director on 11 August 2017, as set out on pages 6 to 38.

Management's Responsibility

The Company's Board of Director is responsible for the preparation and fair presentation of these interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Director determines is necessary to enable the preparation of interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on these interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements do not give a true and fair view, in all material respects, of the financial position of Eastspring Investments Fund Management Limited Liability Company as at 30 June 2017 and of its results of operations and its cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

CHI NHANH

Review Report No.: 16-01-298/1

Nguyen Thanh Nghi

Practicing Auditor Registration

Certificate No. 0304-2013-007-1

Deputy General Director

Ho Chi Minh City, 11 August 2017

Eastspring Investments Fund Management Limited Liability Company Balance sheet as at 30 June 2017

Form B01a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

	Code	Note	30/6/2017 VND'000	31/12/2016 VND'000
ASSETS				
Current assets (100 = 110 + 130 + 150)	100		103,148,926	115,098,576
Cash and cash equivalents	110	4	81,152,886	93,546,502
Cash	111	318	4,514,299	12,100,083
Cash equivalents	112		76,638,587	81,446,419
Accounts receivable - short-term	130	5	21,008,381	19,404,969
Prepayments to suppliers	132		71,530	20,000
Receivables from management activities	134		18,110,535	17,090,114
Other receivables	135		2,826,316	2,294,855
Other current assets	150		987,659	2,147,105
Short-term prepaid expenses	151		987,659	2,147,105
Long-term assets (200 = 220 + 260)	200		2,173,053	3,187,994
Fixed assets	220		316,031	417,563
Tangible fixed assets	221	6	263,921	355,031
Cost	222		3,473,550	3,473,550
Accumulated depreciation	223		(3,209,629)	(3,118,519)
Intangible fixed assets	227	7	52,110	62,532
Cost	228		982,797	982,797
Accumulated amortisation	229		(930,687)	(920,265)
Other long-term assets	260		1,857,022	2,770,431
Long-term prepaid expenses	261		1,648	5,042
Deferred tax assets	262	8	1,855,374	2,765,389
TOTAL ASSETS (270 = 100 + 200)	270		105,321,979	118,286,570
		,		

Eastspring Investments Fund Management Limited Liability Company Balance sheet as at 30 June 2017 (continued)

Form B01a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

	Code	Note	30/6/2017 VND'000	31/12/2016 VND'000
RESOURCES				
LIABILITIES (300 = 310 + 330)	300		31,183,893	44,002,842
Current liabilities	310		25,095,104	34,670,411
Accounts payable to suppliers	312		20,000,104	112,448
Taxes payable to State Treasury	314	9	631,985	620,413
Accrued expenses	316	10	20,571,917	29,459,368
Other short-term payables	319	11	3,891,202	4,478,182
Long-term liabilities	330		6,088,789	0.222.421
Provision for severance allowance	336	12	1,252,809	9,332,431 853,003
Provisions - long-term	337	13	4,835,980	8,479,428
EQUITY (400 = 410)	400		74,138,086	74,283,728
Equity	410	14	74,138,086	74,283,728
Contributed capital	411	15	25,000,000	25,000,000
Retained profits	420	1.0	49,138,086	49,283,728
- Retained profits brought forward	420a		49,283,728	54,242,953
- Loss for the current period/prior year	420b		(145,642)	(4,959,225)
TOTAL RESOURCES (440 = 300 + 400)	440		105,321,979	118,286,570

Eastspring Investments Fund Management Limited Liability Company Balance sheet as at 30 June 2017 (continued)

Form B01a - CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

OFF BALANCE SHEET ITEMS

	Code	Note	30/6/2017 VND'000	31/12/2016 VND'000
Foreign currencies	005	22	3,311	4,126,174
Cash and cash equivalents of entrustors	030	16	3,333,028,008	2,460,762,183
Local entrustors	031		3,332,743,591	2,460,320,487
■ Foreign entrustor	032		284,417	441,696
Investment portfolio of entrustors	040	17	52,400,140,477	47,080,172,171
Local entrustors	041		52,347,465,310	47,031,081,885
■ Foreign entrustor	042		52,675,167	49,090,286
Receivables of entrustors	050		22,911,838	8,993,615

11 August 2017

Prepared by:

Approved by:

Le Minh Thuy Chief Accountant Nguyer Tuan Thên An Chief Executive Office

Eastspring Investments Fund Management Limited Liability Company Statement of income for the six-month period ended 30 June 2017

Form B02a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

		Six-month period ender		eriod ended
Code	Note	30/6/2017 VND'000	30/6/2016 VND'000	
10	18	36,135,402	30,759,671	
21	19	1.438.570	1,624,426	
			200000000000000000000000000000000000000	
25	20	36,774,092	445,893 35,619,700	
	-			
30		758,328	(3,681,496)	
31		6,045	(4)	
40		6,045		
50		764,373	(3,681,496)	
51	21		ंत	
52	21	910,015	63,756	
60	- 1	(145,642)	(3,745,252)	
	10 21 22 25 30 31 40 50 51	10 18 21 19 22 25 20 30 31 40 50 51 21 52 21	Code Note 30/6/2017 VND'000 10 18 36,135,402 21 19 1,438,570 22 41,552 25 20 36,774,092 30 758,328 31 6,045 40 6,045 50 764,373 51 21 52 21 910,015	

11 August 2017

Prepared by:

Le Minh Thuy Chief Accountant Approved by:

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Eastspring Investment Fund Management Limited Liability Company Statement of cash flows for the six-month period ended 30 June 2017 (Direct method)

> Form B03a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

		Six-month period ended	
	Code	30/6/2017 VND'000	30/6/2016 VND'000
CASH FLOWS FROM OPERATING ACTIVITIE	S		
Cash receipts from fund management activities	01	35,114,981	24,830,202
Cash payments to employees	03	(37,503,836)	(35,279,986)
Other payments for operating activities	07	(11,689,661)	(11,191,950)
Net cash flows from operating activities	20	(14,078,516)	(21,641,734)
CASH FLOWS FROM INVESTING ACTIVITIES			
Receipts of interest	27	1,684,900	1,768,778
Net cash flows from investing activities	30	1,684,900	1,768,778
Net cash flows during the period $(50 = 20 + 30)$	50	(12,393,616)	(19,872,956)
Cash and cash equivalents at the beginning of the period	60	93,546,502	106,154,989
Cash and cash equivalents at the end of the period (70 = 50 + 60) (Note 4)	70	81,152,886	86,282,033
	-		

11 August 2017

Prepared by:

Le Minh Thuy Chief Accountant Approved by:

CÔNG TRÁCH HHIỆN HẠU P QUẨN VÝ QUÝ

> Nguyen Toun Thên An Chief Executive Office

Form B09a - CTQ
(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying interim financial statements.

1. Reporting entity

(a) Ownership structure

Eastspring Investment Fund Management Limited Liability Company ("the Company") is a limited liability company licenced and incorporated in the Socialist Republic of Vietnam.

(b) Principal activities

The principal activities of the Company are to establish and manage securities investment funds, to provide portfolio management services and to provide financial consultancy and securities investment consultancy under Fund Management Establishment and Operation Licence No. 03/UBCK-GPHDQLQ issued by the State Securities Commission of Vietnam on 26 May 2005 and amended on 23 July 2008, 20 November 2008, 15 April 2010 and 9 December 2011 and under Business Licence No. 51/GP-UBCK issued by the State Securities Commission on 23 March 2012, 26 March 2013 and 12 September 2013 (together referred to as the "Fund Management Licence").

The total chartered capital of the Company as stipulated in the Fund Management Licence is VND25 billion.

As at 30 June 2017, the Company had 25 employees (31/12/2016: 24 employees) of which 1 is management personnel. During the period, there was no employee resigned and no disciplinary action was taken against any of the employees. As at 30 June 2017, the Company had 12 employees (31/12/2016: 12 employees) who were qualified for fund and assets management.

2. Basis of preparation

(a) Statement of compliance

The interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting guidance for investment fund management companies and the other relevant statutory requirements applicable to financial reporting, which may differ in some material respects from International Financial Reporting Standards and the generally accepted accounting principles and standards of other countries. Accordingly, the accompanying interim financial statements are not intended to present the financial position and results of operations and cash flows in accordance with generally accepted accounting principles and practices in countries or jurisdictions other than Vietnam. Furthermore, their utilisation is not designed for those who are not informed about Vietnam's accounting principles, procedures and practices.

Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(b) Basis of measurement

The interim financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the direct method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. The interim financial statements are prepared for the six-month period ended 30 June 2017.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong, which is also the currency used for financial statement presentation purpose, rounded to the nearest thousand ("VND'000").

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these interim financial statements.

The accounting policies that have been adopted by the Company in the preparation of these interim financial statements are consistent with those adopted in the preparation of the latest annual financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rate approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

> Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(d) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after tangible fixed assets have been put into operation, such as repairs, maintenance and overhaul costs, are charged to the statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditures are capitalised as additional costs of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

renovation costs

3 years

office equipment

3 - 4 years

(e) Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 4 years.

(f) Long-term prepaid expenses

Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and instruments are amortised on a straight-line basis over a period ranging from 1 to 3 years.

(g) Trade and other payables

Trade and other payables are stated at their costs.

Form B09a - CTQ
(Issued under Circular No. 125/2011/IT-BTC
dated 5 September 2011 of the Ministry of Finance)

(h) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employees severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their current salary level.

Provision for severance allowance to be paid to the existing eligible employees as of 30 June 2017 has been made based on the eligible employees' years of service, being the total employees' years of service less the number of years for which the employees participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company, if any, and their average salary for the six-month period prior to the end of the accounting period.

(i) Long-term incentive bonus

The long-term incentive bonus is a cash award scheme granted to employees over a period of three years. It is recognised as an expense in the statement of income, with a corresponding increase in liability, over the period that the employees become entitled to the awards ("vesting period"). The amount recognised as an expense is adjusted annually to reflect the increase/decrease by reference to the profitability of the total Eastspring Investments business in Asia during the vesting period.

(j) Portfolio management contracts

The Company receives money from clients and uses the money to invest in securities on behalf of the clients in accordance with the terms of the portfolio management contracts. Investment in securities on behalf of clients under portfolio management contracts together with assets and liabilities in relation to such contracts are recorded off balance sheet in accordance with Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance.

(k) Contributed capital

Contributed capital is recognised on the contribution date at the actual amount contributed less any directly attributable transaction costs.

Form B09a - CTQ

(Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(I) Statutory reserves

According to Circular No. 146/2014/TT-BTC dated 6 October 2014 issued by the Ministry of Finance providing guidance of financial system for securities companies and investment fund management companies, the Company is required to make the following allocations:

Financial reserves Supplement charter capital reserve Annual allocation 5% of profit after tax 5% of profit after tax

Maximum balance 10% of charter capital 10% of charter capital

The purpose of the financial reserve is to compensate for loss incurred in the course of business, net of amount of loss that is compensated for by insurance companies or individuals causing such loss.

Supplement charter capital reserve is allocated from annual profit after tax and is to supplement charter capital of the Company.

The Company is not allowed to use financial reserve and supplement charter capital reserve to pay dividends.

(m) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Company's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

(i) Financial assets

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by the Board of Director as held for trading. A financial asset is considered as held for trading if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the Company on initial recognition designates as at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by the Board of Director as held for trading. A financial liability is considered
 as held for trading if:
 - it is incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

(n) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(o) Revenue and other income

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

(i) Services rendered

Management fees and administration fees are recognised in the statement of income when earned. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(ii) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

> Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

(p) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.

(q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Related parties refer to the investor, their ultimate parent companies and their subsidiaries and associates. Related parties also include funds managed by the Company and members of the Company's Members' Council.

(r) Off balance sheet items

Amounts which are defined as off balance sheet items under Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on the promulgation of accounting system of investment fund management companies and the Vietnamese Accounting System for enterprises are disclosed in the relevant notes to these interim financial statements.

(s) Nil balances

Items or balances required by Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on the promulgation of accounting system of investment fund management companies and the Vietnamese Accounting System for enterprises that are not shown in these interim financial statements indicate nil balances.

(t) Segment reporting

The Company operates as one segment, which is investment management and one geographic segment in Vietnam.

> Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

4. Cash and cash equivalents

	30/6/2017 VND'000	31/12/2016 VND'000
Cash at banks Cash equivalents	4,514,299 76,638,587	12,100,083 81,446,419
Cash and cash equivalents in the statement of cash flows	81,152,886	93,546,502

Cash equivalents included bank deposits with original terms to maturity of three months or less from their transaction dates.

The Company's cash equivalents as at 30 June 2017 earned annual interest rates ranging from 2.00% to 3.75% per annum (31/12/2016: from 2.36% to 4.53% per annum) for term deposits in VND. In the event of withdrawal before the maturity, these term deposits earn interest at rates in accordance with the bank's policy applied for withdrawal before maturity.

5. Accounts receivable - short-term

Receivables from management activities included:

	30/6/2017 VND'000	31/12/2016 VND'000
Amounts due from the parent company Amounts due from related companies	17,966,300 144,235	16,960,006 130,108
	18,110,535	17,090,114

The amounts due from the parent company and related companies were unsecured, interest free and are receivable upon demand.

> Form B09a - CTQ (Issued under Circular No. 125/2011/TT-BTC dated 5 September 2011 of the Ministry of Finance)

Other receivables comprised:

	30/6/2017 VND'000	31/12/2016 VND'000
Deposits for rental	2,538,812	1,503,101
Interest receivables	79,762	326,092
Receivables from employees	186,380	376,978
Others	21,362	88,684
	2,826,316	2,294,855

No receivables as at 30 June 2017 and 31 December 2016 were overdue. The Company believed that no allowance for doubtful debts was necessary in respect of the outstanding receivables as at 30 June 2017 and 31 December 2016.

6. Tangible fixed assets

Six-month period ended 30 June 2017	Renovation costs VND'000	Office equipment VND'000	Total VND'000
Cost			
Opening balance/Closing balance	1,342,074	2,131,476	3,473,550
Accumulated depreciation			
Opening balance Charge for the period	1,186,656 24,178	1,931,863 66,932	3,118,519 91,110
Closing balance	1,210,834	1,998,795	3,209,629
Net book value	2		
Opening balance	155,418	199,613	355,031
Closing balance	131,240	132,681	263,921

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Year ended 31 December 2016	Renovation costs VND'000	Office equipment VND'000	Total VND'000
Cost			
Opening balance Additions	1,342,074	1,883,836 247,640	3,225,910 247,640
Closing balance	1,342,074	2,131,476	3,473,550
Accumulated depreciation			
Opening balance Charge for the year	1,138,300 48,356	1,791,770 140,093	2,930,070 188,449
Closing balance	1,186,656	1,931,863	3,118,519
Net book value			
Opening balance Closing balance	203,774 155,418	92,066 199,613	295,840 355,031

Included in the cost of tangible fixed assets were assets costing VND2,903 million which were fully depreciated as at 30 June 2017 (31/12/2016: VND2,741 million), but which are still in active use.

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7. Intangible fixed assets

	Soft Six-month	ware
	period ended 30/6/2017 VND'000	Year ended 31/12/2016 VND'000
Cost		
Opening balance/Closing balance	982,797	982,797
Accumulated amortisation		
Opening balance Charge for the period/year	920,265 10,422	899,422 20,843
Closing balance	930,687	920,265
Net book value		
Opening balance Closing balance	62,532 52,110	83,375 62,532

Included in the cost of intangible fixed assets were assets costing VND893 million which were fully amortised as at 30 June 2017 (31/12/2016: VND893 million), but which are still in active use.

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8. Deferred tax assets

(i) Recognised deferred tax assets:

	30/6/2017 VND'000	31/12/2016 VND'000
Deferred tax assets:		
Accrued operating expenses Provision for severance allowance	1,604,812	2,594,788
1 Tovision for severance allowance	250,562	170,601
Total deferred tax assets	1,855,374	2,765,389

(ii) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following item:

	30/6/2	2017	31/12	/2016
	Temporary difference VND'000	Tax value VND'000	Temporary difference VND'000	Tax value VND'000
Tax losses	71,490,769	14,298,154	68,096,745	13,619,349

The tax losses will be expired in the following years:

Year of expiry	Status of tax review	Tax losses available VND'000
2019	Outstanding	31,948,700
2020	Outstanding	29,482,041
2021	Outstanding	6,666,004
2022	Outstanding	3,394,024
		71,490,769

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Company can utilise the benefits therefrom.

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9. Taxes payables to State Treasury

	1/1/2017 VND'000	Incurred VND'000	Paid VND'000	30/6/2017 VND'000
Value added tax Personal income tax Withholding tax	410,675 209,738	605 10,882,602 137,457	(605) (10,832,290) (176,197)	460,987 170,998
,	620,413	11,020,664	(11,009,092)	631,985

10. Accrued expenses

	30/6/2017 VND'000	31/12/2016 VND'000
Consultancy fees	770,125	770,125
Bonuses and incentives	6,600,406	16,597,802
Current portion of long-term incentive bonus (Note 13)	8,804,401	6,754,720
Accrued operating expenses due to related parties	2,263,200	3,947,098
Others	2,133,785	1,389,623
	20,571,917	29,459,368

11. Other short-term payables

Other short-term payables mainly represents the recharged expenses from the related companies:

	30/6/2017 VND'000	31/12/2016 VND'000
Amounts due to the parent company - Non-trade	1,725,355	3,781,065
Amounts due to other related companies - Non-trade	1,672,386	203,654

The amounts due to the parent company and related companies were unsecured, interest free and are payable at call.

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12.	Provision for severance allowance		
		Six-month period ended 30/6/2017 VND'000	Year ended 31/12/2016 VND'000
	Opening balance Provision made during the period	853,003 399,806	853,003
	Closing balance	1,252,809	853,003
13.	Provisions – long-term		
		30/6/2017 VND'000	31/12/2016 VND'000
	Long-term incentive bonus (i) Other bonus schemes	3,694,829 1,141,151	8,057,524 421,904
		4,835,980	8,479,428
(i)	Movements of long-term incentive bonus during the period/ye	ar were as follows:	
		Six-month period ended 30/6/2017 VND'000	Year ended 31/12/2016 VND'000
	Opening balance	8,057,524	6,642,012
	Provision made during the period/year	4,441,706	8,170,232
	Current portion of long-term incentive bonus reclassified to accrued expenses (Note 10)	(8,804,401)	(6,754,720)
	Closing balance	3,694,829	8,057,524

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14. Changes in owner's equity

Contributed capital VND'000	Retained profits VND'000	Total VND'000
25,000,000	54,242,953	79,242,953
1,27	(3,745,252)	(3,745,252)
25,000,000	50,497,701	75,497,701
Contributed capital VND'000	Retained profits VND'000	Total VND'000
25,000,000	49,283,728	74,283,728
	(145,642)	(145,642)
25,000,000	49,138,086	74,138,086
	capital VND'000 25,000,000 - 25,000,000 Contributed capital VND'000 25,000,000	capital VND'000 VND'000 25,000,000 54,242,953 - (3,745,252) 25,000,000 50,497,701 Contributed Retained profits VND'000 VND'000 25,000,000 49,283,728 - (145,642)

15. Contributed capital

The Company's authorised charter capital of VND25,000,000,000 has been fully contributed by the parent company, Prudential Vietnam Assurance Private Limited, a company incorporated in Vietnam.

The ultimate parent company, Prudential plc, is incorporated in the United Kingdom.

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16. Cash and cash equivalents of entrustors

(a) Local entrustors

Details of cash and cash equivalents held on behalf of local entrustors were as follows:

	30/6/2017 VND'000	31/12/2016 VND'000
Shareholder Fund	1,614,900,402	1,801,635,420
Cash at banks	9,984,956	50,760,024
Cash equivalents (*)	1,604,915,446	1,750,875,396
Universal Fund	23,299,935	68,605,678
Cash at banks	23,299,935	68,605,678
Life Fund	1,452,022,733	361,581,654
Cash at banks	977,964,586	330,037,452
Cash equivalents (*)	474,058,147	31,544,202
Unit-link Fund	129,304,859	139,946,196
Cash at banks	40,010,710	29,080,033
Cash equivalents (*)	89,294,149	110,866,163
Eastspring Investments Vietnam Navigator Fund	27,280,101	2,752,514
Cash at banks	7,220,413	2,752,514
Cash equivalents (*)	20,059,688	2 0 2
Pension Fund	85,935,561	85,799,025
Cash at banks	1,213,799	25,032
Cash equivalents (*)	84,721,762	85,773,993
	3,332,743,591	2,460,320,487

^(*) Cash equivalents represent term deposits at banks with original terms to maturity of three months or less from their transaction dates.

(b) Foreign entrustor

Details of cash held on behalf of a foreign entrustor was as follows:

	30/6/2017 VND'000	31/12/2016 VND'000
International Opportunities Fund – Vietnam Equity Cash at banks	284,417	441,696

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17. Investment portfolio of entrustors

(a) Local entrustors

Details of investment portfolio held on behalf of local entrustors were as follows:

	30/6/2017		31/12/2016	
	Quantity	Market value VND'000	Quantity	Market value VND'000
Shareholder Fund Listed debt securities	29,844,210	3,453,378,593	25,857,210	3,030,186,628
Universal Fund Listed debt securities	19,422,500	2,222,333,701	15,200,000	1,756,517,942
Listed equity securities Listed debt securities Unlisted debt securities Long-term deposits	6,802,265 382,847,287 631 7,350,000	265,784,430 43,777,607,529 678,261,554 777,344,167	6,926,060 359,468,587 631 N/A	212,036,376 39,715,675,298 661,709,906 778,091,416
Unit-link Fund Listed equity securities Listed debt securities	16,774,928 2,630,000	661,048,566 282,037,554	14,168,356 1,920,000	437,523,048 214,816,680
Eastspring Investment Vietnam Navigator Fund Listed equity securities Unlisted equity securities Listed debt securities Long-term deposits	2,225,459 - N/A	64,986,416 - 24,500,000	2,505,629 238,900 277,000	57,016,509 3,822,400 31,047,162
Pension Fund Listed debt securities	1,200,000	140,182,800	1,200,000	132,638,520
		52,347,465,310		47,031,081,885

(b) Foreign entrustor

Details of investment portfolio held on behalf of a foreign entrustor was as follows:

	30/6/2017		31/12/2016	
	Quantity	Market value VND'000	Quantity	Market value VND'000
International Opportunities Fund – Vietnam Equity Listed equity securities	1,465,204	52,675,167	1,322,826	49,090,286

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18. Net revenue

Net revenue represents the gross invoiced value of services rendered exclusive of value added tax.

Net revenue comprised:

	Six-month period ended 30/6/2017 30/6/201 VND'000 VND'000	
Revenue from management of investment portfolios Revenue from administration of investment portfolios	33,532,051 2,603,351	28,558,204 2,201,467
	36,135,402	30,759,671

As at 30 June 2017, there were seven securities investment funds with the total net asset values of VND55,756 billion (31/12/2016: VND49,550 billion) under the Company's management.

The Company manages the investments of Shareholder Fund, Universal Fund, Life Fund, Unit-link Fund and Pension Fund of Prudential Vietnam Assurance Private Limited (the parent company) under an investment management agreement effective from 1 January 2008. For the six-month period ended 30 June 2017, portfolio management fees earned from services rendered to Prudential Vietnam Assurance Private Limited amounted to approximately VND32,748 million (for the six-month period ended 30 June 2016: VND27,909 million).

In 2008, the Company also entered into a non-discretionary investment portfolio management services agreement with Eastspring Investments (Singapore) Limited (previously known as Prudential Asset Management (Singapore) Limited) to provide portfolio management services to International Opportunities Fund – Vietnam Equity ("IOF"), a sub-fund of the Société d'Investissement à Capital Variable incorporated under the laws of the Grand-Duchy of Luxembourg. For the six-month period ended 30 June 2017, management fees earned from services rendered to IOF amounted to approximately VND29 million (for the six-month period ended 30 June 2016: VND28 million).

The Company also manages Eastspring Investments Vietnam Navigator Fund, an open ended fund established in the Socialist Republic of Vietnam under the Fund Establishment Certificate No. 09/GCN-UBCK issued by the State Securities Commission of Vietnam dated 25 March 2014. For the six-month period ended 30 June 2017, management fees earned from services rendered to Eastspring Investments Vietnam Navigator Fund amounted to approximately VND755 million (for the six-month period ended 30 June 2016: VND621 million).

For the six-month period ended 30 June 2017, revenue from administration earned from services rendered to Prudential Vietnam Assurance Private Limited amounted to VND2,603 million (for the six-month period ended 30 June 2016: VND2,201 million).

There was no performance fee received by the Company for the six-month periods ended 30 June 2017 and 30 June 2016 because the conditions have not been met.

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19. Financial income

	Six-month period ended	
	30/6/2017 VND'000	30/6/2016 VND'000
Bank interest income Foreign exchange gain	1,438,570	1,610,852 13,574
	1,438,570	1,624,426

20. General and administration expenses

	Six-month period ended	
	30/6/2017 VND'000	30/6/2016 VND'000
Staff costs	26,312,479	26,140,408
Consultancy and other services costs	3,972,849	3,410,705
Office rental	2,934,202	2,585,722
Other expenses	3,554,562	3,482,865
	36,774,092	35,619,700

21. Income tax

(a) Recognised in the statement of income

'ND'000	VND'000
\$ #	5
200258642	7054481200
910,015	63,756
910,015	63,756
	910,015

Six-month period ended

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(b) Reconciliation of effective tax rate

VND'000	30/6/2016 VND'000
764,373	(3,681,496)
152,875 78,335	(736,299) 78,408
231,210	(657,891)
678,805	721,647
910,015	63,756
	78,335 231,210 678,805

(c) Applicable tax rates

The prevailing income tax rate applicable to the Company is 20% (2016: 20%). The corporate income tax computation is subject to the review and approval of the tax authorities.

22. Off balance sheet items

(i) Lease commitments

The future minimum lease payments under non-cancellable operating leases were:

	30/6/2017 VND'000	31/12/2016 VND'000
Within one year Within two to five years	3,777,451 8,022,953	3,277,402
	11,800,404	3,277,402

(ii) Foreign currencies

	30/6/2017		31/12/	2016
	Original currency	VND'000	Original currency	VND'000
USD	146	3,311	181,610	4,126,174

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23. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the interim financial statements, the Company had the following transactions with related parties during the period as follows:

			The state of the s	eriod ended
Related Party	Relationship	Nature of transaction	30/6/2017 VND'000	30/6/2016 VND'000
Prudential Vietnam	Parent	Management fees	32,748,005	27,909,030
Assurance Private Limited	company	Fund administration fees Services provided by the	2,603,351	2,201,467
		parent company	(511,515)	(81,802)
Prudential Corporation Asia	Related company	Expenses paid on the Company's behalf	(272,560)	(360,117)
Eastspring Investments	Related	Portfolio management fees		
(Singapore) Limited	company	for IOF	28,688	27,994
		Expenses paid on the Company's behalf	(3,069,812)	(2,290,817)
Eastspring Investments	Fund under			
Vietnam Navigator Fund	management	Management fees	755,358	621,180

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24. Financial risk management

Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- · liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

The Company's Members' Council oversees how the Board of Director monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

(a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligation, and arises principally from cash in banks and cash equivalents and accounts receivable.

Exposure to credit risk

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	Note	30/6/2017 VND'000	31/12/2016 VND'000
Cash and cash equivalents Trade and other receivables	(i) (ii)	81,152,886 18,398,039	93,546,502 17,881,868
		99,550,925	111,428,370

(i) Cash and cash equivalents

Cash and cash equivalents of the Company are mainly held with well-known financial institutions. The Board of Director does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

(ii) Trade and other receivables

Account receivables mainly include management fees receivable. Credit risk in relation to management fees receivable is considered minimal as these are receivables from related parties and funds under management of the Company who have good collection track records with the Company.

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(b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

At the balance sheet date, the financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments as follows:

	Carrying amount VND'000	Undiscounted contractual cash flows VND'000	Less than 1 month VND'000	From 1 to 3 months VND'000	From 3 months to 1 year VND'000	From 1 year to 5 years VND'000
As at 30 June 2017 Accrued expenses Other short-term payables	5,167,110	5,167,110	3,891,202	5,167,110	1.66 42	
	9,058,312	9,058,312	3,891,202	5,167,110		
As at 31 December 2016 Accounts payable to suppliers	112,448	112,448	112,448			
Accrued expenses Other short-term payables	6,106,846 4,478,182	6,106,846 4,478,182	4,478,182	6,106,846	# %	
	10,697,476	10,697,476	4,590,630	6,106,846		

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(c) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Company is exposed to currency risk on revenue and purchases that are denominated in a currency other than the respective accounting currency of the Company. The currency in which these transactions primarily are denominated is USD.

Exposure to currency risk

At the balance sheet date, the Company had the following net monetary asset position exposed to currency risk as follows:

	Denominated in USD	
	30/6/2017 VND'000	31/12/2016 VND'000
Cash and cash equivalents Trade and other receivables	3,311 24,235	4,126,174 10,108
	27,546	4,136,282

The following was the significant exchange rate applied by the Company:

	Exchange	rate as at
	30/6/2017	31/12/2016
USD/VND	22,690	22,720

Below is an analysis of the possible impact on the net loss after tax of the Company as at 30 June 2017 and 31 December 2016. This analysis assumes that all other variables, in particular interest rates, remain constant:

	Effect to net	loss after tax
	30/6/2017 VND'000	31/12/2016 VND'000
USD (1% weakening)	220	33,090

The opposite movement of the USD would have equal but opposite effect to the net loss after tax of the Company as at 30 June 2017 and 31 December 2016.

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(d) Fair value of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable, willing parties in an arm's length transaction on the measurement date.

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, were as follows:

	30/6/	2017	31/12	/2016
	Carrying amount VND'000	Fair value VND'000	Carrying amount VND'000	Fair value VND'000
Financial assets categorised as loans and receivables:				
Cash and cash equivalents	81,152,886	81,152,886	93,546,502	93,546,502
Trade and other receivables	18,398,039	(*)	17,881,868	(*)
Financial liabilities categorised as liabilities at amortised cost:				
Accounts payable to suppliers		(*)	112,448	(*)
Accrued expenses	5,167,110	(*)	6,106,846	(*)
Other short-term payables	3,891,202	(*)	4,478,182	(*)

^(*) The Company has not determined the fair values of these financial instruments for disclosure in the interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, Circular No. 125/2011/TT-BTC dated 5 September 2011 issued by the Ministry of Finance on promulgation of accounting system of securities investment fund management companies and the other relevant statutory requirements applicable to financial reporting. The fair values of these financial instruments may differ from their carrying amounts.

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(ii) Interest rate risk

Interest rate risk is the risk that the fair values or future cash flows of the Company's financial instruments will fluctuate as a result of changes in market interest rates. The Company's exposure to market risk due to changes in interest rates is minimal since all term deposits have short-term maturities.

At the balance sheet date, the interest rate profile of the Company's interest-bearing financial instruments was:

Carrying a	mount
30/6/2017 VND'000	31/12/2016 VND'000
76,638,587	81,446,419
	E
4,514,299	12,100,083
	VND'000 76,638,587

A change of 100 basis points in interest rates would have increased or decreased the net loss after tax of the Company by VND36 million (31/12/2016: VND97 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

(iii) Market price risk

Market price risk is the risk that the value of the financial instruments will decrease as a result of changes in equity indices and the values of individual securities. The Company is not directly exposed to market price risk as it does not hold any securities as at 30 June 2017 and 31 December 2016.

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25. Seasonality of operations

The Company's result of operations is not affected by seasonality or cyclical factors except for the followings.

(a) Employees' bonus

The Company has temporarily accrued for employees' bonus based on the Group's financial budget for year 2017 in these interim financial statements. However, these accrued bonus will be finalised at the end of the annual accounting period based on the Group's actual financial performance for the year ending 31 December 2017.

(b) Corporate income tax

In accordance with the prevailing tax regulations, corporate income tax is computed and finalised at the year end. The corporate income tax for the six-month period ended 30 June 2017 is temporarily calculated at 20% of the Company's profit for the six-month period ended 30 June 2017.

26. Changes in accounting estimates

In preparing these interim financial statements, the Board of Director of the Company has made several accounting estimates. Actual results may differ from these estimates. There were no significant changes in accounting estimates compared to those made in the most recent annual financial statements or those made in the same interim period of the prior year.

27. Unusual items

There was no any unusual items which affect the Company's interim financial statements for the sixmonth period ended 30 June 2017.

28. Changes in the composition of the Company

There were no changes in the composition of the Company since the end of the last annual accounting period which affect the interim financial statements of the Company for the six-month period ended 30 June 2017.

11 August 2017

Prepared by:

Le Minh Thuy Chief Accountant Approved by:

Nguyen Tuan Thên An Chief Executive Office

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