

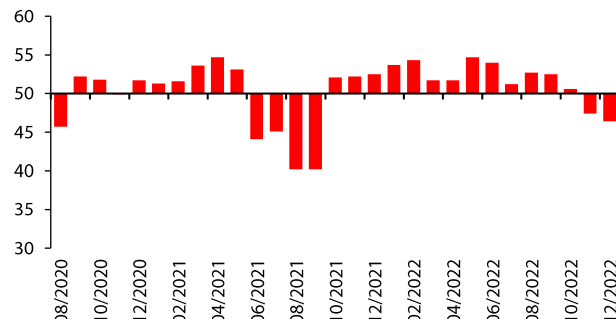
Macroeconomy commentary: 2023 Outlook

- After 10+ years of easy money, loose credit policy, and consistent economic growth, macroeconomic conditions have started to quickly deteriorate in the US and globally. Slowing economic growth, volatility, and tightening credit and liquidity conditions will likely lead to another six challenging months for investors and asset allocators. While inflation has started to slow, its path back to 2% remains highly uncertain as does the Fed and the ECB's willingness to accept anything significantly above that target. Central banks are still dealing differently with the external environment although it seems that the Fed and the ECB are likely to move to a pause at least in 1Q23. The latest easing by the PBOC – a 25bp slice off the Reserve Requirement Ratio – reinforces the deflation outlook in China while Japan's October Consumer Price Index, at 3%, was the highest since January 1991. The second half of 2023 will be much better for equities, barring any political or military events that would disrupt the recovery in economic and earnings growth.
- Economic growth is expected to decelerate sharply from 2022 highs due to weakness in exports, a correction in the real estate market and a slowdown of recovery in consumer demand. However, inflation in 2023 is expected to be under control in the context of weak consumer demand. Pressure on capital needs for matured corporate bonds, lending interest rates approaching in the period 2012-13 and difficulties of the real estate market gradually seeping into economic activities will be the main challenges of 2023. The adjustment of policy roadmaps, ensuring smooth capital flows at reasonable costs and promoting the completion of the legal framework will be the focus. Unlike 2022, the external pressure will ease on the exchange rate, in the base case of the US economy having a "soft landing", we expect the Vietnamese Government will have more resources to focus on solving internal problems. The controlled loosening monetary policy associated with the more obvious fiscal expansion effect is the fulcrum for the recovery of business, consumer, and investor confidence. The reopening of China is a topic of interest to many global investors. We see that the most direct and visible impact on Vietnam is the improvement of tourism and related services. In terms of the recovery of China's demand for Vietnamese goods and the impact on the supply chain of goods and materials, the bright and dark will be mixed. Risks to Vietnam's economic outlook are associated with global risks such as persistent and prolonged global inflation, global economic slowdown more than expected the DXY index return to a new bull cycle and rising geopolitical risk. All these unpredictable factors will erode Vietnam's resilience and make the economic outlook worse than expected.

Market commentary: Retest the support level

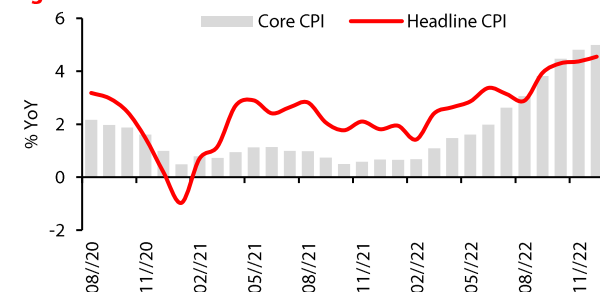
- Closing December, VN Index stopped at 1,007, or -3.94%. Although VN Index turned red in December it still outperformed in some global peers such as S&P500 (5,9%), Nikkei225 (-6.70%), and KOSPI Index (-9,55%).
- Foreign investors kept net buying but less than last month's amount of VND 12,883 billion. As the sequence, the YTD net position increased to VND 28,833 billion.
- The capital flow from ETFs continued to witness a record high net inflow in December from both foreign and local side. Foreign ETFs took lead in net basket creation worth USD 409 million, local ETFs net created baskets worth USD 54.7 million. In which, iShares MSCI Frontier ETF continued to take lead the foreign funds to disburse USD 153.7 million, while DCVFMVN DIAMOND ETF Fund (USD 50.1 million) led local funds.

Figure 1: Vietnam PMI



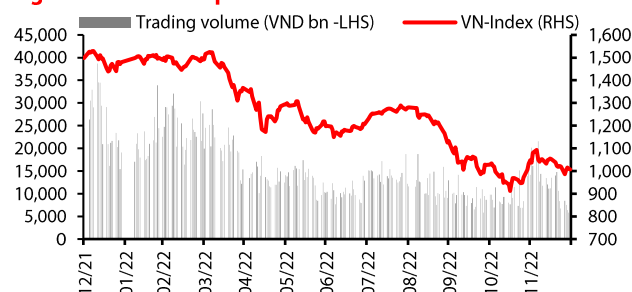
Source: Bloomberg, RongViet Securities

Figure 2: Vietnam CPI



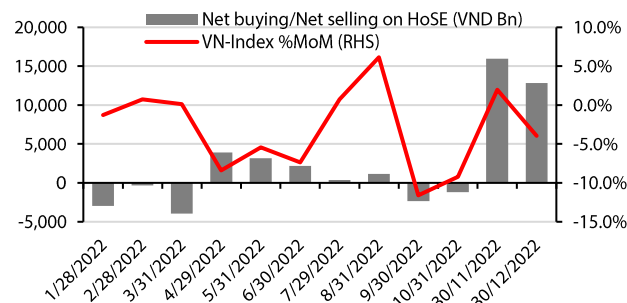
Source: Bloomberg, RongViet Securities

Figure 3: VN-Index performance since 2021



Source: Bloomberg, RongViet Securities

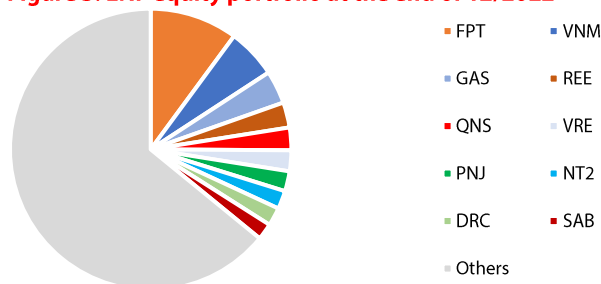
Figure 4: Net buying/selling on HOSE via matching-order transaction versus VN-Index MoM



Source: Fiinpro, RongViet Securities

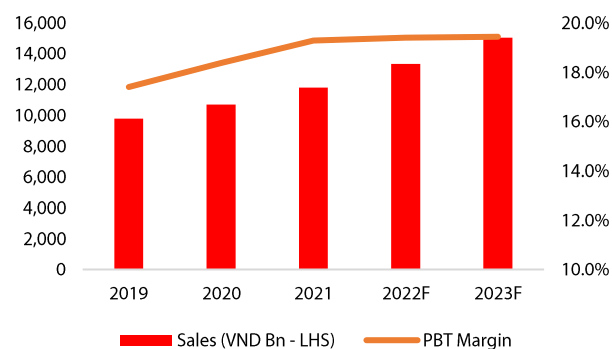
- Among sectors, 6/10 sectors turned green. In which, 2 sectors performed weaker than VN Index (-3.94%) including Real estate (-5.4%) and Consumer Discretionary (-7.7%).
- **FPT – Long-term prospects remain intact**
- Global IT services: the main markets (especially US and EU) will witness slower growth in 2023F as we envisage that high inflation in developed markets will defer businesses' IT spending, while Japan market revenue stream is likely to accelerate in 2023F on the back of recovered workload and stronger JPY. Overall revenue growth for 2022F/23F are 26%/23%. However, the long-term outlook for this segment remains strong given that FPT's low-cost competitive advantage will be supportive for securing new contracts going forward and enterprises will inevitably push forward with digital business initiatives.
- Domestic IT services. Higher revenue growth can be recorded in 2023F, as demand from banks is expected to recover and the DX progress of government agencies is accelerated. PBT margin will continue to expand slightly due to a larger contribution of technology-related services. In the long run, the DX story will deliver both revenue growth and profit margin expansion.
- Telecom division. Growth will depend mainly on Pay TV services (IPTV) and data center (DC) services, while broadband services will see steady high single-digit growth. While the number of users switching to IPTV along with growing package subscriptions (internet + IPTV) are the drivers for Pay TV services, decree 53/2022 guiding the cybersecurity law, that mandates users' data storage in Vietnam, will bolster demand for DCs services.

Figure 5: ENF equity portfolio at the end of 12/2022



Source: ENF, RongViet Securities

Figure 6: Telecom segment forecasts

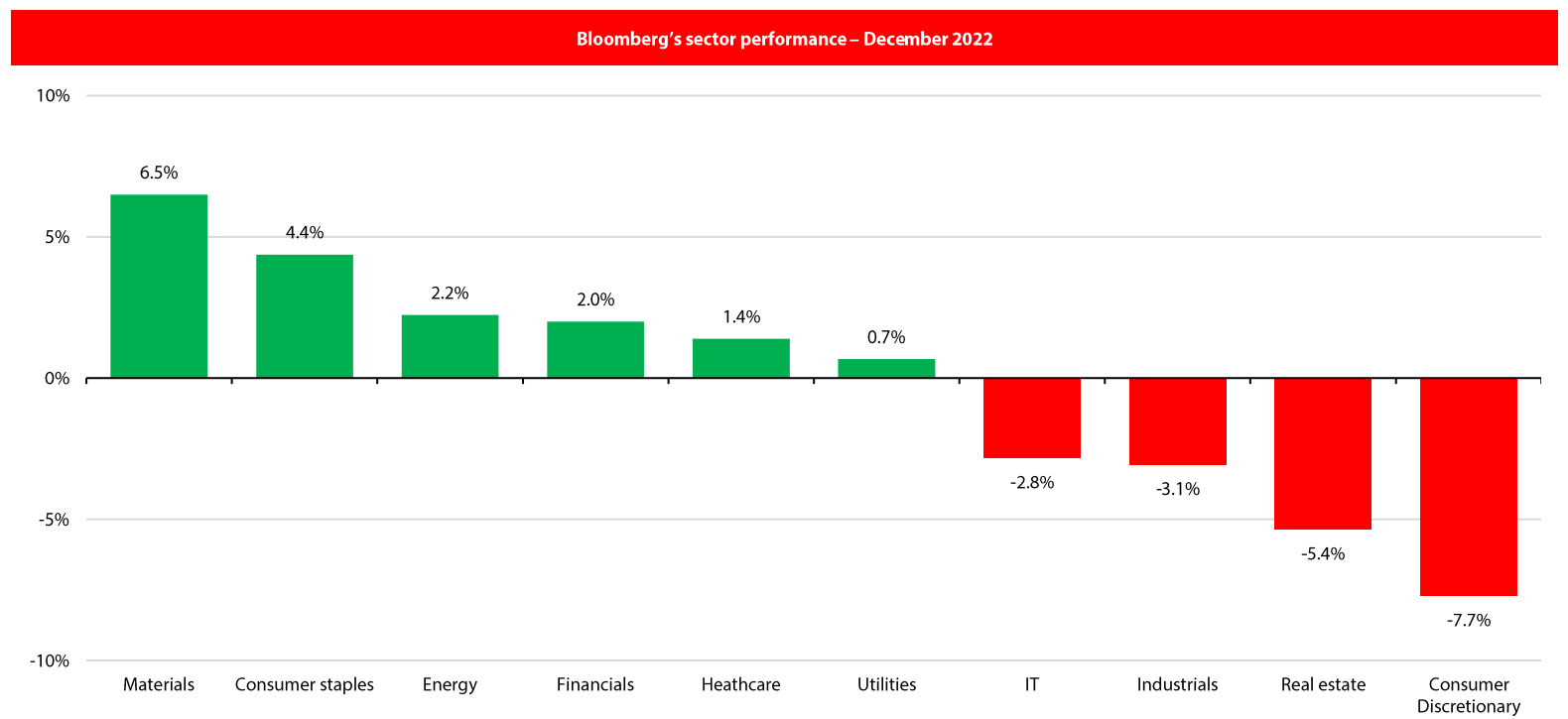
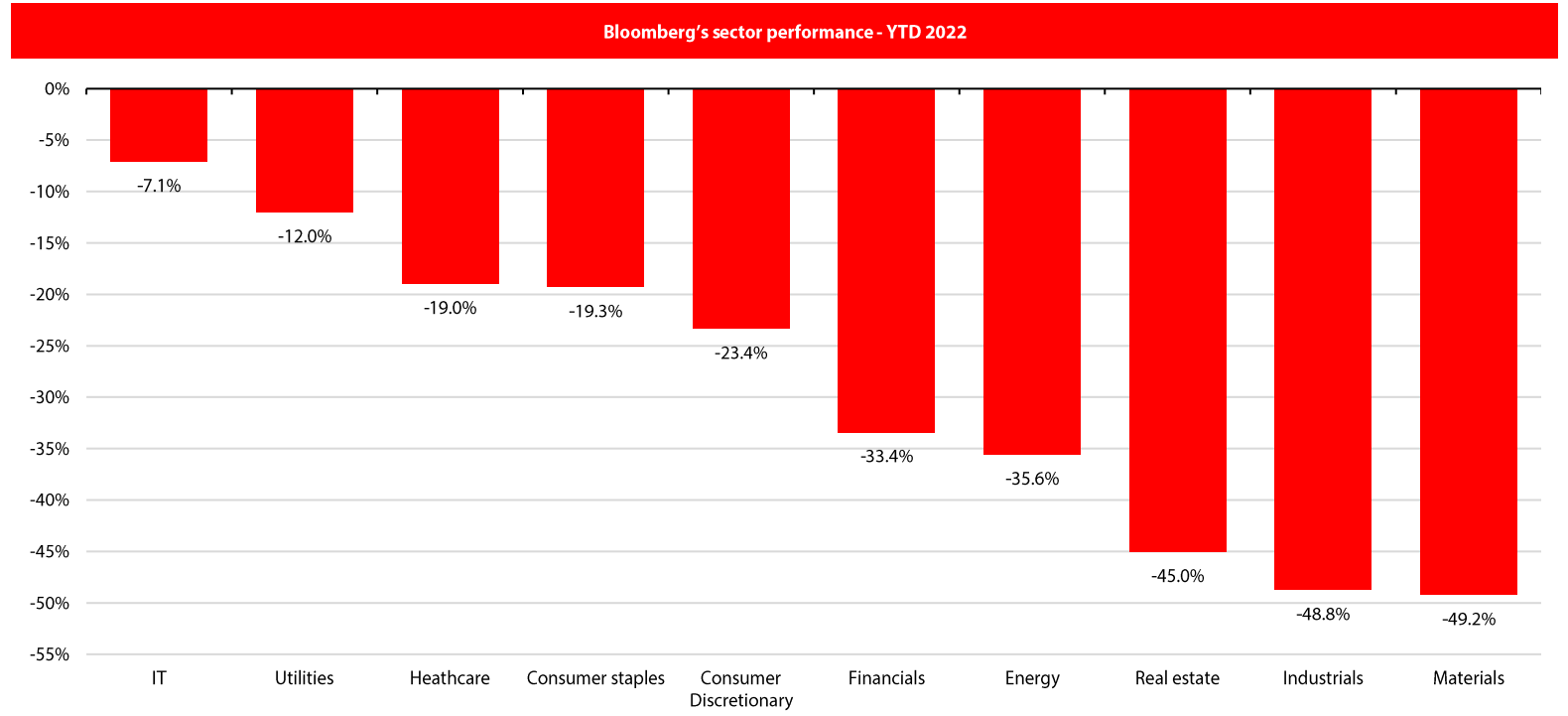


Source: FPT, RongViet Securities

Sector's valuation (at 12/31/2022)

	%1M	%3M	%YTD	Basic P/E	P/B	ROE	ROA	Dividend yield (%)	PBT growth (YoY, %)	EPS growth (YoY, %)
Oil & Gas	-0.41%	-18.72%	-38.83%	6.35	1.00	15.02%	8.61%	5.33%	54.54%	-10.69%
Basic Materials	-0.45%	-21.61%	-49.14%	6.55	1.03	20.46%	13.40%	5.51%	-646.02%	14.81%
Industrials	1.29%	-8.47%	-28.29%	12.64	1.64	15.27%	9.61%	5.19%	2.67%	71.57%
Consumer Goods	-2.56%	-6.79%	-20.90%	13.49	2.46	21.86%	12.65%	2.45%	-217.26%	25.83%
Health Care	3.18%	-1.96%	-20.69%	13.09	1.54	16.27%	11.72%	3.33%	654.94%	8.91%
Consumer Services	5.90%	-15.81%	-33.99%	3559.21	2.90	13.69%	3.15%	3.53%	127.79%	130.85%
Telecommunications	-3.01%	-30.18%	-37.22%	17.18	1.97	14.11%	6.28%	2.08%	-10.19%	18.01%
Utilities	-4.34%	-6.95%	-6.58%	11.62	1.85	19.92%	12.97%	3.42%	51.45%	21.74%
Financials	-10.73%	-23.05%	-49.31%	13.97	1.48	11.04%	4.84%	4.52%	71.85%	25.31%
Banks	0.49%	0.63%	-22.37%	7.89	1.45	19.71%	1.81%	0.00%	-7.93%	2.77%
Technology	2.89%	-6.77%	-7.83%	15.60	3.02	20.85%	8.71%	1.59%	460.19%	97.75%

Source: Fiinpro, RongViet Securities



Source: Bloomberg, RongViet Securities

Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

***Mutual fund (Eastspring Investments Vietnam Navigator Fund ("ENF"))**

Investment objective

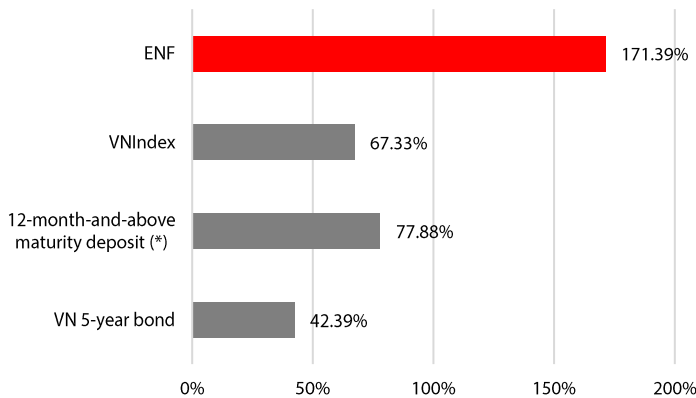
Objective of the Navigator Fund is to deliver capital appreciation through exposure to multiple asset classes, including equity, bond, and bank deposit. Actively navigate the market through dynamic asset allocation to provide participation in equity upside when stock markets are performing well, while having a softening effect when stock markets are not performing well.

Fund details

Inception date	25 March 2014	Trading confirmation	Weekly Monday & Thursday (T+1)
Total NAV	VND 185.9 bn	Payment to investors	T+3
Trading frequency	Weekly Wednesday & Friday (T day)	Min. Investment	VND 1,000,000
Cut off time	Before 10.30AM on Tuesday & Thursday	Supervisory Bank	HSBC (Vietnam) Ltd

Source: EIFMC

Cumulative performance of ENF vs other assets ()**



Source: EIFMC, RongViet Securities

Fund fees & charges

Subscription fee	Up to 3%
Annual management fee	1.5% per annum of total NAV
Custodian, Supervisory, Transfer Agent & other fees	Up to 0.25% per annum of total NAV

Source: EIFMC

Commentary

Since inception until December 31st,2022, the ENF Fund has performed better than some other investment channels such as savings deposit with 12-months-and-above maturity, five-year Vietnam Government bond, and stocks (VN-Index excluding dividends). The Fund also has lower maximum drawdown (-23.2%) and average drawdown (-7.9%) than the VN-Index (-45.3% and -12.5% respectively). In 2021, the ENF Fund increased by 35.8%, slightly higher than the stock market (35.7%). After 12M2022, the ENF fund was merely down by 14.69%, while the stock market corrected by 32.78%. We expect the Fund's selective and diversified stock portfolio, including the top enterprises of technology, retail, industrial, and consumer sectors, to help the Fund continue to outperform the stock market.

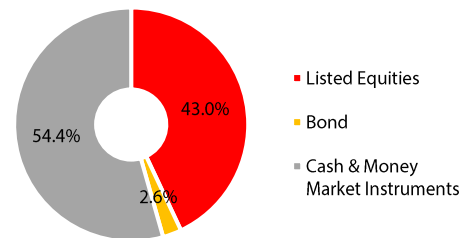
Cumulative return of ENF and other assets (%) ()**

	ENF	VN-Index	VN 5-year bond	12-month-and-above maturity deposit (*)
Since ENF inception				
Cumulative return	171.39%	67.33%	42.39%	77.88%
Annual return	12.05%	6.04%	4.11%	6.78%

Source: EIFMC, RongViet Securities



Asset Allocation



Source: EIFMC

(*) Calculating data before March 2021 uses average 12-month-and-above maturity deposit rate from weekly SBV announcement. From March 2021, data is calculated by averaging 12-month, 18-month and 36-month maturity deposit rates quoted by 10 largest banks in terms of deposit market share in 2020, namely BIDV, Agribank, Vietinbank, Vietcombank, SCB, MB Bank, Sacombank, ACB, Techcombank and SHB.

(**) Past performance is not necessarily a guide to the future or likely performance of any particular fund, nor EIFMC. An investment in securities investment funds is subject to investment risks, including the possible loss of the principal amount invested. Potential investors may wish to seek advice from a financial adviser before purchasing any fund unit.

Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

6 PRUlink Funds

6 PRUlink Funds are established from premium of unit-linked product policies provided by Prudential Vietnam, with an aim to maximize total income in the medium-to-long term for policyholders who are signed policies with Prudential Vietnam and does not apply to other individuals. These funds are designed for customers with low to high risk tolerance levels corresponding to investment strategy into assets with stable income (such as deposits ...) to high capital growth (such as stocks...).

Net return of PRUlink Funds (%)

Year/ Assets	PRUlink Vietnam Equity Fund	PRUlink Growth Fund	PRUlink Balance Fund	PRUlink Stable Fund	PRUlink Bond Fund	PRUlink Preserver Fund	3-month maturity deposit interest	12-month-and- above maturity deposit interest	Five-year Vietnam government bond return	VN-Index
2017	56.58%	42.01%	32.46%	23.29%	10.87%	4.00%	4.81%	6.80%	5.52%	48.03%
2018	-9.22%	-4.52%	-1.51%	1.39%	5.63%	4.74%	4.41%	6.90%	4.31%	-9.32%
2019	9.75%	10.56%	10.98%	11.41%	12.19%	5.50%	5.30%	6.93%	4.46%	7.67%
2020	16.38%	16.02%	14.69%	12.48%	9.01%	5.55%	4.48%	7.09%	1.92%	14.87%
2021	39.96%	28.54%	20.81%	13.34%	2.98%	4.19%	3.39%	6.20%	1.17%	35.73%
12M2022	-23.69%	-17.49%	-13.19%	-8.82%	-1.86%	4.79%	3.73%	5.73%	0.86%	-32.08%

Source: EIFMC, RongViet Securities

Note:

- Return of our funds is calculated based on the date of reported NAV. There could be difference between this return and return calculated at the end of the month. The PRUlink Funds' net return in 12M2022 has not been audited and provided by EIFMC and RongViet Securities and may be adjusted at the end of the financial year. Past performance is not necessarily a guide to the future. Customers are entitled to investment results and bear corresponding risks and should refer the terms and conditions of the insurance products for further information.
- 3-month maturity deposit interest is average of monthly quoted interest rates from three listed State-owned banks at the time of roll over (not including Vietcombank during 2015 – 2017 due to lack of data), 12-month-and-above maturity deposit interest before March 2021 is average rate from weekly SBV announcement, 12-month-and-above maturity deposit interest after March 2021 is calculated by averaging 12-month, 18-month, 24-month and 36-month maturity deposit rates quoted by 10 largest banks in terms of deposit market share in 2020, namely BIDV, Agribank, Vietinbank, Vietcombank, SCB, MB Bank, Sacombank, ACB, Techcombank and SHB, and five-year Vietnam government bond return has been calculated by RongViet Securities after it randomly selects a Vietnam government bond with duration of (or closest to) 5 years.

Commentary

- Regarding the investment trust from Prudential, for the past 5-year period from 2017 to 2021, cumulative net returns of all funds have increased sharply, in a range of 26.4% and 154.1%. Of which PRUlink Vietnam Equity Fund had the highest growth with accumulated net return of 154.1%, followed by the PRUlink Growth Fund with cumulative net return of 123.6%.
- The PRUlink Preserver Fund recorded the best results after 12M2022 with 4.79%, followed by the PRUlink Bond Fund (-1.86%) and PRUlink Stable Fund (-8.82%). The PRUlink Vietnam Equity Fund (-23.69%) was still in negative return territory, but outperformed the Vietnamese stock market (VN-Index, -32.08%) in the same period.

DISTRIBUTORS

SSI Securities Corporation

(SSI)

Tel: (84-28) 3824 2897

KIS Vietnam Securities Corporation

(KIS)

Tel: (84-28) 3914 8585

RongViet Securities Corporation

(VDSC)

Tel: (84-28) 6299 2006

Vietcombank Securities Company

Limited (VCBS)

Tel: (84-24) 3936 6426

VNDIRECT Securities Joint Stock

Company (VNDS)

Tel: (84-24) 3972 4568

Bank for Investment & Development

Securities Joint Stock Company (BSC)

Tel: (84-24) 3935 2722

Viet Capital Securities Joint Stock

Company (VCSC)

Tel: (84-28) 3914 3588

DISCLAIMER

This newsletter is solely for information and may not be published, circulated, reproduced or distributed in whole or part to any other person without the prior written consent of both RongViet Securities Corporation (VDSC) and Eastspring Investments Fund Management Limited Liability Company (EIFMC). The information presented on Pages 1 & 2 of this newsletter is exclusively provided by VDSC through demonstration of personal view of its writer after having taken all reasonable care during collection and analysis of information collected from the market and other sources to ensure that the information contained in this newsletter is not untrue or misleading at the time of publication, however, VDSC and EIFMC cannot guarantee the accuracy or completeness of such information. Any opinion or estimate contained in this document is subject to change without notice. The predictions, projections, or forecast on the economy, securities markets or the economic trends of the markets are not necessarily indicative of the future or likely performance of our companies, or any funds managed by us.

This newsletter is for information of existing and potential investors of EIFMC, including but not limited to investors of Eastspring Investments Vietnam Navigator Fund (ENF) and investment unit linked funds of Prudential Vietnam Assurance Private Limited being managed by EIFMC. The provided information is not an offer or solicitation of an offer for the purchase of any fund unit, and nothing herein should be construed as a recommendation to transact in any investment product of VDSC or EIFMC. The graphs or charts presented, and securities mentioned in this newsletter is for illustrative purposes only and should not be construed as an offer or solicitation for the subscription, purchase or sale of any securities mentioned herein, despite that the investment portfolios of EIFMC may from time to time coincidentally include any or all of securities mentioned in the newsletter.

Fund documents such as ENF Prospectus and Charter are available and may be obtained through website of EIFMC or any of its appointed distributors, and fund documents related to investment linked funds are provided by Prudential Vietnam Assurance Private Limited. All applications for fund units must be made on the manner described in the fund documents. ENF units are not available to US persons. Potential investors should read carefully fund documents before deciding whether to subscribe for or purchase fund units. Investments in investment funds are not deposits or other obligations of or guaranteed or insured by the fund manager or any of its related corporations. An investment in fund units is subject to investment risks, including the possible loss of the principal amount invested. Past performance is not necessarily a guide to the future or likely performance of any particular fund, nor EIFMC. The value of fund units and any income accruing to the units, if any, may fall or rise. Potential investors may wish to seek advice from a financial adviser before purchasing any fund unit.

VDSC is a securities company established and operating under the law of Vietnam, providing the services of issuing this newsletter. EIFMC is an ultimately wholly owned subsidiary of Prudential plc. The Company and Prudential plc are not affiliated in any manner with Prudential Financial, Inc., a company whose principal place of business is in the United States of America or with the Prudential Assurance Company, a subsidiary of M&G plc, a company incorporated in the United Kingdom.