



This newsletter is solely for information which is periodically issued by RongViet Securities Corporation for existing and potential investors of funds under management of Eastspring Investments Fund Management Limited Liability Company (EIFMC).

#### Macroeconomy commentary:

- The Russia-Ukraine war has disrupted wheat exports, driving wheat prices up by 60% in Africa. In Vietnam, despite concerns about the weak recovery in domestic demand, consumer sector continued to show positive signs of recovery in the second quarter of 2022. Specifically, the revenue of goods and services retail sales recorded an increase of 22.5% YoY in May after increasing by 12.1% in the previous month. The recovery of this sector is expected to accelerate in Jun 2022, on the basis of the low base level of the same period when the 4th outbreak began to spread across the country. Detailed data on growth in the retail sector also provides a clearer picture of the prospects for a recovery in consumer demand. Specifically, high increase was recorded in food & foodstuff (+13.1%), culture & education (+12.8%), accommodation (+15.7%), and tourism (+34.7%). Meanwhile, retail sales of some products such as means of transport and apparel were relatively low, reaching 3.1% and 0.2% respectively, or retail sales of household appliances recorded a decrease of 1.6% compared with the same period.
- Another bright spot in May was the industrial production sector. According to IHS Markit, Vietnam's PMI index reached 54.7 compared to 51.7 in April. The positivity of the manufacturing sector is quite remarkable compared to the regional and global PMI. Globally, global manufacturing PMI was unchanged from the previous month, reaching 52.4 points, although still above the 50-point threshold but still near a 20-month low.
- Statistics on industrial production and import-export indexes show similar movements with PMI's trend. The manufacturing industry recorded an increase of 12.1% YoY in May, higher than the growth of 11.7% in the previous month. The month-on-month increase was 4.9%, higher than the increase of 2.6% in April. Export turnover was estimated to increase by 16.4% YoY, of which domestic sectors' exports increased by 14.5% and the FDI sector increased by 17.1%. At the same time, imports, which are an early indicator of exports, still maintained an increase of about 12.9% over the same period, although the growth rate slowed down compared to the first quarter of the year.

#### Market commentary: A V - shape pullback

- The VN-Index fell over 15% in the first nine trading days to the yearly low of 1,156.54 before pulling back and sharply rose by 12% to the May's closing price of 1,292.68. Compared to global peers, the VN-Index deeply underperformed other indices such as the S&P 500 (0.0%), SET (-0.2%), KOSPI (-0.3%), NIKKEI (1.6%).
- Foreigners maintained their net buy position in May with a net buying value of VND 1,007 billion (or USD 44 mn) via order-matching orders on HOSE, notably FUEVFVND (VND 612 bn or USD 27 mn), NLG (VND 468 bn or USD 20 mn), DPM (VND 464 bn or USD 20 mn), CTG (VND 428 bn or USD 19 mn), DCM (VND 331 Bn or USD 14 mn). In contrast, HPG (VND -847 bn or USD -37 mn), SSI (VND -726 bn or USD -32 mn) and VIC (VND -328 bn or USD -14 mn) were strongly net sold.
- ETF money flows exhibited polarized but positive results. On foreign ETF fund side, iShares MSCI Frontier and Select EM ETF recorded the largest net outflows of USD -17.8 mn while Fubon received net inflows of USD 474.4 mn. Among domestic ETFs, VFMVN Diamond ETF recorded a notable net inflow (USD 130.0 mn).
- There were three over ten industries having positive returns in May. Utilities was the leading sector with a growth of 4.4% MoM. The other two gainers were IT (3.2%) and

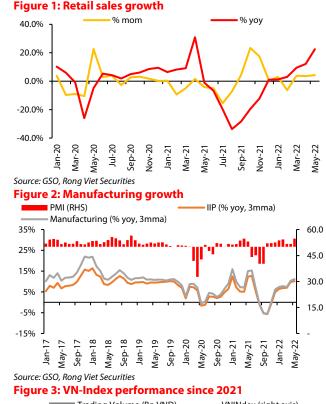
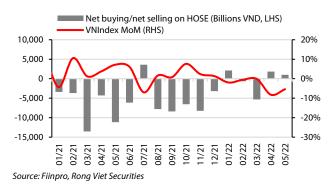




Figure 4: Net buying/selling on HOSE via matching-order transaction versus VN-Index MoM





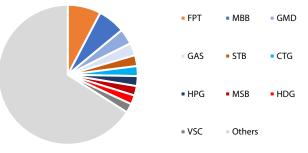


Energy (1.1%). On the flip side, Materials and Financials posted the largest loss and deeply underperformed the VN-Index. The ENF Fund continued to outperform VN-Index in May (-3.4% vs -5.4%, respectively) thanks to the diversification. We do not expect the VN-Index to regain its momentum soon given the sharp decline in market liquidity. Therefore, a quality stock selection reviewed by professionals will be likely to bring better returns. Based on that, the ENF Fund is expected to slightly outperform the market in the coming months.

# Steel industry: Steel prices are weighted on short-term cooling down and could rerise in 2H2022

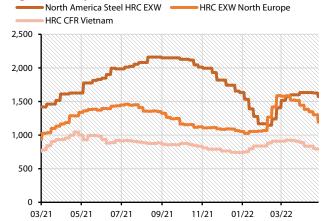
• The panic in the European steel market due to the outbreak of the Russia-Ukrainian war was reflected in soaring steel prices in this market from early March to early April. However, from mid-April until now, the spot price of HRC has continuously decreased, reaching USD 1,300/ton at the end of last week but still higher than the pre-war period. The European Steel Association (EUROFER) recently issued a forecast that the region's steel consumption may decline by 1.9% this year instead of increasing by 3.2% as forecast in February. Factors such as high energy prices, supply chain disruptions and war shocks could lead to a decrease in demand for durable steel-intensive goods such as cars and home appliances. China's offering low export prices has put pressures on the world price level, pulling Vietnam's domestic finished steel prices down sharply from the beginning of May until now. On the other hand, China's economic reopening from the beginning of June combined with its policies to boost investment for GDP growth in 2H2022 can advance steel and materials prices globally soon.

## Figure 5: ENF equity portfolio at the end of 05/2022



#### Source: ENF, Rong Viet Securities





Source: Bloomberg, Rong Viet Securities

	%1M	%3M	%YTD	Basic P/E	P/B	ROE	ROA	Dividend yield (%)	PBT growth (YoY, %)	EPS growth (YoY, %)
Oil & Gas	9.1%	-17.5%	-2.1%	16.3	1.8	12.4%	6.4%	4.6%	4.8%	364.6%
Basic Materials	-13.4%	-19.5%	-20.5%	7.4	1.7	27.2%	15.6%	5.1%	-239.8%	31.4%
Industrials	-5.8%	-13.6%	-11.3%	20.2	2.1	12.4%	6.8%	4.0%	33.7%	45.9%
Consumer Goods	-4.2%	-8.7%	-10.9%	16.6	2.9	21.8%	11.7%	5.4%	-305.1%	52.3%
Health Care	-5.7%	-12.6%	-12.2%	15.5	1.8	14.9%	10.5%	4.5%	19.1%	8.2%
Consumer Services	-7.0%	-10.0%	-5.8%	n/a	4.2	15.4%	3.1%	6.2%	88.0%	137.4%
Telecommunications	-9.5%	-2.2%	-5.1%	48.9	3.2	7.8%	3.4%	0.0%	49.6%	-2.2%
Utilities	4.7%	-4.7%	4.2%	15.7	2.2	16.5%	10.0%	4.8%	102.7%	22.4%
Financials	-6.2%	-15.3%	-22.0%	19.3	2.4	13.2%	5.9%	5.4%	16.9%	29.9%
Banks	-7.0%	-16.4%	-13.3%	10.5	1.8	18.6%	1.8%	0.0%	51.3%	3.4%
Technology	2.9%	12.0%	10.0%	20.3	3.6	19.9%	8.3%	9.2%	75.3%	101.1%

## Sector's valuation (at 05/31/2022)





Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

# \*Mutual fund (Eastspring Investments Vietnam Navigator Fund ("ENF")

#### **Investment objective**

Objective of the Navigator Fund is to deliver capital appreciation through exposure to multiple asset classes, including equity, bond, and bank deposit.

Actively navigate the market through dynamic asset allocation to provide participation in equity upside when stock markets are performing well, while having a softening effect when stock markets are not performing well.

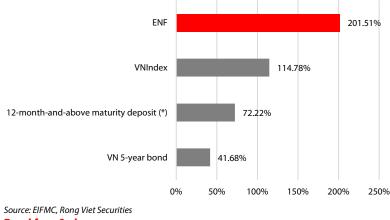
#### Commentary

Since inception until May 31<sup>st</sup> 2022, the ENF Fund has performed better than some other investment channels such as savings deposit with 12-months-and-above maturity, five-year Vietnam Government bond, and stocks (VN-Index excluding dividends). The Fund also has lower maximum drawdown (-23.2%) and average drawdown (-7.0%) than the VN-Index (-45.3% and -11.4% respectively). In 2021, the ENF Fund increased by 35.8%, slightly higher than the stock market (35.7%). After 5M2022, the ENF fund stayed resilient with a - 5.2% decline, while the stock market was down by -13.7%. We expect the Fund's selective and diversified stock portfolio including Banking and Real Estate - two main pillars of the economy, and growth sectors – Technology and Manufacturing, to help the Fund continue outperforming the stock market.

#### **Fund details**

Supervisor Bank	HSBC (Vietnam) Ltd.	Max. Investment	No limit
Total NAV	VND 206.4 billion	Min. Balance	100 units
Min. Initial Investment	VND 2,000,000	Min. Redemption	100 units
Min. Subsequent Investment	VND 1,000,000	Fund dealing frequency	Weekly
Source: FIFMC			

Cumulative performance of ENF.vs other assets (\*\*)



Fund fees & charges

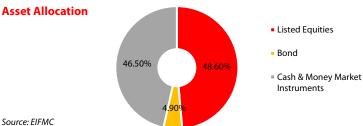
Subscription fee	Up to 3%
Annual management fee	1.5% per annum of total NAV
Custodian, Supervisory, Transfer Agent & other fees	Up to 0.25% per annum of total NAV
Source: EIFMC	

Cumulative return of ENF and other assets (%) (\*\*)

			-/ /	
Since ENF inception	ENF	VN-Index	VN 5-year bond	12-month-and-above maturity deposit (*)
Cumulative return	201.51%	114.78%	41.68%	72.22%
Annual return	14.43%	9.78%	4.35%	6.86%



Source: EIFMC, Rong Viet Securities



(\*) Calculating data before March 2021 uses average 12-month-and-above maturity deposit rate from weekly SBV announcement. From March 2021, data is calculated by averaging 12-month, 18-month, 24-month and 36-month maturity deposit rates quoted by 10 largest banks in terms of deposit market share in 2020, namely BIDV, Agribank, Vietinbank, Vietcombank, SCB, MB Bank, Sacombank, ACB, Techcombank and SHB. (\*\*) Past performance is not necessarily a guide to the future or likely performance of any particular fund, nor EIFMC. An investment in securities investment funds is subject to investment risks, including the possible loss of the principal amount invested. Potential investors may wish to seek advice from a financial adviser before purchasing any fund unit.





Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

## <u>6 PRUlink Funds</u>

6 PRUlink Funds are established from premium of unit-linked product policies provided by Prudential Vietnam, with an aim to maximize total income in the medium-to-long term for policyholders who are signed policies with Prudential Vietnam and does not apply to other individuals. These funds are designed for customers with low to high risk tolerance levels corresponding to investment strategy into assets with stable income (such as deposits ...) to high capital growth (such as stocks...).

Year/ Assets	PRUlink Vietnam Equity Fund	PRUlink Growth Fund	PRUlink Balance Fund	PRUlink Stable Fund	PRUlink Bond Fund	PRUlink Preserver Fund	3-month maturity deposit interest	12-month-and- above maturity deposit interest	Five-year Vietnam government bond return	VN-Index
2017	56.58%	42.01%	32.46%	23.29%	10.87%	4.00%	4.81%	6.80%	5.52%	48.03%
2018	-9.22%	-4.52%	-1.51%	1.39%	5.63%	4.74%	4.41%	6.90%	4.31%	-9.32%
2019	9.75%	10.56%	10.98%	11.41%	12.19%	5.50%	5.30%	6.93%	4.46%	7.67%
2020	16.38%	16.02%	14.69%	12.48%	9.01%	5.55%	4.48%	7.09%	1.92%	14.87%
2021	39.96%	28.54%	20.81%	13.34%	2.98%	4.19%	3.39%	6.20%	1.17%	35.73%
5M2022	-11.83%	-8.79%	-6.64%	-4.42%	-0.88%	1.77%	1.41%	2.38%	0.36%	-12.92%

#### Net return of PRUlink Funds (%)

Source: EIFMC, Rong Viet Securities

Note:

- Return of our funds is calculated based on the date of reported NAV. There could be difference between this return and return calculated at the end of the month. The PRUlink Funds' net return in 5M2022 has not been audited and provided by EIFMC and Rong Viet Securities and may be adjusted at the end of the financial year. Past performance is not necessarily a guide to the future. Customers are entitled to investment results and bear corresponding risks and should refer the terms and conditions of the insurance products for further information.

3-month maturity deposit interest is average of monthly quoted interest rates from three listed State-owned banks at the time of roll over (not including Vietcombank during 2015 – 2017 due to lack of data),
12-month-and-above maturity deposit interest before March 2021 is average rate from weekly SBV announcement, 12-month-and-above maturity deposit interest after March 2021 is calculated by averaging
12-month, 18-month, 24-month and 36-month maturity deposit rates quoted by 10 largest banks in terms of deposit market share in 2020, namely BIDV, Agribank, Vietinbank, Vietcombank, SCB, MB Bank,
Sacombank, ACB, Techcombank and SHB, and five-year Vietnam government bond return has been calculated by Rong Viet Securities after it randomly selects a Vietnam government bond with duration of (or closest to) 5 years.

#### Commentary

- Regarding the investment trust from Prudential, for the past 5-year period from 2017 to 2021, cumulative net returns of all funds have increased sharply, in a range of 26.4% and 154.1%. Of which PRU*link* Vietnam Equity Fund had the highest growth with accumulated net return of 154.1%, followed by the PRU*link* Growth Fund with cumulative net return of 123.6%.
- The PRUlink Preserver Fund recorded the best results after 5M2022 with 1.77%, followed by the PRUlink Bond Fund (-0.88%) and PRUlink Stable Fund (-4.42%). The PRUlink Vietnam Equity Fund (-11.83%) also outperformed the Vietnamese stock market (VN-Index, -12.92%) in the same period.





al Securities Joint Stock

(**VCSC**) ) 3914 3588

#### DISTRIBUTORS

SSI Securities Corporation	RongViet Securities Corporation	VNDIRECT Securities Joint Stock	Viet Capita
(SSI)	(VDSC)	Company (VNDS)	Company (
Tel: (84-28) 3824 2897	Tel: (84-28) 6299 2006	Tel: (84-24) 3972 4568	Tel: (84-28)
KIS Vietnam Securities Corporation	Vietcombank Securities Company	Bank for Investment & Development	
KIS Vietnam Securities Corporation (KIS)	Vietcombank Securities Company Limited (VCBS)	Bank for Investment & Development Securities Joint Stock Company (BSC)	
•	. ,	•	

## DISCLAIMER

This newsletter is solely for information and may not be published, circulated, reproduced or distributed in whole or part to any other person without the prior written consent of both Rong Viet Securities Corporation (VDSC) and Eastspring Investments Fund Management Limited Liability Company (EIFMC). The information presented on Pages 1 & 2 of this newsletter is exclusively provided by VDSC through demonstration of personal view of its writer after having taken all reasonable care during collection and analysis of information collected from the market and other sources to ensure that the information contained in this newsletter is not untrue or misleading at the time of publication, however, VDSC and EIFMC cannot guarantee the accuracy or completeness of such information. Any opinion or estimate contained in this document is subject to change without notice. The predictions, projections, or forecast on the economy, securities markets or the economic trends of the markets are not necessarily indicative of the future or likely performance of our companies or any funds managed by us.

This newsletter is for information of existing and potential investors of EIFMC, including but not limited to investors of Eastspring Investments Vietnam Navigator Fund (ENF) and investment unit linked funds of Prudential Vietnam Assurance Private Limited being managed by EIFMC. The provided information is not an offer or solicitation of an offer for the purchase of any fund unit and nothing herein should be construed as a recommendation to transact in any investment product of VDSC or EIFMC. The graphs or charts presented and securities mentioned in this newsletter is for illustrative purposes only, and should not be construed as an offer or solicitation for the subscription, purchase or sale of any securities mentioned herein, despite that the investment portfolios of EIFMC may from time to time coincidently include any or all of securities mentioned in the newsletter.

Fund documents such as ENF Prospectus and Charter are available and may be obtained through website of EIFMC or any of its appointed distributors, and fund documents related to investment linked funds are provided by Prudential Vietnam Assurance Private Limited. All applications for fund units must be made on the manner described in the fund documents. ENF units are not available to US persons. Potential investors should read carefully fund documents before deciding whether to subscribe for or purchase fund units. Investments in investment funds are not deposits or other obligations of, or guaranteed or insured by the fund manager or any of its related corporations. An investment in fund units is subject to investment risks, including the possible loss of the principal amount invested. Past performance is not necessarily a guide to the future or likely performance of any particular fund, nor EIFMC. The value of fund units and any income accruing to the units, if any, may fall or rise. Potential investors may wish to seek advice from a financial adviser before purchasing any fund unit.

VDSC is a securities company established and operating under the law of Vietnam, providing the services of issuing this newsletter. EIFMC is an ultimately wholly-owned subsidiary of Prudential plc. The Company and Prudential plc are not affiliated in any manner with Prudential Financial, Inc., a company whose principal place of business is in the United States of America or with the Prudential Assurance Company, a subsidiary of M&G plc, a company incorporated in the United Kingdom.