





This newsletter is solely for information which is periodically issued by RongViet Securities Corporation for existing and potential investors of funds under management of Eastspring Investments Fund Management Limited Liability Company (EIFMC). April NEWSLETTER 2023 Data as of March 31st ,2023

Macroeconomy commentary:

- The US has the difficult policy position of banks tightening credit spreads, high positive real rates, drawing deposits out of the banking system and an entire inverted yield curve that is lower than the Fed Funds rate a classic overtightening. Meanwhile, Europe is witnessing strong PMI indicators and positive adjustments in sales volume, while the ECB has yet to quell underlying wage inflation. Japan is hesitant in dealing with inflation because it fears that defeating deflation will deprive it of the opportunity to win the battle against inflation. China is in a period of sweeping policy changes, with the red lines for the real estate sector being relaxed, the economy hastily reopening after the zero-Covid policy, and relations with the private sector being restored. The mainland's monetary policy needs to be strengthened to ensure an increase in the velocity of money circulation.
- In the first quarter of 2023, Vietnam's economic growth only reached 3.3%, much lower than expected. The processing and manufacturing industry decreased by 0.4%, the only negative growth rate in the statistical data series, excluding the period when the Covid-19 pandemic broke out strongly in Q3/2021. The construction sector only increased by about 2.0% compared to the same period, lower than the average growth rate of about 5.5% of this sector in Q1 of the past 5 years. Contrary to the decline in the manufacturing sector, the service sector still maintained a growth rate of 6.8% compared to the same period. The agriculture and fisheries sector is the most stable area of the economy, maintaining a steady growth rate of 2.5% in Q1/2023. Final consumption only increased by 3.0%, while asset accumulation investment did not grow in Q1/2023, and the weak import-export picture deteriorated significantly. In the context of the ineffective implementation of the 2% interest rate support package, the State Bank of Vietnam (SBV) has opened up new opportunities to minimize systemic risks and promote recovery growth. The draft amendment to Circular 16 opens opportunities for commercial banks to "reach out" to support the interbank market. Delaying and rescheduling debts for struggling businesses also creates hope, however, the dosage and target audience need to be carefully considered. SBV also has a direction to support consistent liquidity, pumping about VND 94 trillion net through buying foreign currency and withdrawing about VND 110 trillion net through issuing SBV bonds. However, the net pumping/withdrawing activities in the open market have completely stopped from the middle to the end of March 2023 due to the sharp decrease in interbank interest rates and banks no longer needing to borrow from SBV. It is expected that from the end of May 2023, a large amount of liquidity will be pumped into the market due to the maturity of 91-day SBV bonds. For the upcoming monetary policy, SBV may stick to the direction of easing in the context of pressure on inflation, exchange rates, and tightening global monetary policies. The reduction in operating interest rates may continue if the global economic recession occurs.

Market commentary: THE SIDEWAY UP

- VN Index rose by 3.8% and closed at 1,064.6. Other sub-indices also showed the same momentum, with an increase of 5.15%, 3.97%, and 2.19% for VN30, VN MIDCAP, and VN SMALLCAP, respectively.
- Foreign investors bought aggressively in March making their position reverse to net buying in March with an amount of VND 2,759 billion (USD 117 million) and lifting the total accumulated net buying since the last November to VND 34,713 billion (USD 1.47 billion).
- Thanks to Fubon (64.9 million) and iShares MSCI (18.5 million), the capital through ETFs witnessed the strongest flow ever within a month. Combining with other

Source: Bloomberg, RongViet Securities

Figure 2: Vietnam CPI



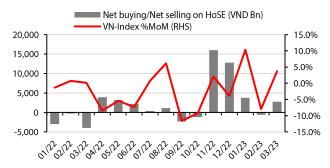
Source: Bloomberg, RongViet Securities

Figure 3: VN-Index's chart



Source: Bloomberg, RongViet Securities

Figure 4: Net buying/selling on HOSE via matching-order transaction versus VN-Index MoM



Source: Fiinpro, RongViet Securities







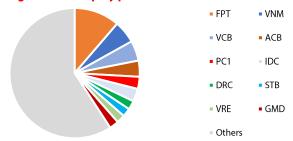
basket creation from others foreign funds, foreign ETFs disbursed USD 100.2 million. Whereas SSIAM and DCVFMVN 30 withdraw VND 5.3 billion and VND 3.7 million respectively contributing the most to the net redemption of USD 9 million of local ETFs.

• 2/10 sectors (Real Estate and Financials) outperformed the market index, The Real Estate (+11.4%), in contrast to last month, climbed to the top. In which, VHM (+25%), VRE (+10.8%) and VIC (+5.5%) led the rise of the sector.

VCB - Sustainable growth amidst rising uncertainties

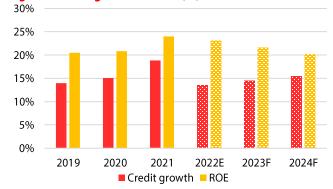
- •In the 2023-2024 period, the bank's growth momentum is expected to be stable. On the one hand, VCB can lower its funding cost by raising CASA portion, particularly the low funding source from private placement in 2024. On the other hand, lending yield's upward trend throughout the last three years thanks to retail-oriented strategy, NIM is expected to further expand in the long run.
- •For 2023, macro condition is expected to be tougher, VCB pays more attention to control risk than expansion, thereby, factoring in a lower credit growth. Credit growth at 13.5% will be the major growth engine while NIM is expected to be flat. On the funding side, CASA is a bit lower compared to 2022 and mobilization growth is forecasted to be roughly 11%. Net interest income is projected to reach VND 61 tn (USD 2.5 bn, 14% YoY) in 2023. In the medium term, VCB is expected to be granted a top-tier quota given its support for credit funds and loan exposure to prioritized sectors.
- •It is projected that NFI growth will no longer be affected by the zero-fee program in 2023 due to the base effect and income from trade financing segment may experience prosperous period when international trade activities recover accompanied by extended market share from 2H2023. On top of that, VCB retains huge potential from the Bancassurance activities when the Bank currently operates referral model and gain market share year over year.

Figure 5: ENF equity portfolio at the end of 03/2023



Source: ENF, RongViet Securities

Figure 6: Credit growth and RoE (%)



Source: VCB, RongViet Securities

Sector's valuation (at 3/31/2023)

	%1M	%3M	%YTD	Basic P/E	P/B	ROE	ROA	Dividend yield (%)	PBT growth (YoY, %)	EPS growth (YoY, %)
Oil & Gas	-1.73%	16.24%	16.24%	7.30	1.13	15.19%	8.70%	0.00%	-135.79%	6.34%
Basic Materials	3.19%	6.54%	6.54%	10.59	1.10	14.70%	9.90%	7.14%	1161.67%	566.97%
Industrials	0.71%	-0.36%	-0.36%	13.27	1.61	14.89%	9.77%	4.65%	254.68%	82.44%
Consumer Goods	-1.34%	-2.68%	-2.68%	16.53	2.36	18.18%	11.19%	2.97%	-251.96%	112.70%
Health Care	-3.38%	-0.74%	-0.74%	12.64	1.45	16.56%	12.22%	4.06%	52.53%	46.51%
Consumer Services	-0.93%	0.41%	0.41%	0.00	3.23	5.53%	0.55%	3.90%	266.99%	186.82%
Telecommunications	3.27%	7.13%	7.13%	21.64	2.19	10.51%	4.04%	1.79%	59.79%	-4.93%
Utilities	-0.13%	2.98%	2.98%	11.33	1.83	20.66%	13.85%	3.62%	62.00%	50.59%
Financials	9.21%	4.03%	4.03%	16.25	1.51	10.54%	4.43%	4.06%	-101.66%	48.29%
Banks	4.59%	11.66%	11.66%	8.44	1.55	20.69%	1.84%	7.01%	30.68%	12.11%
Technology	-1.64%	2.07%	2.07%	16.52	2.93	20.72%	9.29%	1.54%	-165.27%	68.41%

Source: Fiinpro, RongViet Securities















Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

*Mutual fund (Eastspring Investments Vietnam Navigator Fund ("ENF")

Investment objective

The objective of the Navigator Fund is to deliver capital appreciation through exposure to multiple asset classes, including equity, bond, and bank deposit.

Actively navigate the market through dynamic asset allocation to provide participation in equity upside when stock markets are performing well, while having a softening effect when stock markets are not performing well.

Commentary

Since inception until March 31st,2023, the ENF Fund has performed better than some other investment channels such as savings deposit with 12-months-and-above maturity, five-year Vietnam Government bond, and stocks (VN-Index excluding dividends). The Fund also has lower maximum drawdown (-23.2%) and average drawdown (-8.4%) than the VN-Index (-45.3% and -13% respectively). In 2022, the ENF Fund decreased by 26.7%, significantly lower than stock market (32.8%). After 3M2023, the ENF fund was merely increased by 2.67%, while the stock market jumped by 5.71%. We expect the Fund's selective and diversified stock portfolio, including the top enterprises of technology, retail, industrial, and consumer sectors, to help the Fund continue to grow stably.

Cumulative return of ENF and other assets (%) (**)

Since ENF inception	ENF	VN-Index	VN 5-year bond	12-month-and-above maturity deposit (*)				
Cumulative return	178.64%	76.89%	42.69%	81.89%				
Annual return	12.03%	6.53%	4.02%	6.86%				

Fund details

Inception date	25 March 2014	Trading confirmation	Weekly Monday & Thursday (T+1)
Total NAV	VND 191 bn	Payment to investors	T+3
Trading frequency	Weekly Wednesday & Friday (T Day)	Min. Investment	VND 1,000,000

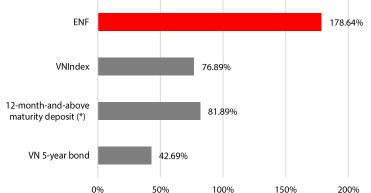
Cut off time

Before 10.30AM on Tuesday & Thursday Bank

Source: EIFMC

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Cumulative performance of ENF vs other assets (**)



Source: EIFMC, RongViet Securities

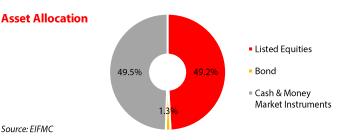
Fund fees & charges

Source: EIFMC

Subscription fee	Up to 3%				
Annual management fee	1.5% per annum of total NAV				
Custodian, Supervisory, Transfer Agent & other fees	Up to 0.25% per annum of total NAV				

Source: EIFMC





(*) Calculating data before March 2021 uses an average 12-month-and-above maturity deposit rate from weekly SBV announcement. From March 2021, data is calculated by averaging 12-month, 18-month, 24-month and 36-month maturity deposit rates quoted by 10 largest banks in terms of deposit market share in 2020, namely BIDV, Agribank, Vietinbank, Vietcombank, SCB, MB Bank, Sacombank, ACB, Techcombank and SHB.







(***) Past performance is not necessarily a guide to the future or likely performance of any particular fund, nor EIFMC. An investment in securities investment funds is subject to investment risks, including the possible loss of the principal amount invested. Potential investors may wish to seek advice from a financial adviser before purchasing any fund unit.

Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

<u> 6 PRU*link* Funds</u>

6 PRUlink Funds are established from premium of unit-linked product policies provided by Prudential Vietnam, with an aim to maximize total income in the medium-to-long term for policyholders who are signed policies with Prudential Vietnam and does not apply to other individuals. These funds are designed for customers with low to high risk tolerance levels corresponding to investment strategy into assets with stable income (such as deposits ...) to high capital growth (such as stocks...).

Net return of PRUlink Funds (%)

Year/ Assets	PRUlink Vietnam Equity Fund	PRUlink Growth Fund	PRUlink Balance Fund	PRUlink Stable Fund	PRUlink Bond Fund	PRUlink Preserver Fund	3-month maturity deposit interest	12-month-and- above maturity deposit interest	Five-year Vietnam government bond return	VN-Index
2017	56.58%	42.01%	32.46%	23.29%	10.87%	4.00%	4.81%	6.80%	5.52%	48.03%
2018	-9.22%	-4.52%	-1.51%	1.39%	5.63%	4.74%	4.41%	6.90%	4.31%	-9.32%
2019	9.75%	10.56%	10.98%	11.41%	12.19%	5.50%	5.30%	6.93%	4.46%	7.67%
2020	16.38%	16.02%	14.69%	12.48%	9.01%	5.55%	4.48%	7.09%	1.92%	14.87%
2021	39.96%	28.54%	20.81%	13.34%	2.98%	4.19%	3.39%	6.20%	1.17%	35.73%
2022	-23.77%	-17.58%	-13.29%	-8.93%	-1.99%	4.82%	3.73%	5.74%	0.86%	-32.78%
3T2023	4.11%	5.17%	5.90%	6.63%	7.74%	1.63%	1.35%	2.31%	1.16%	4.97%

Source: EIFMC, RongViet Securities

Note:

- Return of our funds is calculated based on the date of reported NAV. There could be difference between this return and return calculated at the end of the month. The PRUlink Funds' net return 3M2023 has not been audited and provided by EIFMC and RongViet Securities and may be adjusted at the end of the financial year. Past performance is not necessarily a guide to the future. Customers are entitled to investment results and bear corresponding risks and should refer the terms and conditions of the insurance products for further information.
- 3-month maturity deposit interest is average of monthly quoted interest rates from three listed State-owned banks at the time of roll over (not including Vietcombank during 2015 2017 due to lack of data), 12-month-and-above maturity deposit interest before March 2021 is average rate from weekly SBV announcement, 12-month-and-above maturity deposit interest after March 2021 is calculated by averaging 12-month, 18-month, 24-month and 36-month maturity deposit rates quoted by 10 largest banks in terms of deposit market share in 2020, namely BIDV, Agribank, Vietinbank, Vietcombank, SCB, MB Bank, Sacombank, ACB, Techcombank and SHB, and five-year Vietnam government bond return has been calculated by RongViet Securities after it randomly selects a Vietnam government bond with duration of (or closest to) 5 years.

Commentary

- Regarding the investment trust from Prudential, for the past 5-year period from 2018 to 2022, cumulative net returns of all funds have increased sharply, in a range of 23.71% and 31.3%. Of which PRUlink Balance Fund had the highest growth with accumulated net return of 31.3%, followed by the PRUlink Stable Fund with cumulative net return of 31.16%.
- The PRUlink Vietnam Bond Fund recorded the best results after 3M2023 with 7.74 %, followed by the PRUlink Stable Fund (6.63%) and PRUlink Balance Fund (5.90%). The PRUlink Vietnam Equity Fund (4.11%) made a great jump, which was higher than Vietnamese stock market's performance (VN-Index, 4.97%) in the same period.







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