



# PRIVATE RI REPORT

2020

# **Eastspring Investments**





## About this report

This report is an export of the individual Signatory organisation responses to the PRI Reporting Framework during the reporting period specified above. It shows your responses to all completed indicators, even those you chose to keep private. It is designed for your internal review or – if you wish - to share with your stakeholders. The PRI will **not publish** this report on its website. Instead, you will be able to access the public RI Transparency report of your organisation and that of other signatories on the PRI website.

The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information.

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00	UI		Mandatory			Gateway/Peering		General
	00	01.1	Selec	t the services and funds you offer	r			
		Select t	ne services an	d funds you offer	% of asset under m	anagement (AUM) in ranges		
		Fund ma	anagement		○ 0% ○ <10% ○ 10-50% ✔ >50%			
		Fund of	funds, manage	er of managers, sub-advised prod	0 0%  ✓ <10%  0 10-50%  > >50%			
		Other			✓ 0% ○ <10% ○ 10-50% ○ >50%			
		Total 10	0%					
00	02		Mandatory			Peering		General
		02.1 Singapor		t the location of your organisatio	on's headquarters.			
		02.2 ○ 1 ○ 2-5 ○ 6-10 ✓ >10	Indica	ate the number of countries in wh	nich you have offices (inclu	ding your headquarters).		
	00	02.3	Indica	ate the approximate number of st	taff in your organisation in	full-time equivalents (FTE).		
00		3000	Mandatani			Description		0
00			Mandatory			Descriptive		General
		03.1  ○ Yes  ✓ No	Indica	ate whether you have subsidiarie	s within your organisation	that are also PRI signatories i	n their own right.	
00	04		Mandatory			Gateway/Peering		General
	00	04.1	Indica	ate the year end date for your rep	oorting year.			
		31/12/20						
					your reporting year.			
	00	04.4	Indica year	ate the assets which are subject t	to an execution and/or adv	isory approach. Provide this fi	gure based on the end of you	reporting
		<b>☑</b> No	ot applicable a	s we do not have any assets und	er execution and/or adviso	ry approach		
00	05		Mandatory t	to Report, Voluntary to Disclose		Gateway		General
	00	05.1		de an approximate percentage br tment strategies:	reakdown of your AUM at t	he end of your reporting year u	ising the following asset class	ses and
				Internally managed (%)	Externally managed (%)			
		Listed e	quity	41.2	0			

✓ No  OO 06.5  ✓ Yes, we ✓ No, we compared to the AUM for alternative and the compared to the AUM for alternative and the AUM for alternative	Provide conte or Private Equity repressets is not availab  Mandatory to Repor  Provide to the categories.	ager and our responses and our response and our responses and our response and our responses and our responses and our responses and our response and our respo	n on your AUM asset clas AUM of alternative assets isclose percentage breakdown o	ive of their management of our assets.	Ge
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✓ No  00 06.5  O Yes, we ✓ No, we	use a fiduciary man do not use fiduciary  Provide conte	ager and our responders.	ponse to 00 5.1 is reflect	ive of their management of our assets. ss split. [Optional]	funds. The breaks
✓ No  00 06.5  O Yes, we ✓ No, we	use a fiduciary man	ager and our resp			
✓ No 00 06.5					
<b>✓</b> No	Indicate whet	her your o <u>rganis</u>	ation use <u>s fiduciary man</u>	agers.	
O Yes					
00 06.3	Indicate whet	her your organis	eation has any off-balance	e sheet assets [Optional].	
O as b	road ranges				
<b>✓</b> as p	ercentage breakdow	/n			
00 06.1	Select how yo	ou would like to d	lisclose your asset class r	nix.	
	Mandatory			Descriptive	Gei
Multi Asset		naged `Other (2)`	`description		
Quantitative	e Strategies				
	Internally ma	naged `Other (1)`	`description		
Other (2), s	specify	3	0		
Other (1), s	specify	2	0		
Money ma	arket instruments	6	0		
Cash		0	0		
Inclusive fi	inance	0	0		
Farmland		0	0		
Forestry		0	0		
	edge funds	0	0		
Hedge fun		0	0		
Commodit		0	0		
	ture	0	0		
Infrastruct		0	0		
Private equipment of the Property Infrastruction	)	0.7	0	1	

29.07	
	Developed Markets
	Emerging Markets
1.97	
	Frontier Markets
1.71	
	Other Markets
	Mandatory Gateway G
0 10.1	Select the active ownership activities your organisation implemented in the reporting year.
	Listed equity - engagement
<b>⊗</b> w	e engage with companies on ESG factors via our staff, collaborations or service providers.
	e do not engage directly and do not require external managers to engage with companies on ESG factors.
	Listed equity – voting
<b>▼</b> \\\	e cast our (proxy) votes directly or via dedicated voting providers
_	e do not cast our (proxy) votes directly on via dedicated voting providers  e do not cast our (proxy) votes directly and do not require external managers to vote on our behalf
	Fixed income SSA – engagement
	We engage with SSA bond issuers on ESG factors via our staff, collaborations or service providers.
<b>☑</b> not	We do not engage directly and do not require external managers to engage with SSA bond issuers on ESG factors. Please explain why
noi	
	Please explain why you do not engage directly and do not require external managers to engage with companies or factors.
	Engagement with sovereigns is quite different from engagement with corporates due to political sensitivities and limited ability to i
	Fixed income Corporate (financial) – engagement
V	We engage with companies on ESG factors via our staff, collaborations or service providers.
_	We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do
	Fixed income Corporate (non-financial) – engagement
[ <b>∀</b> i	
	We engage with companies on ESG factors via our staff, collaborations or service providers.
	We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do
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	We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do  Mandatory  Gateway  Generally managed asset classes in which you addressed ESG incorporation into your investment decisions and/or you active ownership practices (during the reporting year).
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	0									
SSA	0	Active	- quanti	itative (quant)						
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FI 01.2	مثامله ۵	ional information. [C	)ntie v - H							
				for active and passiv	ve assets — th	e classification	n is usually ta	nned at the nr	oduct level ra	ather than th
	et level. F	or example, we may	hold the	e same government b	oond in both ac					
		neid in the active fun	a. ana n		IVe.					
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much of the se	indatory			ow macmin the passi		Descriptive				General
much of the se	indatory			breakdown of your S			ed markets an	d emerging n	narkets.	General
much of the se	indatory	ate the approximate	(+/- 5%)				ed markets an	d emerging n	narkets.	General
Ma FI 03.1	indatory		(+/- 5%)				ed markets an	d emerging n	narkets.	General
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		(Leveraged) buy-out  Distressed/Turnaround/Special Situations	<ul> <li>&gt;50%</li> <li>10-50%</li> <li>&lt;10%</li> <li>✓ 0%</li> <li>&gt;50%</li> <li>10-50%</li> <li>&lt;10%</li> <li>✓ 0%</li> </ul>		
		Secondaries	<ul><li>&gt;50%</li><li>10-50%</li><li>&lt;10%</li><li>✓ 0%</li></ul>		
		Other investment strategy, specify (1)	<ul><li>✓ &gt;50%</li><li>○ 10-50%</li><li>○ &lt;10%</li><li>○ 0%</li></ul>		
		Other investment strategy, specify (2)	<ul><li>&gt;50%</li><li>10-50%</li><li>&lt;10%</li><li>✓ 0%</li></ul>		
		Total 100%			
		Other investment strategy,	specify (1)		
00.05		Fund of Funds.			
00 PE		Mandatory to Report, Voluntary to Dis		scriptive	General
00	0 5	Indicate the level of ownership a majority stake (>50%) 50% stake a significant minority stake (between 10-50%)	ou typically hold in your private equity i	nvestments.	
	○ a	a minority stake (<10%) a mix of ownership stakes			
00	We a	Additional information. [Option are minorities in our fund of funds approach, h			
00 Che					Checks
ſ	<b>√</b> If t	hara ara any massagas halow placea rayiaw	them before continuing. If there are no r	naceagae halaw places cays this page and continue	

	Mandatory	Core Assessed	General
SG 01.1	Indicate if you have an investment policy that cover	ers your responsible investment approach.	
<b>✓</b> Ye	s		
S	G 01.2 Indicate the components/types and covera	age of your policy.	
	Policy components/types	Coverage by AUM	
	<ul> <li>✔ Policy setting out your overall approach</li> <li>□ Formalised guidelines on environmental factors</li> <li>□ Formalised guidelines on social factors</li> <li>□ Formalised guidelines on corporate governance factors</li> <li>✔ Fiduciary (or equivalent) duties</li> <li>✔ Asset class-specific RI guidelines</li> <li>□ Sector specific RI guidelines</li> <li>□ Screening / exclusions policy</li> <li>□ Other, specify (1)</li> <li>□ Other, specify(2)</li> </ul>	<ul> <li>✓ Applicable policies cover all AUM</li> <li>○ Applicable policies cover a majority of AUM</li> <li>○ Applicable policies cover a minority of AUM</li> </ul>	
S	G 01.3 Indicate if the investment policy covers any	y of the following	
	<ul><li>✓ Your organisation's definition of ESG and/or responsible</li><li>✓ Your investment objectives that take ESG factors/real ed</li></ul>		
	<ul><li>✓ Time horizon of your investment</li><li>✓ Governance structure of organisational ESG responsibil</li></ul>	lities	
	<ul><li>✓ ESG incorporation approaches</li><li>✓ Active ownership approaches</li><li>✓ Reporting</li></ul>		

#### SG 01.4

Climate change

Other RI considerations, specify (1)Other RI considerations, specify (2)

Describe your organisation's investment principles and overall investment strategy, interpretation of fiduciary (or equivalent) duties, and how they consider ESG factors and real economy impact.

We believe that we will make the best possible investment decisions on behalf of our clients by incorporating material environmental, social and governance (ESG) factors into our investment processes. This belief is core to our business. At the same time, we believe that there is no universal approach to Responsible Investment. At Eastspring, our investment teams are empowered to integrate ESG considerations into their investment processes and philosophies, as appropriate.

We recognise that sustainable investing requires a patient approach and an understanding that changes in corporate behaviour can support shareholder value over time. We firmly believe that companies that adopt sustainable business practices are more likely to deliver superior shareholder value in the long-term and, where appropriate, we encourage ongoing improvement through an ongoing and collaborative dialogue.

As a signatory to the UN-supported Principles for Responsible Investment, we are demonstrating not just our commitment to Responsible Investment, but our desire to become leaders in the field in Asia.

We are firmly committed to be a responsible steward of our clients' assets. As a member of the International Corporate Governance Network, we adhere to their Global Stewardship Principles and Global Governance Principles.

#### SG 01.5

Provide a brief description of the key elements, any variations or exceptions to your investment policy that covers your responsible investment approach. [Optional]

We believe our Responsible Investment Standards in relation to ESG, Stewardship, Proxy Voting, and Best Execution are consistent with our fiduciary duty to our clients.

### **Engagement**

Engagement is core to our Stewardship responsibilities. We aim to encourage business and management practices that support sustainable financial performance through constructive engagement based on our in-depth knowledge of the companies and their business environment. Where appropriate, we will play an active role in seeking to effect changes to maximise shareholder value.

We are also active members of collaborative organisations – from time to time, we may participate in collaborative engagement initiatives where we believe it to be in our client's best interests to do so.

### **Engagement Records**

We maintain summary records of company engagement relating material issues, which may be available to clients upon request.

We encourage direct client dialogues, using case studies which demonstrate our process in action and ultimately, how we execute our fiduciary dutv.

#### ESG Integration

Each of our investment teams has its own approach to integrating ESG matters, which is dependent on the characteristics of each asset class and each investment strategy. Accordingly, investment teams have developed ESG policies that formalise their specific approach to ESG issues, and are explicitly integrated into investment processes. All investment professionals are responsible for incorporating all factors deemed to impact the investment decision-making process. As part of this, investment teams are responsible for the integration of ESG issues into the investment process,

rather than outsourcing this responsibility to dedicated ESG or stewardship specialists.

#### **Proxy Voting**

An active and informed voting policy is an integral part of our investment philosophy and forms a core part of our approach to engagement. Eastspring Investments follow a principles-based approach. All votes are considered in the context of the principles as set out in our investment teams' Proxy Voting Policies.

#### Stewardship Principles

As a member of International Corporate Governance Network (ICGN) our stewardship approach is aligned with the ICGN Global Stewardship Principles and ICGN Global Governance Principles.

Stewardship helps to promote high standards of corporate governance which contributes to sustainable value creation. Stewardship contributes to preserving and enhancing long-term value as part of a responsible investment approach. This includes the consideration of wider ethical, environmental and social factors as core components of fiduciary duty. Stewardship can enhance overall financial market stability and economic growth.

#### Stewardship Codes

Eastspring Investments is supportive in the application of Stewardship Codes in markets where we operate. Where applicable, we have developed policies to inform how we fulfill our stewardship responsibilities in respect of a particular Stewardship Code.

#### Collaboration

We believe that collaboration among investors is an effective way to address ESG issues and maximise investor influence. It helps to ensure consistency in the messages that companies, regulators and others receive from investors. We, therefore, take part in relevant collaborative initiatives and lead such activities where appropriate.

#### Climate Change

Climate change is a sustainability challenge facing us all. For investors, climate change and the need for a rapid transition to a low-carbon economy present significant financial risks and well as investment opportunities. Accordingly, we seek to consider material risks in our decision making processes – including current and potential regulatory changes, physical impacts and technology developments relating to climate change.

Our parent company, Prudential Plc, has chosen to adopt the TCFD recommendations and we are in the process of developing our Group-wide strategy in relation climate change.

#### Transparency and Reporting

We strive for transparency to clients and other interested stakeholders in our implementation of this policy. We have recently enhanced transparency by launching a comprehensive Responsible Investment (RI) web site, which documents our longer-term RI journey and RI Activities for 2019. We disclose our Responsible Investment Framework and Governance Structure, which includes our Group-wide Principles, Standards, and Policies. Additionally, we describe our approach to ESG integration for various asset classes and include video interviews with investors. The PRI Transparency report and other information, including our proxy voting results are also available on the RI Web site. In addition to our annual reporting to the PRI, we will publish an annual responsible investment report and other updates.

#### Responsible Investment Framework and Governance Structure

We are committed to an ongoing and long-term process of improving our approach to integrating ESG into our investment processes. We expect that ESG Policies will evolve over time to reflect changes in business practices, structures, technology, and the law. We have a Responsible Investment Framework and Governance Structure that oversees and implements our Responsible investment Standards, which inform our Responsible Investment (RI) policies. The Eastspring Management Committee (EMC) designates the Eastspring Investments Responsible Investment Taskforce (RIT) to oversee our RI activities. The RIT formally replaces the function of the Eastspring Responsible Investment Advisory Committee (ERIAC), which has been dissolved effective 28 February 2020.

RIT provides a forum to determine strategic direction for Responsible Investment and the application of Eastspring Investments Responsible Investment Framework.

RIT is the sponsor for resource allocation to strategic Responsible Investment priorities and projects.

RIT assists the CEO and EMC in providing oversight of the activities relating to Responsible Investment across Eastspring Investments Local Business Units (LBU's).

RIT promotes the embedding of an appropriate Responsible Investment culture across the LBU's that is consistent with Eastspring Investments fiduciary duty.

The Eastspring Responsible Investment Working Group (ERIWG) is a sub-committee of the RIT.

The ERIWG assumes responsibility for the implementation of Eastspring Investments Responsible Investment Framework.

The ERIWG acts as a forum to discuss the practical and operational issues encountered in the application of Eastspring Investments Responsible Investment Framework and its associated Standards / procedures, and escalate topics as appropriate to the RIT.

O No

SG 01.6 Additional information [Optional].

The firm-wide Eastspring Responsible Investment Standards and individual investment team-specific Responsible Investment/ESG Policies are available on our Responsible Investment web site: https://www.eastspring.com/about-us/responsible-investment.

SG 01 CC Mandatory to Report, Voluntary to Disclose Descriptive General

SG 01.6 CC

Indicate whether your organisation has identified transition and physical climate-related risks and opportunities and factored this into the investment strategies and products, within the organisation's investment time horizon.

✓ Yes

Describe the identified transition and physical climate-related risks and opportunities and how they have been factored into the investment strategies/products.

The transition to a low-carbon economy presents significant financial risks as well as opportunities. Our fundamental due diligence considers material risks to longer drivers of sustainable earnings and we look to understand what might change.

We believe transition and physical risks from climate change may have a meaningful impact to the sustainability of businesses that do not take strategic measures to address them. Financial impacts of climate-related issues are likely to specific for each company.

We engage with company management to determine their preparedness and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to potential impacts from climate change risks, and strategic response to the context of t

where we see them as material to the trend drivers of sustainable returns. This is incorporated into our qualitative assessment which contributes to the conviction in our trend valuation assumptions. We also test for sensitivity in the trend valuation to potential changes in our assumptions to understand what the market is currently pricing.

Having identified potential risks to sustainable earnings, we may consider an investment where there is sufficient conviction in our fundamental assumptions and where we are more than compensated by valuation support.

A patient timeframe can improve the probability of outcomes. We believe our focused, valuation-driven approach is clearly aligned with stewardship activities, including ongoing company engagement, for shareholder value realisation over the longer term.

#### Integration of transition and physical risks into trend valuation assumptions

The following are examples of financial impacts from transition and physical risks that may be incorporated into our trend valuation assumptions where material and are subject to ongoing monitoring and engagement. This is not intended to be an exhaustive list.

In a changing competitive environment, impacted by climate-related transition risks, including changing demand, regulatory change and technology change or physical risks, such as disruption of operations, demand or supply for a company's products or services may be materially affected. This has implications for the likely level of longer-term trend returns a company can generate. Our trend valuation assumptions therefore consider changes in sources of revenue over the medium to long term.

We consider a company's willingness or ability to adapt to remain competitive in terms of the implications for our trend cost structure assumptions. For example, technology change may impact the level of research and development costs or infrastructure spending incurred by a company on a trend basis

Additionally, there may be implications for a company's long-term plans in relation to managing it assets and liabilities. Impacts from transition risks or physical risks may influence long term strategic decisions around capital investment, restructuring, or impairment of assets.

A company's ability to access capital, either through ongoing cashflows or via access to debt may also be impacted by transition or physical risks. For example, an investment in infrastructure or research and development, may impact its capital structure. Potential changes to cost of capital, due to perceived business risks, may impact a company's ability raise or refinance debt. This in turn, may have implications for dilution of shareholders, should equity be raised in order meet capital requirements.

O No

SG 01.7 CC

Indicate whether the organisation has assessed the likelihood and impact of these climate risks?



#### Describe the associated timescales linked to these risks and opportunities.

Our approach is to holistically consider material risks, including the likelihood and impact from climate risks and opportunities, at a company-level over the medium term, within a trend valuation concept. Our approach is to anchor our decisions around what the market is already "pricing" for an asset and we ensure that we are being amply compensated for observed risks with significant valuation upside.

Our financial model requires future returns from the business to be faded to an equilibrium level, which are applied into perpetuity for the valuation. The analysis uses at least 10 years of historical data and five years of forward estimates, which is faded to an equilibrium level. This trend concept of valuation is not reliant on time and is not dependant on the accuracy of forecasting future returns. However, it facilitates an understanding of the price of a company with respect to a sustainable level of long-term trend returns. We believe this to be a key component to our competitive edge.

Our valuation model facilitates a transparent and consistent test of sensitivity to changes in trend assumptions. We consider the full history of the company's delivered earnings within the context of the company's competitive landscape and the potential for structural change to its competitive position. It is during this fundamental assessment, that we consider the impact of climate risks on the sustainable trend returns of the business, and where equilibrium assumptions are set by the investment team.

In setting the medium-term equilibrium earnings assumptions for a company, significant effort is put into understanding the quality of management, industry structure, barriers to entry and what might be changing for this company. For example, we test a company's ability to fund its longer-term operations; changes in its level of capital efficiency, its ability to focus on parts of the business that are core to the future drivers of profitability, and the ability and willingness of management to respond in a competitive market environment. These are examples of trend assumptions that may be impacted by transition and physical risks related to climate change.

For example, we are conscious of the environmental headwinds posed by transition risks associated with the auto sector in general and we have explicitly taken transition risks into consideration. In addition to a range of other trend valuation assumptions, we estimate the trend costs businesses are likely to face in relation to carbon transition. For some auto companies, we have significantly increased trend R&D costs into perpetuity. We have also assumed revenues from traditional ICE technologies will be lower into perpetuity, which have implications for lower trend margins into perpetuity. We can test for sensitivity to changes in a range of our trend assumptions to understand the likely drivers of longer-term returns. We also take what the market is pricing today into consideration with these trend valuation concepts to determine our level of confidence or conviction for an investment opportunity.

O No

SG 01.8 CC

Indicate whether the organisation publicly supports the TCFD?



O No

SG 01.9 CC

Indicate whether there is an organisation-wide strategy in place to identify and manage material climate-related risks and opportunities.

O Yes

**✓** No

Describe how and over what time frame the organisation will implement an organisation-wide strategy that manages climate-related risks and opportunities.

As a TCFD supporter, our parent company, Prudential Plc is in the process of reviewing their enterprise-wide assessment of climate-related risks in its liability book and investment portfolios while also establishing the internal capabilities needed to make enhanced climate-related financial disclosures in future reporting periods, considering the geographical and asset class breadth of its investment activities.

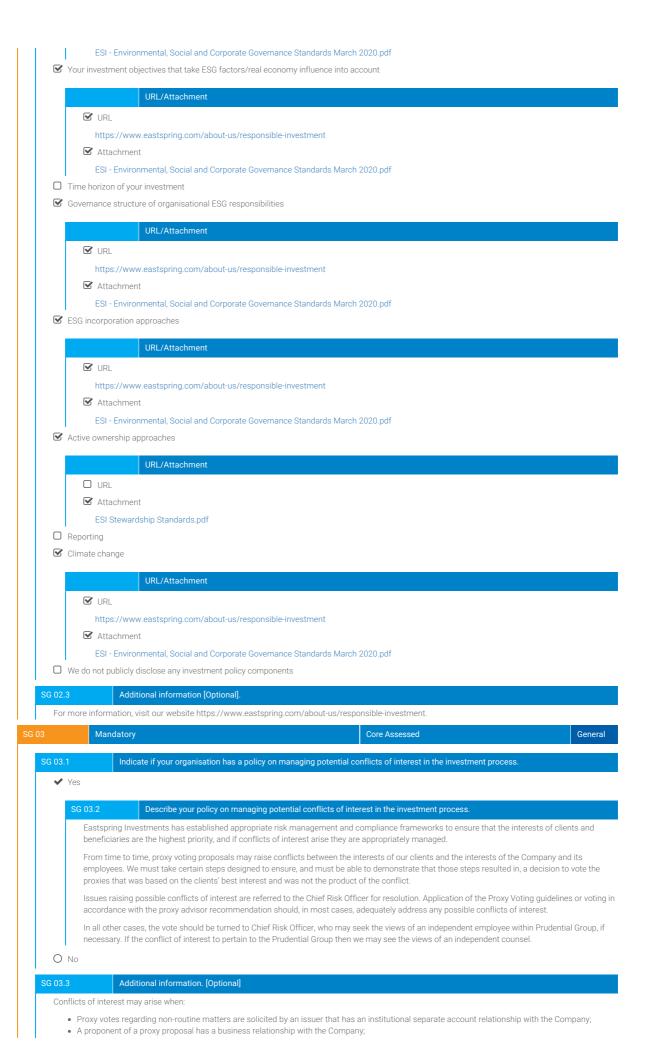
As Prudential plo's Asian asset management arm, we are heavily involved in this process and are reviewing our climate-related financial risk management and reporting capabilities as well.

Eastspring Investments has become a member of a number of collaborative organisations, such as the Asia Investor Group on Climate Change

The scope of the process of developing an organisation-wide strategy is significant, given the size and federated nature of Prudential Plc. Whilst we acknowledge this is a journey and there will be opportunities for ongoing improvement, we are motivated to make significant progress in 2020 in terms of the organisation's strategic position (in terms of exposure, fiduciary duty, our beliefs, and goals) as well as the strategic response (in terms of people, policy development, investment processes, and reporting) to climate change Indicate the documents and/or communications the organisation uses to publish TCFD disclosures. ☐ Public PRI Climate Transparency Report Annual financial filings ☐ Regular client reporting ☐ Member communications ☐ Other ☐ We currently do not publish TCFD disclosures PRI 6 Indicate which of your investment policy documents (if any) are publicly available. Provide a URL and an attachment of the document. Policy setting out your overall approach https://www.eastspring.com/about-us/responsible-investment Attachment (will be made public) Files: link, link Fiduciary (or equivalent) duties V URI https://www.eastspring.com/about-us/responsible-investment ✓ Attachment (will be made public) Files: link ✓ Asset class-specific RI guidelines URL/Attachment https://www.eastspring.com/about-us/responsible-investment ✓ Attachment (will be made public) Files: link ☑ Engagement policy https://www.eastspring.com/about-us/responsible-investment Attachment (will be made public) Files: link ✓ (Proxy) voting policy https://www.eastspring.com/about-us/responsible-investment Attachment (will be made public) Files: link ☐ We do not publicly disclose our investment policy documents Indicate if any of your investment policy components are publicly available. Provide URL and an attachment of the document. lacktriangledown Your organisation's definition of ESG and/or responsible investment and it's relation to investments https://www.eastspring.com/about-us/responsible-investment ✓ Attachment

(AIGCC) and Climate Action 100+ for awareness and capacity building surrounding climate-related issues - both internally and amongst our peers in

Asia



- The company has business relationships with participants in proxy contests, corporate directors or director candidates;
- An employee of the Company has a personal interest; e.g., through stock ownership, having a spouse working at the Company, etc. in the outcome of a particular matter before shareholders; or
- An employee of the Company has a business or personal relationship with participants in proxy contests, corporate directors or director candidates.

Issues raising possible conflicts of interest are referred to Chief Risk Officer for resolution. Application of these guidelines or voting in accordance with the proxy advisor recommendation should, in most cases, adequately address any possible conflicts of interest.

SG 04 Voluntary Descriptive General

SG 04.1 Indicate if your organisation has a process for identifying and managing incidents that occur within investee entities.

Yes

No

SG 04.2 Describe your process on managing incidents

Each of our investment teams has its own approach to integrating ESG matters, which is dependent on the characteristics of each asset class and each investment strategy. All investment professionals are responsible for incorporating all factors deemed to impact the investment decision-making process. As part of this, investment teams are responsible for the integration of ESG issues into the investment process, rather than outsourcing this responsibility to dedicated ESG or stewardship specialists.

We utilise third-party ESG data and research vendors in order to assist with the due diligence and ongoing monitoring processes. Our investment teams utilise the services of MSCI ESG Research (as an information source for fundamental research on investee companies as well as to assist with reporting on ESG and Carbon exposures at aggregate levels) and ISS (as a proxy advisor).

#### The following relates to the Equity Team:

We look to identify all material risks to sustainable earnings for a company. We apply judgment around the likely impact of material risks to the longer-term trend valuation of a company. This assessment incorporates the governance of a company, its social behavior, and its environmental impact in our assessment of the drivers of longer-term returns.

We invest significant effort into conducting a thorough due diligence on both financial and non-financial aspects of a company.

As part of this due diligence we test and monitor aspects such as a company's ability to fund its longer-term operations; changes in its level of capital efficiency; its ability focus on parts of the business that are core to the future drivers of profitability; the ability and willingness of management to respond in a competitive market environment; the likely impacts from potential environmental, social risks and the quality of corporate governance, with an emphasis on the interests of shareholders.

Our assessment and ongoing monitoring of ESG factors incorporate information obtained from direct dialogues with investee companies, as well as from access to other external information sources. Where aspects of a company's operations change or an incident occurs that may impact the equity team's longer-term trend assumptions, a review of the company will take place in order to test the level of team conviction around the trend valuation assumptions. This ongoing monitoring and review process will then inform the subsequent investment decision.

Implicit in our approach, we do not screen out companies solely on the basis of perceived ESG issues. Whilst the approach is not prohibited from purchasing or holding a position due to an ESG issue, consideration of these issues is made part of the investment decision.

Having identified potential risks to sustainable earnings, we may consider an investment where there is sufficient conviction in our fundamental assumptions and where we are more than compensated by valuation support.

As part of our proprietary research, we engage companies, including one-on-one meetings with management of companies, and look to influence company management around a range of issues including all matters concerning improving sustainable shareholder returns.

#### The following relates to the Fixed Income Team:

14

Assessment and monitoring of ESG factors are an integral part of our bottom-up credit research process. ESG issues are incorporated in our fundamental analysis of individual companies to assess their impact on an issuer's financial and operational performance, its risk of default, and the valuation of the bonds it issues. Should an ESG incident occur at a company, the credit analyst will assess the evidence surrounding the incident, determine the likelihood and materiality of potential impact on the company's credit fundamental, engage the company to understand their response to the incident and make appropriate recommendations to the investment team with regards to the bond holdings. The company is placed into the watchlist and will be monitored closely on the development of the incident.

For example, in July 2019, the Chairman of a Chinese developer was detained by Shanghai police for criminal charges. This was a governance risk because of the concentrated shareholding and key man risk. The company subsequently announced that he shall be removed as Chairman and will be replaced by his son. The incident was expected to have some impact on the group's reputation and potentially affect near term property sales as well as investor sentiments and funding cost. We met with the new Chairman and management to understand how the company intends to respond to the incident. The expectation was that it has sufficient liquidity to meet near term obligations and will stop land acquisition and dispose assets to conserve cash, hence default risk is low. The analyst's view on the incident was communicated to the team and we continued to hold the bonds. The company was placed into our watchlist and closely monitored for further developments.

SG 05.1 Indicate if and how frequently your organisation sets and reviews objectives for its responsible investment activities.

V Quarterly or more frequently
Biannually
Annually
Less frequently than annually
Ad-hoc basis
It is not set/reviewed

SG 05.2 Additional information. [Optional]

We have a rigorous Responsible Investment Framework and Governance Structure in place to oversee the implementation of the UN PRI and our firm-wide RI standards.

TRANSPARENCY

Our Parent company, Prudential Plc, has Group-wide Responsible Investment Framework (GRIF) which is designed to draw together the ESG-related

approaches of our asset management businesses (Eastspring in Asia and PPM America in the US) and our asset owner insurance businesses (PCA in Asia and Jackson in the US).

Oversight of the GRIF is the responsibility of our ESG Executive Committee, which reports to the Nomination & Governance Committee of Prudential plc.The ESG Executive Committee maintains our Group-wide Responsible Investment Standards, which are based upon our Group Code of Business Conduct and sets minimum requirements for each of our business units. These Group-level standards require all of our businesses to develop and maintain their own local responsible investment policies, which capture their own approaches to responsible investment and are appropriate to the jurisdictions in which they operate.

Eastspring Investments Responsible Investment Taskforce (RIT) is designated responsibility to oversee Eastspring Investments Responsible Investment activities by the Eastspring Management Committee (EMC).

The RIT formally replaces the function of the Eastspring Responsible Investment Advisory Committee (ERIAC), which has been dissolved effective 28 February 2020.

The RIT provides a forum to determine strategic direction for Responsible Investment and the application of Eastspring Investments Responsible Investment Framework

The RIT is the sponsor for resource allocation to strategic Responsible Investment priorities and projects.

The RIT assists the CEO and EMC in providing oversight of the activities relating to Responsible Investment across Eastspring Investments Local Business Units (LBU's).

The RIT promotes the embedding of an appropriate Responsible Investment culture across the LBU's that is consistent with Eastspring Investments fiduciary duty.

The Eastspring Responsible Investment Working Group (ERIWG) is a sub-committee of the RIT.

The ERIWG assumes responsibility for the implementation of Eastspring Investments Responsible Investment Framework.

The ERIWG acts as a forum to discuss the practical and operational issues encountered in the application of Eastspring Investments Responsible

Investment Framework and its associated Standards / procedures, and escalate topics as appropriate to the RIT. SG 06.1 ☑ Provide training on ESG incorporation Promote RI-related capacity building and training on ESG incorporation · Six ESG workshops in Singapore: Three workshops on climate change and financial disclosure · ESG integration · ESG vendor methodology • PRI assessment and feedback ☑ Provide training on ESG engagement Promote RI-related capacity building and training on ESG incorporation

- · Six ESG workshops in Singapore
- Three workshops on climate change and financial disclosure
- ESG integration
- · ESG vendor methodology
- PRI assessment and feedback
- Internal ESG Portal as comprehensive ESG resource RI Policy; academic, industry and competitor content
- ☐ Improved communication of ESG activities within the organisation
- ☑ Improved engagement to encourage change with regards to management of ESG issues

Promote the embedding of the Responsible Investment Framework, Governance Structure and Standards into culture across all Local Business Units

- · ESG engagement logs maintained by investors demonstrate greater internal and external transparency around ongoing engagement
- ☑ Improved ESG incorporation into investment decision making processes

Promote ESG Integration into investment decision making processes across Asset Classes

Each of our investment teams has its own approach to integrating ESG matters, which is dependent on the characteristics of each asset class and each invegstment strategy.

Accordingly, in 2019, all investment teams across the Local Business Units, have developed ESG policies that formalise their specific approach to ESG issues, and are explicitly integrated into investment processes.

			Our local business units have developed at policy angininent with infribude at standards  Our local business units are working to implement record-keeping of engagement activities and proxy voting  Two ERIAC and Six RI Taskforce Meetings - Input into strategic direction; sponsor for resource allocation to strategic RI priorities  Nine ERIWG Meetings - Implementing policy across local business units
			Other, specify (1)
			Other, specify (1)  Other, specify (2)
		_	Other, specify (3)
			None of the above
	İ		Financial performance of investments
	ı		Increase portfolio performance by consideration of ESG factors
		_	Other, specify (1)
			Other, specify (2)
			Other, specify (3)
		$\checkmark$	None of the above
			ESG characteristics of investments
	ĺ		Over or underweight companies based on ESG characteristics
			Improve ESG ratings of portfolio
			Setting carbon reduction targets for portfolio
			Other, specify (1)
			Other, specify (2)
			Other, specify (3)
		$\checkmark$	None of the above
			Other activities
		$\checkmark$	Joining and/or participation in RI initiatives
			Key performance indicator
			Promote Eastspring Investment's reputation and activities as an active owner and steward within the investment industry, by participating in
			more RI initiatives
			Progress achieved
			Promoting Responsible Investment     Participated in WWF research project
			<ul> <li>Presented at PRI event; contribution to ACGA white papers</li> </ul>
			<ul> <li>Joined industry roundtable discussions</li> <li>Active ongoing collaboration with PRI; AIGCC; ACGA; CBI; WWF</li> </ul>
			Joined Climate Action 100+ in Q1 2020
			Encouraging others to join a RI initiative
			Documentation of best practice case studies
			Using case studies to demonstrate engagement and ESG incorporation to clients
			Other, specify (1)
			Other, specify (2)
			Other, specify (3)  None of the above
G C	)7		Mandatory Core Assessed General
	SG	07.1	Indicate the internal and/or external roles used by your organisation, and indicate for each whether they have oversight and/or implementation responsibilities for responsible investment.
			Roles
		⋖	Board members or trustees
			✓ Oversight/accountability for responsible investment
			☐ Implementation of responsible investment
			☐ No oversight/accountability or implementation responsibility for responsible investment
		$\checkmark$	Internal Roles (triggers other options)
			Select from the below internal roles
			✓ Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee
			<ul> <li>✓ Oversight/accountability for responsible investment</li> <li>☐ Implementation of responsible investment</li> </ul>
- 1			implementation of responsible investment

	a No oversight, accountability of implementation responsibility for responsible investment
€	Other Chief-level staff or head of department, specify
	All CIOs across the LBUs
	✓ Oversight/accountability for responsible investment
	☐ Implementation of responsible investment
	☐ No oversight/accountability or implementation responsibility for responsible investment
€	Portfolio managers
	<b>☑</b> Oversight/accountability for responsible investment
	✓ Implementation of responsible investment
	$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment
✓	Investment analysts
	<b>♂</b> Oversight/accountability for responsible investment
	▼ Implementation of responsible investment
	$\begin{tabular}{ll} \hline \end{tabular} \begin{tabular}{ll} No oversight/accountability or implementation responsibility for responsible investment \end{tabular}$
€	Dedicated responsible investment staff
	Oversight/accountability for responsible investment
	✓ Implementation of responsible investment
	$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment
	Investor relations
	Other role, specify (1)
	Other role, specify (2)
☐ Externa	al managers or service providers

#### SG 07 2

For the roles for which you have RI oversight/accountability or implementation responsibilities, indicate how you execute these responsibilities.

We have a rigorous Responsible Investment Framework and Governance Structure in place to oversee the implementation of the UN PRI and our firm-wide RI standards. ESI's Chief Investment Officer is a member of the Executive ESG Committee reporting directly to the Prudential Plc Board - ensuring collaboration and alignment of RI strategies and responsibilities between ESI and Prudential Plc.

The Eastspring Executive Management Committee (EMC) designates the Eastspring Investments Responsible Investment Taskforce (RIT) to oversee our RI activities.

- Formally replaces the function of the Eastspring Responsible Investment Advisory Committee (ERIAC), which has been dissolved effective 28 February 2020.
- Provides a forum to determine strategic direction for Responsible Investment and the application of Eastspring Investments Responsible Investment Framework.
- Sponsor for resource allocation to strategic Responsible Investment priorities and projects.
- Assists CEO and EMC in providing oversight of the activities relating to Responsible Investment across Eastspring Investments Local Business Units
  (LBU's).
- Promotes the embedding of an appropriate Responsible Investment culture across the LBU's that is consistent with Eastspring Investments fiduciary duty.
- $\bullet\,$  Includes cross functional representation including key asset classes and Communications

## ERIWG (Eastspring Responsible Investment Working Group)

- $\bullet\,$  Consisting of senior representatives across the LBUs supports and advises the RIT
- $\bullet \;\;$  Supports LBU implementation of RI Framework
- Utilises collective subject matter expertise in formulating policy
- $\bullet\,\,$  Provides a forum/guidance relating to the application of the RI Framework
- Meets monthly

#### Portfolio Managers/Investment Analysts

- All investment professionals are responsible for incorporating all factors deemed to impact the investment decision making process.
- As part of this, investment teams are responsible for the integration of ESG issues into the investment process, rather than outsourcing this responsibility to dedicated ESG or stewardship specialists.

## **Dedicated RI Specialist**

- Day-to-day implementation of RI-related activities, supports the RIT and ERIWG
- $\bullet \ \ \text{Serves as main contact person for RI-related initiatives and organisations, including the \, \text{UN PRI}}$
- Supports portfolio managers and client portfolio managers in the preparation of ESG materials
- Collaborate with investment teams to develop and maintain RI content for use in client communication
- Maintenance of ESG materials and facilitate capacity building initiatives
- Collaborate with our peers on industry level initiatives.
- Contact point for third-party RI vendors
- Produce thematic RI thought leadership

	SG 07.3		Indicate the number of dedicated responsible investment staff you	ur organisation has.	
	1				
S	G 07 CC	Mand	datory to Report, Voluntary to Disclose	Descriptive	General
	SG 07.5 CC		Indicate the roles in the organisation that have oversight, accounts	ability and/or management responsibilities for climate-relat	ted issues.

		Board members or trustees
	<b>~</b>	Oversight/accountability for climate-related issues
	_	Assessment and management of climate-related issues
	_	No responsibility for climate-related issues
		Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Risk Officer (CRO), Investment Committee
	✓	Oversight/accountability for climate-related issues
		Assessment and management of climate-related issues
		No responsibility for climate-related issues
		Other Chief-level staff or heads of departments
	✓	Oversight/accountability for climate-related issues
		Assessment and management of climate-related issues
		No responsibility for climate-related issues
		Portfolio managers
	✓	Oversight/accountability for climate-related issues
	✓	Assessment and management of climate-related issues
		No responsibility for climate-related issues
		Investment analysts
	✓	Oversight/accountability for climate-related issues
	€	Assessment and management of climate-related issues
		No responsibility for climate-related issues
		Dedicated responsible investment staff
		Oversight/accountability for climate-related issues
	໔	Assessment and management of climate-related issues
		No responsibility for climate-related issues
SG 07.	6 CC	For board-level roles that have climate-related issue oversight/accountability or implementation responsibilities, indicate how these responsibilities are executed.
Ou	r Parent co	mpany, Prudential Plc
app		mpany, Prudential Plc, has <b>Group-wide Responsible Investment Framework (GRIF)</b> which is designed to draw together the ESG-related our asset management businesses (Eastspring in Asia and PPM America in the US) and our asset owner insurance businesses (PCA in Asia in the US).
plc Co the	. The <b>ESG E</b> nduct and s	the GRIF is the responsibility of our ESG Executive Committee, which reports to the Nomination & Governance Committee of Prudential executive Committee maintains our Group-wide Responsible Investment Standards, which are based upon our Group Code of Business set minimum requirements for each of our business units. These Group-level standards require all of our businesses to develop and maintain responsible investment policies, which capture their own approaches to responsible investment and are appropriate to the jurisdictions in erate.
For	r managem	ent-level roles that assess and manage climate-related issues, provide further information on the structure and processes involved.
Eas	stspring Inv	<u>restments</u>
		restments Responsible Investment Taskforce (RIT) is designated responsibility to oversee Eastspring Investments Responsible Investment e Eastspring Management Committee (EMC).
	e <b>RIT</b> forma	Illy replaces the function of the Eastspring Responsible Investment Advisory Committee (ERIAC), which has been dissolved effective 28

The RIT provides a forum to determine strategic direction for Responsible Investment and the application of Eastspring Investments Responsible Investment Framework.

The **RIT** is the sponsor for resource allocation to strategic Responsible Investment priorities and projects.

The RIT assists the CEO and EMC in providing oversight of the activities relating to Responsible Investment across Eastspring Investments Local Business Units (LBU's).

The RIT promotes the embedding of an appropriate Responsible Investment culture across the LBU's that is consistent with Eastspring Investments fiduciary duty.

The Eastspring Responsible Investment Working Group (ERIWG) is a sub-committee of the RIT.

The **ERIWG** assumes responsibility for the implementation of Eastspring Investments Responsible Investment Framework.

The **ERIWG** acts as a forum to discuss the practical and operational issues encountered in the application of **Eastspring Investments Responsible Investment Framework** and its associated Standards / procedures, and escalate topics as appropriate to the **RIT**.

SG 08	Voluntary	Additional Assessed	General
SG 08.1	Indicate if your organisation's performance management, reward investment element.	and/or personal development processes have a responsible	е

	Board members/Board of trustees
SG 08.1b	RI in personal development and/or training plan
☐ Respo	nsible investment included in personal development and/or training plan
<b>☑</b> None	of the above
	Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee
SG 08.1a	RI in objectives, appraisal and/or reward
	nsible investment KPIs and/or goals included in objectives
`	nsible investment included in appraisal process
	lle pay linked to responsible investment performance
<b>☑</b> None	of the above
SG 08.1b	RI in personal development and/or training plan
<b>☑</b> Respo	nsible investment included in personal development and/or training plan
□ None	of the above
	Other C-level staff or head of department
SG 08.1a	RI in objectives, appraisal and/or reward
☐ Respo	nsible investment KPIs and/or goals included in objectives
	nsible investment included in appraisal process
	le pay linked to responsible investment performance
■ None (	of the above
SG 08.1b	RI in personal development and/or training plan
	nsible investment included in personal development and/or training plan
U None	of the above
	Portfolio managers
SG 08.1a	RI in objectives, appraisal and/or reward
`	nsible investment KPIs and/or goals included in objectives
	nsible investment included in appraisal process
	lle pay linked to responsible investment performance of the above
SG 08.1b	RI in personal development and/or training plan
	insible investment included in personal development and/or training plan
	of the above
	Investment analysts
SG 08.1a	RI in objectives, appraisal and/or reward
`	nsible investment KPIs and/or goals included in objectives  nsible investment included in appraisal process
`	le pay linked to responsible investment performance
	of the above
SG 08.1b	RI in personal development and/or training plan
<b>☑</b> Respo	insible investment included in personal development and/or training plan
□ None	of the above
	Dedicated responsible investment staff
	RI in objectives, appraisal and/or reward
SG 08.1a	
_	
<b>☑</b> Respo	insible investment KPIs and/or goals included in objectives insible investment included in appraisal process
✓ Respo	nsible investment KPIs and/or goals included in objectives
<ul><li>✓ Respo</li><li>✓ Respo</li><li>✓ Variab</li></ul>	nsible investment KPIs and/or goals included in objectives sible investment included in appraisal process

We	/e apply a holistic approach by incorporating material risks, including ES	G issues, as part of our investment decision making processes.
9	Mandatory	Core Assessed PRI
SG 09.	9.1 Select the collaborative organisation and/or initiatives or reporting year, and the role you played.	of which your organisation is a member or in which it participated during the
$\leq$	Principles for Responsible Investment	
	Your organisation's role in the initiative during th	ne reporting period (see definitions)
	Moderate	
	Provide a brief commentary on the level of your	organisation's involvement in the initiative. [Optional]
	Eastspring Singapore delivered a case-study at ESG Forum organ	
		g's 2019 assessment, comprising of positive feedback and areas for improv
<b>~</b>	Asian Corporate Governance Association	,
	, islan sorporate covernance reconstant	
	Your organisation's role in the initiative during th	ne reporting period (see definitions)
	Moderate	
	Provide a brief commentary on the level of your	organisation's involvement in the initiative. [Optional]
	, ,	Association (ACGA) in Indonesia on strategies to improve corporate govern
	practices related to proxy voting.	the Chine equity market
	Eastspring Singapore contributed to ACGA white paper related to Eastspring Singapore contributed to ACGA white paper related to	
		The Japan equity market.
_	J Australian Council of Superannuation Investors  3 AVCA: Sustainability Committee	
	·	
_	-	
	-	
_		
	CFA Institute Centre for Financial Market Integrity	
$\checkmark$	Climate Action 100+	
	Your organisation's role in the initiative during th	ne reporting period (see definitions)
	Basic	
	Provide a brief commentary on the level of your	organisation's involvement in the initiative. [Optional]
	Eastspring became a member of Climate Action 100+ in February	
	Code for Responsible Investment in SA (CRISA)	
	· '	
	_	
	ESG Research Australia	
	Invest Europe Responsible Investment Roundtable	
	Global Investors Governance Network (GIGN)	
	Global Impact Investing Network (GIIN)	
	Global Real Estate Sustainability Benchmark (GRESB)	
	'	
	_	
	-	
<b>⊻</b>	International Corporate Governance Network (ICGN)	
	Your organisation's role in the initiative during the	ne reporting period (see definitions)
	Basic	
		organisation's involvement in the initiative. [Optional]

1		International In	Integrated Reporting Council (IIRC)	
	_		vork on Climate Risk (INCR)/CERES	
	_		ty Pension Fund Forum	
	_		Financial Action in the 21st Century	
	_		*	
	_		Sustainable Insurance	
	_		ational Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify	
	_		Finance Principles in Inclusive Finance	
	_		Association for Research and Education (Share)	
			s Environmental Program Finance Initiative (UNEP FI)	
	_		s Global Compact	
	$\checkmark$	Other collabora	rative organisation/initiative, specify	
		Asia Investo	or Group on Climate Change (AIGCC)	
			Your organisation's role in the initiative during the reporting year (see definitions)	
		Moderate		
				-0
			Provide a brief commentary on the level of your organisation's involvement in the initiative. [Option	laij
			ng became a member of AIGCC in January 2019.	
			ng participated in 9 AIGCC Working Group meetings throughout the year.	
		, ,	ig Singapore held an ESG Workshop with AIGCC and WWF: Climate Change and Enhanced Corporate Discl inals across the LBU.	osure Workshop for investment
		Eastspring	g Singapore participated in Asia Investor Group on Climate Change (AIGCC) CEO/CIO Singapore roundtable	e on climate change.
	$\checkmark$	Other collabora	rative organisation/initiative, specify	
		Climate Bon	nds Initiative	
		В	Your organisation's role in the initiative during the reporting year (see definitions)	
		Basic		
			Provide a brief commentary on the level of your organisation's involvement in the initiative. [Option	al]
		Eastspring	g became a member of Climate Bonds Initiative in June 2019.	
	$\checkmark$	Other collabora	rative organisation/initiative, specify	
		World Wide	e Fund for Nature (WWF)	
			Your organisation's role in the initiative during the reporting year (see definitions)	
		Moderate		
			Provide a brief commentary on the level of your organisation's involvement in the initiative. [Option	
		Footonring		
			ig Singapore held an ESG Workshop with AIGCC and WWF: Climate Change and Enhanced Corporate Discl Inals across the LBU.	osure workshop for investment
		Eastspring	ig Singapore held an ESG Workshop with WWF: Understanding climate change and current disclosure pract	tices - next step on our journey.
		Eastspring	ig Singapore attended an ESG Masterclass by CFA and WWF: Unlocking Value Through Active Ownership.	
			ng Singapore participated in World Wildlife Fund research project: Climate Risk and Sovereign Risk in Southe	east Asia: Exploring the
			ons and Implications for Financial and Monetary Authorities.	
		Other collabora	rative organisation/initiative, specify	
SG 10		Manda	atory Core Assessed	PRI 4
30 10		Manda	Bioly Colle Assessed	FRI 4
SG	10.	1 1	$Indicate\ if\ your\ organisation\ promotes\ responsible\ investment, independently\ of\ collaborative\ initiatives.$	
	~	Yes		
		SG 10.2	Indicate the actions your organisation has taken to promote responsible investment independently Provide a description of your role in contributing to the objectives of the selected action and the typ	
			participation/contribution.	
		<b>☑</b> Provide	ded or supported education or training programmes (this includes peer to peer RI support) Your education	or training may be for clients,
		investmen	nt managers, actuaries, broker/dealers, investment consultants, legal advisers etc.)	
			Description	
		ES	ESG Workshop with AIGCC and WWF: Climate Change and Enhanced Corporate Disclosure Workshop for in	nvestment professionals across
			he LBU ESG Workshop with WWF: Understanding climate change and current disclosure practices - next st	
			Workshop with ISS Climate: Dr. Max Horster presented on "Investing in times of climate change" ESG Worksl #ISCI ESG Research ESG Masterclass by CFA and WWF: Unlocking Value Through Active Ownership	hop with MSCI: Methodology for
		711		
		_	Frequency of contribution	
			Quarterly or more frequently	
		0		
		0	Annually Annually	

	O Less frequently than annually
	◆ Ad hoc
	O Other
⊃ P	rovided financial support for academic or industry research on responsible investment
<b>y</b> P	rovided input and/or collaborated with academia on RI related work
	Description
	Eastspring Singapore delivered a case-study at ESG Forum organised by PRI and CFA Institute in Singapore. Eastspring Singapore participated in World Wildlife Fund research project: Climate Risk and Sovereign Risk in Southeast Asia: Exploring the Connections and Implications for Financial and Monetary Authorities. Eastspring Singapore contributed to ACGA white paper related to the China equity market. Eastspring Singapore contributed to ACGA white paper related to the Japan equity market.
	Frequency of contribution
	O Quarterly or more frequently
	O Biannually
	O Annually
	O Less frequently than annually
	✓ Ad hoc
	O Other
V F	ncouraged better transparency and disclosure of responsible investment practices across the investment industry
	Description
	Eastspring Indonesia engaged with Asian Corporate Governance Association (ACGA) in Indonesia on strategies to improve corporate governance practices related to proxy voting. Eastspring Korea joined an asset management panel organised by Korea Ministry of Environment on evaluation of corporate environmental issues. Eastspring Indonesia participated in Kehati Foundation Focus Group Discussion for Sustainable Index, Sustainable Investments and Sustainable Reporting. Eastspring Indonesia and DB organised a Responsible Investment & ESG small group discussion with 14 Indonesian corporates (investee companies) to share about RI, Climate Change and Eastspring's approach to ESG.
	Frequency of contribution
	O Quarterly or more frequently
	O Biannually
	O Annually
	O Less frequently than annually
	✓ Ad hoc
	O Other
<b>y</b> s	poke publicly at events and conferences to promote responsible investment
	Description
	Eastspring Singapore hosted a Bloomberg Buy-side Women's Network on Responsible Investment and ESG Integration. Eastspring Singapore contributed as panel member at Sustainable Finance hosted by Prudential Singapore for its PRUImpact Week. Eastspring Singapore contributed as a panel member at Sustainable Finance in Euromoney's Asia Sustainable & Responsible Capital Markets Foru Eastspring Singapore delivered a case-study at ESG Forum organised by PRI and CFA Institute in Singapore. Eastspring Indonesia invit a speaker in Cardno-CRMS Indonesia (Center for Risk Management Studies) Forum on Sustainability to present "Sustainability stories f the financial industry".
	Frequency of contribution
	O Quarterly or more frequently
	O Biannually
	O Annually
	O Less frequently than annually
	✓ Ad hoc
	O Other
s v	Vrote and published in-house research papers on responsible investment
	Description
	The next frontier: Climate change – https://www.eastspring.com/insights/the-next-frontier-climate-change Raising the bar on diversity https://www.eastspring.com/insights/raising-the-bar-on-diversity Climate change and Asia: An existential question? – https://www.eastspring.com/insights/climate-change-and-asia-an-existential-question Greening our approach to credit analysis – https://www.eastspring.com/insights/greening-our-approach-to-credit-analysis Driving ESG accountability in sovereign bonds – https://www.eastspring.com/insights/driving-esg-accountability-in-sovereign-bonds
	Frequency of contribution
	Frequency of contribution  O Quarterly or more frequently  O Biannually
	O Quarterly or more frequently

		O Other
		Encouraged the adoption of the PRI
	$\checkmark$	Responded to RI related consultations by non-governmental organisations (OECD, FSB etc.)
		Description
		Participated in a Round Table discussion with Singapore Institute of International Affairs (SIIA) to support SIIA in the production of a "Financing Sustainable Infrastructure in ASEAN".
		Frequency of contribution
		O Quarterly or more frequently
		O Biannually
		O Annually
		<ul><li>○ Less frequently than annually</li><li>✓ Ad hoc</li></ul>
		O Other
		Wrote and published articles on responsible investment in the media
	_	A member of PRI advisory committees/ working groups, specify
	_	On the Board of, or officially advising, other RI organisations (e.g. local SIFs)
		Other, specify
0	No	
SG 10.	2	Describe any additional actions and initiatives that your organisation has taken part in during the reporting year to promote respon
36 10.		investment [Optional]
		ur Responsible Investment journey, Eastspring sought to be more engaged in the industry. We became a member of AIGCC, ICGN, Climate
Init	iative, ar	d in early 2020, we joined Climate Action 100+.
11		Voluntary Additional Assessed PRI
SG 11.		Indicate if your organisation - individually or in collaboration with others - conducted dialogue with public policy makers or regulator
		support of responsible investment in the reporting year.
~	Yes	
~		If yes
~	⊌	If yes Yes, individually
~	⊌	If yes
~	⊌	If yes Yes, individually Yes, in collaboration with others
~	<b>♂</b> SG 11.	If yes Yes, individually Yes, in collaboration with others
~	SG 11.	If yes  Yes, individually  Yes, in collaboration with others  Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers
~	\$G 11.	If yes  Yes, individually  Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy
~	\$G 11.	If yes  Yes, individually  Yes, in collaboration with others  Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers
~	\$G 11.	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify
~	SG 11.	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indica
~	SG 11.  SG 11.	Yes, in dividually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicatives are publicly available.
~	SG 11.  SG 11.	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicatives are publicly available.  Yes, publicly available
~	SG 11.  SG 11.	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicatives are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill
	SG 11.  SG 11.	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicatives are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill
	SG 11.  SG 11.  SG 11.	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicatives are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill
O SG 11.	SG 11.  SG 11.  V  No  4	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  3 Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicathese are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill  No  Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on.
O SG 11.	SG 11.  SG 11.  SG 11.  No  No  4	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  3 Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicathese are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill  No  Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on. actively contributed to the ACGA submission of a letter sent to the Ministry of Finance in Japan to express concerns about the direction are
SG 11. Eas sub. We We	SG 11.  SG 11.  SG 11.  No  No  4  stspring a postance of also suphave directors.	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  3 Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicathese are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill  No  Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on.  actively contributed to the ACGA submission of a letter sent to the Ministry of Finance in Japan to express concerns about the direction are of recently proposed amendments to the Foreign Exchange and Foreign Trade Act (FEFTA).  Applied feedback to a regulator's closed door consultation paper organised through an industry association.  ectly met with a number of South East Asia-based regulators in closed door, one on one meetings, as part of information sharing exercises.
SG 11. Eas sub. We We	SG 11.  SG 11.  SG 11.  SG 11.  V	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  3 Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicathese are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill  No  Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on.  actively contributed to the ACGA submission of a letter sent to the Ministry of Finance in Japan to express concerns about the direction are of recently proposed amendments to the Foreign Exchange and Foreign Trade Act (FEFTA).  Applied feedback to a regulator's closed door consultation paper organised through an industry association.  ectly met with a number of South East Asia-based regulators in closed door, one on one meetings, as part of information sharing exercises.
O SG 11. Eas sub. We We	SG 11.  SG 11.  SG 11.  No  4  stspring a stance of also suphase directions al	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  3 Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicathese are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill  No  Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on.  actively contributed to the ACGA submission of a letter sent to the Ministry of Finance in Japan to express concerns about the direction are of recently proposed amendments to the Foreign Exchange and Foreign Trade Act (FEFTA).  Applied feedback to a regulator's closed door consultation paper organised through an industry association.  ectly met with a number of South East Asia-based regulators in closed door, one on one meetings, as part of information sharing exercises.
SG 11. Eas sub. We We bui	SG 11.  SG 11.  No  4  stspring a stance of a also suphave dirild capace	Yes, individually Yes, in collaboration with others  2 Select the methods you have used.  Endorsed written submissions to governments, regulators or public policy-makers developed by others  Drafted your own written submissions to governments, regulators or public-policy markers  Participated in face-to-face meetings with government members or officials to discuss policy  Other, specify  3 Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicathese are publicly available.  Yes, publicly available  http://www.acga-asia.org/pdf/letter-to-mof-fefta-amendment-bill  No  Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on.  actively contributed to the ACGA submission of a letter sent to the Ministry of Finance in Japan to express concerns about the direction are of recently proposed amendments to the Foreign Exchange and Foreign Trade Act (FEFTA).  upplied feedback to a regulator's closed door consultation paper organised through an industry association.  active with a number of South East Asia-based regulators in closed door, one on one meetings, as part of information sharing exercises try.

Mandatory Descriptive analysis (by asset class, sector, strategic asset allocation, etc.) Yes, in order to assess future ESG factors Describe Equity - we test for sensitivity in trend valuation to changes in our assumptions to understand what the market is currently pricing. We engage with company management to determine their preparedness and strategic response to potential impacts from ESG risks, where material to the trend drivers of sustainable returns Yes, in order to assess future climate-related risks and opportunities Describe Equity - we test for sensitivity in trend valuation to changes in our assumptions to understand what the market is currently pricing. We utilise third party vendor tools to assist in identifying potential carbon impact risks. We are currently testing vendor tools to aid in scenario analysis ☐ No, our organisation does not currently carry out scenario analysis and/or modelling Indicate if your organisation considers ESG issues in strategic asset allocation and/or allocation of assets between sectors or SG 13.2 geographic markets We do the following ☐ Allocation between asset classes Determining fixed income duration ☐ Allocation of assets between geographic markets Sector weightings ✓ Other, specify Testing a range of top-down, SAA strategies, and considering passive strategies to complement current actively managed bottom up strategies.  $\hfill \square$  We do not consider ESG issues in strategic asset allocation SG 13.3 Additional information. [OPTIONAL] To expand on SG 13.2, we are testing a range of top-down, SAA strategies, including testing asset class and geographic allocation, as well as giving consideration to passive strategies to complement our existing actively managed bottom up strategies, which focus on integration and engagement, in order to manage the carbon footprint of the total portfolio. General Describe how your organisation is using scenario analysis to manage climate-related risks and opportunities, including how the analysis has been interpreted, its results, and any future plans. Initial assessment Incorporation into investment analysis ☐ Inform active ownership **✓** Other We are conducting due diligence on third-party vendor scenario analysis tools, which we aim to utilise in climate-related disclosure, consistent with TCFD requirements Describe Currently, our equity team consider the transition pathways to a low-carbon economy via our fundamental assessment of material risks to longer drivers of sustainable earnings. We believe transition and physical risks from climate change may have a meaningful impact to the sustainability of businesses that do not take strategic measures to address them. Financial impacts of climate-related issues are likely to specific for each company. We engage with company management to determine their preparedness and strategic response to potential impacts from climate change risks, where we see them as material to the trend drivers of sustainable returns. This is incorporated into our qualitative assessment which contributes to the conviction in our trend valuation assumptions. We also test for sensitivity in the trend valuation to potential changes in our assumptions to understand what the market is currently pricing. The following are examples of financial impacts from transition and physical risks that may be incorporated into our trend valuation assumptions where material and are subject to ongoing monitoring and engagement. This is not intended to be an exhaustive list. In a changing competitive environment, impacted by climate-related transition risks, including changing demand, regulatory change and technology change or physical risks, such as disruption of operations, demand or supply for a company's products or services may be materially affected. This has implications for the likely level of longer-term trend returns a company can generate. Our trend valuation assumptions therefore consider changes in sources of revenue over the medium to long term. We consider a company's willingness or ability to adapt to remain competitive in terms of the implications for our trend cost structure assumptions.

For example, technology change may impact the level of research and development costs or infrastructure spending incurred by a company on a

Additionally, there may be implications for a company's long-term plans in relation to managing it assets and liabilities. Impacts from transition risks

A company's ability to access capital, either through ongoing cashflows or via access to debt may also be impacted by transition or physical risks. For example, an investment in infrastructure or research and development, may impact its capital structure. Potential changes to cost of capital due

or physical risks may influence long term strategic decisions around capital investment, restructuring, or impairment of assets.

1	to perc	eived busin	ess risks, may impact a company's ability raise or refinance debt. This in turn, may have implications for dilution of shareholders,
	should	equity be ra	sised in order meet capital requirements.
SG	3 13.5 CC	Indicate	who uses this analysis.
	☐ Board mem	nbers, truste	es, C-level roles, Investment Committee
	☑ Portfolio m		
			investment staff
	☐ External ma	-	a (actuaries
	Other	. consultant	s/actuaries
SG	G 13.6 CC		whether your organisation has evaluated the potential impact of climate-related risks, beyond the investment time horizon, on
	✓ Yes	its inves	tment strategy.
	▼ res		
		D	escribe
			onducting our own due diligence on third-party vendor scenario analysis tools, which we aim to utilise in climate related disclosure, FD requirements. This is part of a collaboration with our parent company (and asset owner), Prudential Plc.
			mbedded the use of a scenario analysis tool into evaluation and disclosure practices in 2019, however this forms part of our RI osure goals for 2020.
			g the merits of a range of scenario analysis tools, which each appear to offer varying methodologies and focuses.
	In term	ns of transiti	on and physical risk assessment strategies, we are comparing tools for their climate scenarios; impacts from policy and
			otential macro, supply chain, operations, market impacts via exposures, sensitivity and adaptive capacity. We are also for the quantitative or qualitative analysis, as well as risks from counterparties.
	O No	cinig toolo .	or the qualitative of qualitative analysis, as well as note from souther parties.
00	212700	la di cata	b. sh
Se	3 13.7 CC		whether a range of climate scenarios is used.
	_		C or lower scenario brupt transition, consistent with the Inevitable Policy Response
	_		C or higher scenario
	☐ No, a range		
Se	3 13.8 CC	Indicate	the climate scenarios your organisation uses.
	Provider	Scenario	
		used	
	IEA		
	IRENA		
	Greenpeace		
	Institute for Sustainable		
	Development		
	Bloomberg		
	IPCC		
	Other	<b>☑</b> Other	Other (1) please specify:
	0.0.0.	(1)	Currently trialling MSCI Climate Metrics
	Other		
	Other		
	Other		

Mandatory to Report, Voluntary to Disclose

Additional Assessed

PRI 1

Some investment risks and opportunities arise as a result of long term trends. Indicate which of the following are considered.

Changing demographics

Climate change

<b>☑</b> Resource scarcity
▼ Technological developments
Other, specify(1)
Other, specify(2)
□ None of the above
SG 14.2 Indicate which of the following activities you have undertaken to respond to climate change risk and opportunity
Established a climate change sensitive or climate change integrated asset allocation strategy
☐ Targeted low carbon or climate resilient investments
☐ Phase out your investments in your fossil fuel holdings
☐ Reduced portfolio exposure to emissions intensive or fossil fuel holdings
☑ Used emissions data or analysis to inform investment decision making
✓ Sought climate change integration by companies
☐ Sought climate supportive policy from governments
□ Other, specify
□ None of the above
SG 14.3 Indicate which of the following tools the organisation uses to manage climate-related risks and opportunities.
☐ Scenario analysis
☑ Disclosures on emissions risks to clients/trustees/management/beneficiaries
☐ Climate-related targets
☐ Encouraging internal and/or external portfolio managers to monitor emissions risks
☐ Emissions-risk monitoring and reporting are formalised into contracts when appointing managers
■ Weighted average carbon intensity
☑ Carbon footprint (scope 1 and 2)
✓ Portfolio carbon footprint
☐ Total carbon emissions
☑ Carbon intensity
<b>☑</b> Exposure to carbon-related assets
☐ Other emissions metrics
□ Other, specify
□ None of the above
SG 14.4 If you selected disclosure on emissions risks, list any specific climate related disclosure tools or frameworks that you used.
We use third-narty vendor, MSCI Carbon Analytics tool

SG 14 CC	Voluntary		General
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	Voluntary			General
14.6 CC	Provid	de further details on the key metric(s) used to assess climate-related risks and op	portunities.	
Metric Type	Coverage	Purpose	Metric Unit	Metric Methodology
Weighted average carbon intensity	Majority of assets	This metric is used to calculate a portfolio's exposure to carbon-intensive companies. This metric can be applied to both equity and fixed income portfolios. Since the metric is agnostic to ownership share, it facilitates a comparison with non-equity classes. This metric helps to indicate a portfolio's exposure to potential climate change-related risks, relative to other portfolios or a benchmark.	tonnes CO2e/ \$M sales	The metric is calculated by deriving the sum product of of the portfolio companies' carbon intensities and weigh
Carbon footprint (scope 1 and 2)	Majority of assets	The metric is used to calculate the normalised measure of a portfolio's contribution to climate change that enables comparisons with a benchmark, between multiple portfolios, and over time, regardless of portfolio size.	tonnes CO2e / \$M Invested	The metric is calculated by summing up the proportion carbon emissions of portfol companies based on an investor's ownership share. This is then divided by the to amount invested, adjusted thillions.
Portfolio carbon footprint	Majority of assets	This metric is used to calculate the total carbon emissions for which a portfolio is responsible for.	tonnes CO2e	The metric is calculated by summing up the proportion carbon emissions of portfol companies based on an investor's ownership share.
Carbon intensity	Majority of assets	This metric is used to express the carbon efficiency of a portfolio and allows investors to measure how much carbon emissions per dollar of sales are generated by portfolio companies.	tonnes CO2e / \$M sales	Carbon intensity is the ratio portfolio carbon emissions normalised by the investor's claims on sales.

Exposure Various methodologies depending on type of assets to Majority The metric is used to review company level exposures for incorporation into tonnes primary methodologies utilised carbon-C02e of assets related by MSCI ESG reports and company reports. assets Indicate whether climate-related risks are integrated into overall risk management and explain the risk management processes used for identifying, assessing and managing climate-related risks. SG 14.8 CC O Processes for climate-related risks are integrated into overall risk management ✔ Processes for climate-related risks are not integrated into overall risk management We implicitly consider climate-related risks in our bottom up active investment strategies. However, we are currently working towards an alignment with TCFD which includes explicitly incorporating climate-related risks into overall risk management. Indicate whether your organisation, and/or external investment manager or service providers acting on your behalf, undertake active ownership activities to encourage TCFD adoption. SG 14.9 CC O Yes O No, we do not undertake active ownership activities ✓ No, we do not undertake active ownership activities to encourage TCFD adoption. Mandatory to Report, Voluntary to Disclose Indicate if your organisation allocates assets to, or manages, funds based on specific environmental and social themed areas. O Yes ✓ No General SG 16.1 Describe how you address ESG issues for internally managed assets for which a specific PRI asset class module has yet to be developed Asset Class Describe what processes are in place and the outputs or outcomes achieved Our due diligence of funds incorporates ESG considerations. A full ESG audit of all our funds and direct assets occurs every two Private equity Money market instruments **Quantitative Strategies** Other (1) [as defined in We believe that the quality of corporate governance practices, and how companies manage the environmental and social aspects of Organisational their operations, can be material to delivering superior longer-term shareholder value. As such, we incorporate ESG as a formal Overview stream of our research program and ensure that incorporation of ESG factors into our investment processes is always consistent module] with our fiduciary duty to clients. Other (2) [as Multi Asset defined in We approach ESG issues for internally managed assets with two core principles: Transparency and Engagement. We use data Organisational sources from MSCI and Aladdin to monitor and report portfolios' overall ESG measures and then collaborating closely with our Overview clients to agree on achieving a balanced target of return, risk, and ESG metrics for the portfolios. module] O Yes **✓** No PRI 2, 6 SG 19.1 Listed equity - Incorporation O We do not proactively disclose it to the public and/or clients/beneficiaries We disclose to clients/beneficiaries only. ✓ We disclose it publicly O Yes

Disclosure to public and URL	Disclosure to clients/beneficiaries
Disclosure to public and URL	Disclosure to clients/beneficiaries
O Broad approach to ESG incorporation	O Broad approach to ESG incorporation
✓ Detailed explanation of ESG incorporation strategy used	✔ Detailed explanation of ESG incorporation strategy used
Annually	Ad-hoc/when requested
https://www.eastspring.com/about-us/responsible-investment	
Listed equity - Engagement	
Do you disclose?	
O We do not disclose to either clients/beneficiaries or the public.	
O We disclose to clients/beneficiaries only.	
✓ We disclose to the public	
The information disclosed to clients/beneficiarie	es is the same
O Yes	
<b>✓</b> No	
Disclosure to public and URL	Disclosure to clients/beneficiaries
Disclosure to public and URL	Disclosure to clients/beneficiaries
☑ Details on the overall engagement strategy	☑ Details on the overall engagement strategy
☑ Details on the selection of engagement cases and definition of	Details on the selection of engagement cases and definition of
objectives of the selections, priorities and specific goals	objectives of the selections, priorities and specific goals
Number of engagements undertaken	Number of engagements undertaken
☐ Breakdown of engagements by type/topic ☐ Breakdown of engagements by region	☐ Breakdown of engagements by type/topic ☐ Breakdown of engagements by region
☐ An assessment of the current status of the progress achieved	☐ An assessment of the current status of the progress achieved
and outcomes against defined objectives	and outcomes against defined objectives
Examples of engagement cases	<b>☑</b> Examples of engagement cases
<ul> <li>Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filing resolutions, issuing a statement, voting against management, divestment etc.)</li> </ul>	Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filing resolutions, issuing a statement, voting against management, divestment etc.)
☐ Details on whether the provided information has been externally assured	☐ Details on whether the provided information has been externally assured
Outcomes that have been achieved from the engagement	Outcomes that have been achieved from the engagement
☐ Other information	☐ Other information
Annually	Ad-hoc/when requested
https://www.eastspring.com/about-us/responsible-investment	
Listed equity – (Proxy) Voting	
Do you disclose?	
We do not disclose to either clients/beneficiaries or the public.	
O We disclose to clients/beneficiaries only.	
✓ We disclose to the public	
The information disclosed to clients/beneficiarie	es is the same
O Yes	
✔ No	
Disclosure to public and URL	Disclosure to clients/beneficiaries
Disclosure to public and URL	Disclosure to clients/beneficiaries

✓ Disclose all voting decisions○ Disclose some voting decisions

 $\ensuremath{\mathsf{O}}$  Only disclose abstentions and votes against management

✔ Disclose all voting decisions

O Disclose some voting decisions

 $\ensuremath{\mathsf{O}}$  Only disclose abstentions and votes against management

Annually	Ad hoc/when requested
https://www.eastspring.com/about-us/responsible-investment	
Fixed income	
Do you disclose?	
O We do not disclose to either clients/beneficiaries or the public.	
We disclose to clients/beneficiaries only.	
✓ We disclose to the public	
✓ Yes  ✓ No  Disclosure to public and URL	Disclosure to clients/beneficiaries
✓ No  Disclosure to public and URL	
Disclosure to public and URL  Disclosure to public and URL	Disclosure to clients/beneficiaries
✓ No  Disclosure to public and URL	
Disclosure to public and URL  Disclosure to public and URL  O Broad approach to RI incorporation	Disclosure to clients/beneficiaries  O Broad approach to RI incorporation
Disclosure to public and URL  Disclosure to public and URL  ○ Broad approach to RI incorporation  ✓ Detailed explanation of RI incorporation strategy used	Disclosure to clients/beneficiaries  ○ Broad approach to RI incorporation  ✓ Detailed explanation of RI incorporation strategy use
Disclosure to public and URL  Disclosure to public and URL  ○ Broad approach to RI incorporation  ✓ Detailed explanation of RI incorporation strategy used  Annually	Disclosure to clients/beneficiaries  ○ Broad approach to RI incorporation  ✓ Detailed explanation of RI incorporation strategy use

LEI	01		Mandatory	Gateway	PRI 1
	LEI 01.1		Indicate which ESG incorporation strategy and/or combination of st breakdown of your actively managed listed equities by strategy or c		es; and the
			Screening alone (i.e., not combined with any other strategies)		
			Thematic alone (i.e., not combined with any other strategies)		
		$\checkmark$	Integration alone (i.e., not combined with any other strategies)		
			Percentage of active listed equity to which the strategy is applied — you	may estimate +/- 5% 100%	
			Screening and integration strategies		
			Thematic and integration strategies		
			Screening and thematic strategies		
			All three strategies combined		
			We do not apply incorporation strategies		
LEI	02		Voluntary	Additional Assessed	PRI 1
	LEI 02.1		Indicate what ESG information you use in your ESG incorporation st	rategies and who provides this information.	
	<b>☑</b> Ra	aw E	SG company data		
		<b>Y</b>	ESG research provider		
		_	Sell-side		
			In-house – specialised ESG analyst or team		
		<b>Y</b>	In-house – analyst or portfolio manager		
	<b>☑</b> Co	omp	any-related analysis or ratings		
		$\checkmark$	ESG research provider		
		$\checkmark$	Sell-side		
			In-house – specialised ESG analyst or team		
		$\checkmark$	In-house – analyst or portfolio manager		
	<b>☑</b> Se	ecto	r-related analysis or ratings		
			ESG research provider		
		_	Sell-side		
		_	In-house – specialised ESG analyst or team		
		$\checkmark$	In-house – analyst or portfolio manager		
		_	ry-related analysis or ratings		
			ESG research provider Sell-side		
			In-house – specialised ESG analyst or team		
			In-house – specialised 236 analyst or team  In-house – analyst or portfolio manager		
	_		· · · · · · · · · · · · · · · · · · ·		
			ned stock list sue-specific analysis or ratings		
		_			
			ESG research provider		
			Sell-side		
			In-house – specialised ESG analyst or team		
	_		In-house – analyst or portfolio manager		
	Ot	her,	specify		
	LEI 02.2		Indicate whether you incentivise brokers to provide ESG research.		
	O Ye				
	<b>✓</b> No	О			
	LEI 02.4		Additional information. [Optional]		
	trend \	valu	o identify all material risks to sustainable earnings for a company. We apply j ation of a company. This assessment incorporates the governance of a com ant of the drivers of longer term returns. We invest significant effort into con-	npany, its social behavior, and its environmental impact in	our
			f a company	a anoroagin add anigened on both inianicial and no	arrolar

As part of this due diligence we test aspects such as a company's ability to fund its longer term operations; changes in its level of capital efficiency; its ability focus on parts of the business that are core to the future drivers of profitability; the ability and willingness of management to respond in a competitive market environment; the likely impacts from potential environmental, social risks and the quality of corporate governance, with an emphasis on the interests

Our assessment and ongoing monitoring of ESG factors incorporates information obtained from direct dialogues with investee companies, as well as from

access to other external information sources.

We currently also utilise MSCI ESG Research and Institutional Shareholder Services.

ndicate whether your organisation has a process through which information derived from ESG engagement and/or (proxy) voting activities is made available for use in investment decision-making. ☑ Engagement ✔ We have a systematic process to ensure the information is made available. O We occasionally make this information available. O We do not make this information available. ✓ (Proxy) voting ✓ We have a systematic process to ensure the information is made available. O We occasionally make this information available. O We do not make this information available LEI 03.2 We believe investment professionals are in the best position to evaluate all material risks to sustainable earnings of a company and issues that may have on long-term shareholder value. Engagement and proxy voting activities are integral to the investment process and therefore the responsibility of the equity team, rather than being delegated to ESG or stewardship specialists. Furthermore, records of all engagement activities, votes, the proxy advisor recommendations and where appropriate, written approvals are maintained centrally PRI 1 Indicate the proportion of actively managed listed equity portfolios where E, S and G factors are systematically researched as part of your investment analysis ESG issues Proportion impacted by analysis O <10% Environmental O 10-50% O 51-90% **✓** >90% O <10% Social O 10-50% O 51-90% **✓** >90% O <10% Corporate 0 10-50% Governance O 51-90% **✓** >90% ESG issues are incorporated into our fundamental analysis and decision-making process when we believe they could have a material impact on a company's valuation and financial performance. We look to identify all material risks to sustainable earnings for a company. We apply judgment around the likely impact of material risks to the longer term trend valuation of a company. We invest significant effort into conducting a thorough due diligence on both financial and non-financial aspects of a company. This assessment incorporates the governance of a company, its social behavior, and its environmental impact in our assessment of the drivers of longer term returns Our assessment and ongoing monitoring of ESG factors incorporates information obtained from direct dialogues with investee companies, as well as from access to other external information sources.

LEI 09.1 Indicate which processes your organisation uses to ensure ESG integration is based on robust analysis.

Comprehensive ESG research is undertaken or sourced to determine companies' activities and products

Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies

Third-party ESG ratings are updated regularly

A periodic review of the internal research is carried out

Structured, regular ESG specific meetings between responsible investment staff and the fund manager or within the investments team

	_	ESG risk profile of a portfolio against benchmark
	_	Analysis of the impact of ESG factors on investment risk and return performance
	•	Other; specify  All investment professionals are responsible for ESG integration. Our holistic fundamental approach is to identify all material risks, including ESG
		issues, to sustainable trend earnings.  None of the above
	LEI 09	Indicate the proportion of your actively managed listed equity portfolio that is subject to comprehensive ESG research as part your integration strategy.
	0	<10%
	0	10-50%
	_	51-90%
	~	<sup>*</sup> >90%
	LEI 09	2.3 Indicate how frequently third party ESG ratings that inform your ESG integration strategy are updated.
	0	Quarterly or more frequently
		Bi-Annually
	_	Annually
	O	Less frequently than annually
	LEI 09	Indicate how frequently you review internal research that builds your ESG integration strategy.
	_	Quarterly or more frequently
		Bi-Annually
	_	Annually  Less frequently than annually
	LEI 09	27 1 2 3
	_	ESG information is held within centralised databases or tools, and it is accessible by all relevant staff
		ESG information or analysis is a standard section or aspect of all company research notes or industry/sector analysis generated by investment staff  Systematic records are kept that capture how ESG information and research were incorporated into investment decisions
	_	Other; specify
		Our assessment and ongoing monitoring of ESG factors incorporates information obtained from direct dialogues with investee companies, as well as
		from external ESG information sources.
		None of the above
	LEI 09	Additional information. [Optional]
	of	e look to identify all material risks to sustainable earnings. We apply judgment around the likely impact of material risks to the longer-term trend valuation a company. This assessment incorporates the governance of a company, its social behavior, and its environmental impact in our assessment of the vers of longer term returns.
		e invest significant effort into conducting a thorough due diligence on both financial and non-financial aspects. We test aspects such as a company's
	abi ma	illity to fund its longer-term operations; changes in its level of capital efficiency; ability to focus on core drivers of profitability; ability and willingness of anagement to respond in a competitive market environment, including the likely impacts to these aspects from potential environmental, social risks and equality of corporate governance, with an emphasis on the interests of shareholders.
		plicit in our approach, we do not screen out companies solely based on perceived ESG issues. Whilst the approach is not prohibited from purchasing or Iding a position due to an ESG issue, consideration of these issues is made part of the investment decision.
	We	e engage companies, including one-on-one meetings with management, and look to influence company management on matters concerning improving stainable shareholder returns.
LEI		Mandatory to Report, Voluntary to Disclose Core Assessed PRI 1
	10	mandatory to report, voluntary to bisciose
	LEI 10	1.1 Indicate which aspects of investment analysis you integrate material ESG information into.
	$\checkmark$	Economic analysis
		Proportion of actively managed listed equity exposed to investment analysis
		<b>✓</b> <10%
		O 10-50%
		O 51-90%
		O >90%
	$\checkmark$	Industry analysis
		Proportion of actively managed listed equity exposed to investment analysis
		O <10%
		✓ 10-50%
		O 51-90%

	O >90%
⋖	Quality of management
	Proportion of actively managed listed equity exposed to investment analysis
	O <10%
	O 10-50%
	O 51-90%
	✓ >90%
<b>▽</b>	Analysis of company strategy
	Analysis of company strategy
	Proportion of actively managed listed equity exposed to investment analysis
	O <10%
	O 10-50%
	O 51-90%
	<b>✓</b> >90%
	Portfolio weighting
$\checkmark$	Security sensitivity and/or scenario analysis
	Proportion of actively managed listed equity exposed to investment analysis
	O <10%
	O 10-50%
	O 51-90%
	✓ >90%
<b>₩</b>	Fair value/fundamental analysis
	Proportion of actively managed listed equity exposed to investment analysis
	O <10%
	O 10-50%
	O 51-90%
	<b>✓</b> >90%
	Other; specify
LEI 10	.2 Indicate which methods are part of your process to integrate ESG information into fair value/fundamental analysis.
✓	Adjustments to forecasted company financials (sales, operating costs, earnings, cash flows)
$\checkmark$	Adjustments to valuation-model variables (discount rates, terminal value, perpetuity growth rates)
$\checkmark$	Valuation multiples
$\checkmark$	Other adjustments; specify
	Use a range of valuations metrics to test trend assumptions via sensitivity analysis. We apply a single discount rate to determine what market is pricing.
LEI 10	.4 Describe the methods you have used to adjust the income forecast/valuation tool.
Pro	oprietary financial models allow the team to assess consistently a company's financial history, and its accounting procedures, adjusting where necessary.
de	addition, the financial model requires future returns from the business to be faded to an equilibrium level. As a result, the valuation model is not pendant on the accuracy of forecasting future returns, but facilitates an understanding of the price of a company with respect to a sustainable level of nd returns. We believe this to be a key component to our competitive edge.
Th	e transparency of this process is important in supporting robust peer review of research.
Th	e output from this process includes:
	Absolute valuation based on a discounted cash flow analysis – an important anchor for valuation as it is not dependent on short-term changes in
	<ul> <li>market confidence;</li> <li>Assessment of relative valuations, such as the current price/earnings multiple, against both peers and the company's own history,</li> <li>Expectations analysis to derive information implicit in the current price, which tests a range of potential evidence-based outcomes, both financial and non-financial aspects of the company, including the likely impacts from potential environmental, social risks and the quality of corporate governance, with an emphasis on the interests of shareholders.</li> </ul>
LEI 10	.5 Describe how you apply sensitivity and /or scenario analysis to security valuations.
	Latin And Latin Color of the Co

 $The \ valuation \ model \ facilitates \ a \ transparent \ and \ consistent \ test \ of \ sensitivity \ to \ changes \ in \ trend \ assumptions.$ 

We consider the full history of the company's delivered earnings within the context of the company's competitive landscape and the potential for structural change to its competitive position, including impact from ESG considerations.

Additionally, we acknowledge that there is no single true or correct valuation for an asset. As a result, we choose to use a range of valuation methodologies to test sensitivity to changes in our trend assumptions incorporating financial and non-financial considerations.

Our approach is to anchor our decisions around what the market is already "pricing" for an asset and we ensure that we are being amply compensated for observed risks with significant valuation upside. This enables our approach to actively exploit inconsistent pricing beliefs and comfort, or concerns, of

others.

Our focus on sustainable earnings differentiates us from a market that obsesses over recently reported earnings. The market's myopic view on recently reported earnings is the source of the local representativeness bias that drives the extrapolation of trends, and ultimately gives rise to herding behaviour.

#### LEI 10.6 Additional information. [OPTIONAL]

We conduct meetings with company management in order to understand how companies are using their capital and conducting their business. We may engage with company management on a variety of issues, including ESG matters that present a potential material risk to a company's financial performance.

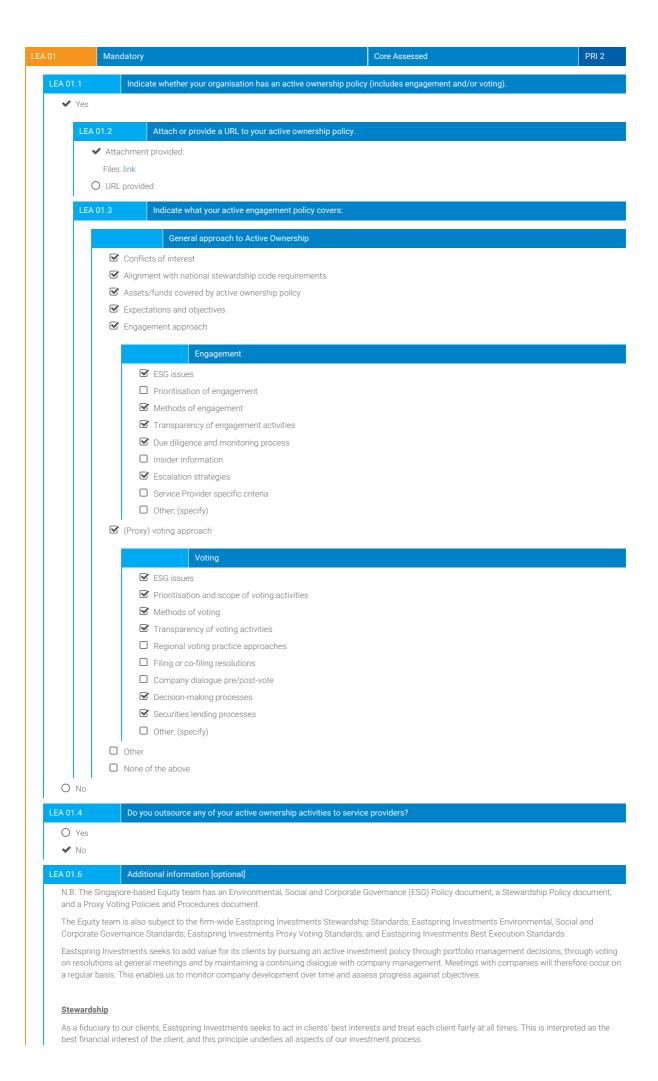
Our decision to engage is primarily based on what we believe will maximise shareholder value as long term investors.

From time to time, companies may seek our input on a range of issues, and where appropriate, we may play an active role in seeking to effect changes that maximise shareholder value.

We believe investment professionals are in the best position to evaluate all material risks to sustainable earnings of a company and issues that may a have on long-term shareholder value. Engagement activities are integral to the investment process and therefore the responsibility of the equity team, rather than being delegated to ESG or stewardship specialists.

LEI Checks Checks

🗹 If there are any messages below, please review them before continuing. If there are no messages below, please save this page and continue.



We recognise the importance of accountability to our clients for the stewardship of their assets. We aim to generate long-term capital growth on the assets investors entrust to us by pursuing an active investment policy through portfolio management decisions.

We believe that the quality of corporate governance practices, and how companies manage the environmental and social aspects of their operations, can be material to delivering superior longer-term shareholder value. Stewardship helps to promote high standards of corporate governance which contributes to sustainable value creation. Stewardship contributes to preserving and enhancing long-term value as part of a responsible investment approach. This includes the consideration of wider ethical, environmental and social factors as core components of fiduciary duty. Stewardship can enhance overall financial market stability and economic growth.

As a member of International Corporate Governance Network (ICGN) our stewardship approach is aligned with the ICGN Global Stewardship Principles and ICGN Global Governance Principles.

Eastspring Investments is supportive of the application of Stewardship Codes in markets where we operate.

Where applicable, we have developed policies to inform how we fulfil our stewardship responsibilities in respect of a particular Stewardship Code.

#### Engagement

Engagement is core to our Stewardship responsibilities. We aim to encourage business and management practices that support sustainable financial performance through constructive engagement based on our in-depth knowledge of the companies and their business environment.

We apply a holistic approach to identifying material risks—including Environmental Social and Governance (ESG) issues—to the sustainable earnings of a company. Factors that impact longer term sustainable earnings will differ across companies and are only incorporated into our fundamental analysis and decision-making process when we believe they could have a material impact on a company's valuation and financial performance.

Value realisation is encouraged via ongoing engagement with the company regarding material issues. The nature and level of engagement will therefore vary from company to company, based on materiality of risks to sustainable earnings.

A patient timeframe can improve the probability of outcomes. We believe our focused, valuation-driven approach is clearly aligned with stewardship activities, including ongoing company engagement, for shareholder value realisation over the longer term.

We place a high level of importance on an ongoing dialogue with investee companies primarily based on what we believe will maximise shareholder value as long-term investors.

We believe investment professionals are in the best position to evaluate all material risks to sustainable earnings of a company and issues that may a have an impact on long-term shareholder value. Engagement activities are integral to the investment process and therefore the responsibility of the equity team, rather than being delegated to ESG or stewardship specialists.

Where appropriate, we will play an active role in seeking to effect changes to maximise shareholder value.

### **Proxy Voting**

We aim to generate long-term capital growth on the assets investors entrust to us by pursuing an active investment policy through portfolio management decisions, through voting on resolutions at general meetings and by maintaining a continuing dialogue with company management.

As a general policy we are supportive of the management of the companies in which we invest. However, when companies consistently fail to achieve our reasonable expectations we will actively promote changes. These changes might range from the formulation of a new strategy to the appointment of new management or non-executive directors.

An active and informed voting policy is an integral part of our investment philosophy. Voting should never be divorced from the underlying investment activity. By exercising our votes we seek both to add value and to protect our interests as shareholders. We consider the issues, meet the management if necessary and vote accordingly.

We would always seek to discuss any contentious resolutions before casting our votes in order to ensure that our objectives are understood and our votes will be cast in the best interests of our clients. To aid the process of making proxy voting decisions, we use a proxy advisor.

We review, from time to time, the policies and guidelines of the proxy advisor to understand the nature of their recommendations and test their compatibility with our requirements. However, specific policies and advice from the proxy advisor are not applied mechanically. We always apply our judgment and decide how to vote each resolution on its merits in the context of principles of our proxy policy.

PRI 1,2,3 Indicate the method of engagement, giving reasons for the interaction. Reason for interaction Type of engagement ☑ To influence corporate practice (or identify the need to influence it) on ESG issues ▼ To encourage improved/increased ESG disclosure Individual / Internal staff engagements ☑ To gain an understanding of ESG strategy and/or management We do not engage via internal staff ☑ To influence corporate practice (or identify the need to influence it) on ESG issues ▼ To encourage improved/increased ESG disclosure Collaborative engagements ☑ To gain an understanding of ESG strategy and/or management ☐ We do not engage via collaborative engagements ☐ To influence corporate practice (or identify the need to influence it) on ESG issues ☐ To encourage improved/increased ESG disclosure Service provider engagements ☐ To gain an understanding of ESG strategy and/or management ■ We do not engage via service providers Additional information. [Optional]

Engagement is core to our Stewardship responsibilities. We aim to encourage business and management practices that support sustainable financial

performance through constructive engagement based on our in-depth knowledge of the companies and their business environment.

We apply a holistic approach to identifying material risks—including Environmental Social and Governance (ESG) issues—to the sustainable earnings of a company. Factors that impact longer term sustainable earnings will differ across companies and are only incorporated into our fundamental analysis and decision-making process when we believe they could have a material impact on a company's valuation and financial performance.

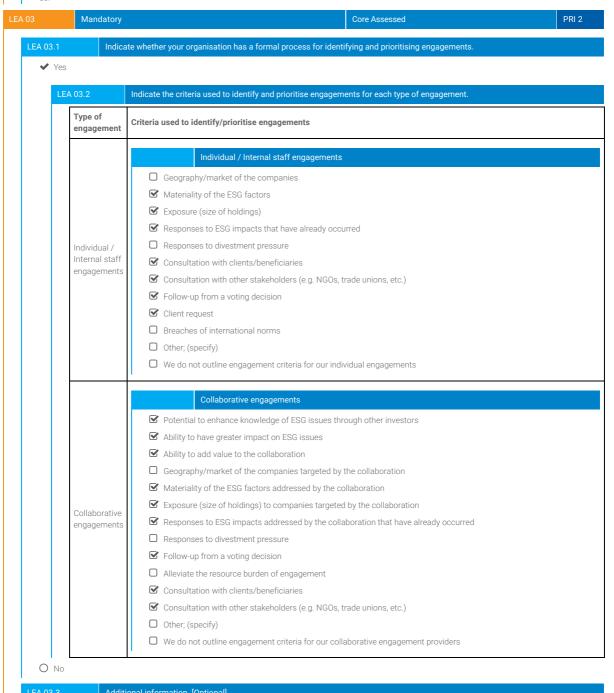
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From time to time, companies may seek our input on a range of issues, and where appropriate, we may play an active role in seeking to effect changes that maximise shareholder value.

We believe investment professionals are in the best position to evaluate all material risks to sustainable earnings of a company and issues that may a have on long-term shareholder value. Engagement activities are integral to the investment process and therefore the responsibility of the equity team, rather than being delegated to ESG or stewardship specialists.

We have classified service providers to be ISS and MSCI ESG Research. We do not utilise either vendor in company engagements. We are active members of collaborative organisations including (amongst others) ACGA, ICGN, and AIGCC, where we provide direct input into their engagements with companies and regulatory bodies. From time to time, we may participate in collaborative engagement initiatives where we believe it to be in our client's best interests to do so



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EA 04		Mandatory		Core Assessed	PRI 2	
LE.	A 04.1	Indicate whether you de	efine specific objectives for your organisatio	n's engagement activities.		
	Individua	ıl / Internal staff engagements	<ul> <li>✓ All engagement activities</li> <li>○ Majority of engagement activities</li> <li>○ Minority of engagement activities</li> <li>○ We do not define specific objectives</li> </ul>	s for engagement activities carried out by internal staff		
	Collabora	ative engagements	<ul> <li>✓ All engagement activities</li> <li>○ Majority of engagement activities</li> <li>○ Minority of engagement activities</li> <li>○ We do not define specific objectives</li> </ul>	s for engagement activities carried out through collaborati	on	
LE	A 04.2	Additional information.	[Optional]		<u>—</u>	

Our decision to engage is primarily based on what we believe will maximise shareholder value as long term investors.

We conduct meetings with company management with an objective to understand how companies are using their capital and conducting their business. We may engage with company management on a variety of issues, including ESG matters that present a potential material risk to a company's financial performance.

We have classified service providers to be ISS and MSCI ESG Research. We do not utilise either vendor in company engagements. We are active members of collaborative organisations including (amongst others) ACGA, ICGN, and AIGCC, where we provide direct input into their engagements with companies and regulatory bodies. From time to time, we may participate in collaborative engagement initiatives where we believe it to be in our client's best interests to do so.

_EA 05		Mandatory	Core Assessed	PRI 2
LE	EA 05.1	Indicate whether you r	monitor and/or review engagement outcomes.	
	Individual engagem	/ Internal staff ents	<ul> <li>✓ Yes, in all cases</li> <li>○ Yes, in a majority of cases</li> <li>○ Yes, in a minority of cases</li> <li>○ We do not monitor, or review engagement outcomes when the engagement is carried out be staff.</li> </ul>	y our internal
	Collabora	tive engagements	<ul> <li>✓ Yes, in all cases</li> <li>○ Yes, in a majority of cases</li> <li>○ Yes, in a minority of cases</li> <li>○ We do not monitor, or review engagement outcomes when the engagement is carried out to collaboration.</li> </ul>	hrough
LE	EA 05.2	Indicate whether you o	do any of the following to monitor and/or review the progress of engagement activities.	
	Individual	/ Internal staff engagements	<ul> <li>□ Define timelines/milestones for your objectives</li> <li>☑ Track and/or monitor progress against defined objectives and/or KPIs</li> <li>☑ Track and/or monitor the progress of action taken when original objectives are not met</li> <li>☑ Revisit and, if necessary, revise objectives on a continuous basis</li> <li>□ Other, specify</li> </ul>	
	Collabora	tive engagements	□ Define timelines/milestones for your objectives  ☑ Track and/or monitor progress against defined objectives and/or KPIs  ☑ Track and/or monitor the progress of action taken when original objectives are not met  ☑ Revisit and, if necessary, revise objectives on a continuous basis  □ Other; specify	
LE	Collabora	tive engagements  Additional information	<ul> <li>✓ Track and/or monitor progress against defined objectives and/or KPIs</li> <li>✓ Track and/or monitor the progress of action taken when original objectives are not met</li> <li>✓ Revisit and, if necessary, revise objectives on a continuous basis</li> <li>Other; specify</li> </ul>	

We utilise internal and external resources to assist in the analysis of material ESG issues which are incorporated into decision making and engagement

activities.

As part of the ongoing evolution of the Policy, we continue to assess external sources of information to ensure our approach has the appropriate tools to aid in applying our best judgment. Currently, we utilise the following external service providers:

- MSCLESG Research
- Institutional Shareholder Services

We have classified service providers to be ISS and MSCI ESG Research. We do not utilise either vendor in company engagements. We are active members of collaborative organizations including (amongst others) ACGA, ICGN, and AIGCC, where we provide direct input into their engagements with companies and regulatory bodies. From time to time, we may participate in collaborative engagement initiatives where we believe it to be in our client's best interests to do so.

Indicate whether your organisation has an escalation strategy when engagements are unsuccessful. ✓ Yes Indicate the escalation strategies used at your organisation following unsuccessful engagements. Collaborating with other investors ✓ Issuing a public statement Filing/submitting a shareholder resolution ✓ Voting against the re-election of the relevant directors Voting against the board of directors or the annual financial report ☐ Submitting nominations for election to the board ☐ Seeking legal remedy / litigation Reducing exposure (size of holdings) ☑ Divestment Other: specify Engagement is integral to patient investment process incorporating price and trend valuation. May impact our conviction level based on materiality of risks to sustainable returns. O No

#### EA 06.3 Additional information. [Optional]

Our equity team identifies significantly mispriced opportunities based on long-term relative valuation. Our focused research helps us to understand the sources of market mispricing through deep fundamental analysis.

In addition to exploiting significant price episodes, we invest a significant amount of effort into conducting a thorough due diligence on both the financial and nonfinancial aspects of a company. In building our fundamental assumptions that underpin the valuation for a company, we apply a holistic approach to identifying material risks-including ESG issues-to the sustainable earnings of a company. We rely on the robustness of our proprietary fundamental research process and apply our judgment to assess material factors that impact sustainable earnings. We require significant valuation support to compensate for material risks to longer-term sustainable earnings.

ESG issues and their potential impact differ across companies and are only incorporated into our fundamental analysis and decision-making process when we believe they could have a material impact on a company's valuation and financial performance. We have adopted tools that assist in the efficient identification of ESG issues related to the companies we research. We currently use the MSCI ESG Research tool to assist in our deep due diligence, which includes preparation for company engagement.

As part of our due diligence, we test aspects that are material to a company's ability to fund its longer-term operations: changes in its level of capital efficiency, its ability focus on parts of the business that are core to the future drivers of profitability; the ability and willingness of management to respond in a competitive market environment; potential impacts from the quality of corporate governance; and the risks associated with environmental and social business performance that may impact a company's "social agency" – its ongoing franchise and the likely impact of management's behaviour on longer-term returns. We test the sensitivity of our valuation to changes in our trend assumptions, which inform the level of confidence (or conviction) we may gain for the longer-term trend valuation of a company.

Implicit in our approach is that we do not screen out companies solely on the basis of perceived problematic ESG issues. Although this approach does not prohibit us from purchasing or holding a position due to an ESG issue, consideration of these issues is made part of the investment decision.

Having identified potential risks to sustainable earnings, we may consider an investment where there is sufficient conviction in our fundamental assumptions and where we are more than compensated by valuation support.

A patient timeframe can improve the probability of outcomes. We believe our focused, valuation-driven approach is clearly aligned with stewardship activities, including ongoing company engagement, for shareholder value realisation over the longer-term. Our approach is aligned with promoting increased long-term value creation and sustainable business practices by companies. The approach focuses principally on long-term factors that determine companies' earnings, rather than on the short-term factors that may predominate in determining share prices. We place a high level of importance on an ongoing dialogue with investee companies primarily based on what we believe will maximise shareholder value as long-term investors.

### **Engagement Escalation**

Judgement is applied in all company engagements and the strategy for escalation will be determined by the specific circumstances of each company. We do not apply a prescriptive or mechanistic approach to engagement escalation.

Where we have concerns around the company's progress, our ongoing engagement will include direct dialogues between Portfolio Managers and the appropriate corporate representatives or non-executive directors. The following are typical engagement escalation measures we may choose to employ.

We may express our concerns to company management collectively with other investors. We are active members of collaborative organisations. From time to time, we may participate in collaborative engagement initiatives where we believe it to be in our client's best interests to do so.

We may make a public statement about our concerns, where we believe it to be in our client's best interests to do so.

Additionally, we may submit shareholder resolutions in order to address our concerns.

Our active proxy voting decisions are used as a signal to companies around our expectations. By exercising our votes, we seek both to add value and to

protect our interests as shareholders. There are Equity team proxy voting policies in place to govern the circumstances where we vote against management.

The equity team continuously monitors for material changes, including ESG-related matters, which may impact our trend valuation assumptions for investee companies. Our ongoing dialogue with company management forms part of an assessment of company management's willingness and ability to address longer-term strategic issues. Where there is evidence to suggest that the material risks to sustainable returns have meaningfully changed, our valuation assumptions will be reviewed. Where the identified material risks sufficiently impact our conviction for our longer-term trend assumptions, in the context of valuation support, we may choose to exit from the investment. All investment professionals are responsible for the integration of ESG issues into the investment process, rather than outsourcing this responsibility to dedicated ESG or stewardship specialists.

Voluntary		Additional Assessed	ı	PRI 1,2
EA 07.1 Indicate whether insights	gained from your organisation`s	s engagements are shared with investment o	decision-makers.	
Type of engagement	Insights shared			
Individual / Internal staff engagements	✓ Yes, systematically  ○ Yes, occasionally  ○ No			
Collaborative engagements	✓ Yes, systematically  ○ Yes, occasionally  ○ No			
N 07.2 Indicate the practices use makers.	ed to ensure that information and	d insights gained through engagements are	shared with investment de	ecision-
<ul> <li>✓ Holding investment team meetings and</li> <li>✓ Using IT platforms/systems that enable</li> <li>□ Internal process that requires portfolion</li> <li>✓ Other; specify</li> <li>The investment decision makers are</li> <li>□ None</li> </ul>	e data sharing managers to re-balance holdings	s based on interaction and outcome levels ngagements. Engagement is part of the equit	.y investment process.	
A 07.3 Indicate whether insights	gained from your organisation's	s engagements are shared with your clients/	beneficiaries.	
Type of engagement	nsights shared			
Individual/Internal staff engagements	O Yes, systematically  ✓ Yes, occasionally O No			
Collaborative engagements	O Yes, systematically  ✓ Yes, occasionally O No			
	the best position to evaluate all ractivities are integral to the inves	material risks to sustainable earnings of a co tment process and therefore the responsibili		
		tor Relations (IR) teams of companies are m		
We have classified service providers to be IS collaborative organizations including (amor	SS and MSCI ESG Research. We ongst others) ACGA, ICGN, and All	e our process in action and ultimately, how w do not utilise either vendor in company engag GCC, where we provide direct input into their gagement initiatives where we believe it to be	gements. We are active me r engagements with comp	embers of panies and
Mandatory		Gateway		PRI 2
A 08.1 Indicate whether you trace	ck the number of your engageme	nt activities.		
Type of engagement	Fracking engagements			
Individual/Internal staff engagements	✓ Yes, we track the number  O Yes, we partially track the			

Collaborative engageme	<ul> <li>✓ Yes, we track the number of collaborative engagements in full</li> <li>○ Yes, we partially track the number of our collaborative engagements</li> <li>○ We do not track</li> </ul>
LEA 08.2 Addition	al information. [Optional]
all one on one meetings he	part of the fundamental due diligence conducted by investment decision makers in our investment process. It is therefore part of Id between the equity team and with investee company management. The equity team informally keep track of the one on one setings, but this is not centrally maintained at this point in time.

We have classified service providers to be ISS and MSCI ESG Research. We do not utilise either vendor in company engagements. We are active members of collaborative organizations including (amongst others) ACGA, ICGN and AIGCC, where we provide direct input into their engagements with companies and

regulatory bo so.	dies. From tim	e to time,	we may participate in	collaborativ	e engagemen	t initiatives where v	ve believe it to be in our client's best interests to
09 M	landatory to R	eport, Volu	ntary to Disclose			Core Assessed	PRI 2
LEA 09.1	Indicate t	he proport	ion of companies in y	our listed e	quities portfol	io with which your	organisation engaged during the reporting year
			ot complete any enga orting year.	agements	Number of cengaged (avoid double explanatory	e counting, see	Proportion of companies engaged with, out total listed equities portfolio
Individual / engagemen	Internal staff ts		d not complete any ents in the reporting y	year.	370		62.6
Collaborativ engagemen			d not complete any ents in the reporting y	year.	6		1.01
LEA 09.2	Indicate t		own of engagements	conducted '	within the rep	orting year by the n	number of interactions (including interactions n
No. of intera	actions with a	company	% of engagements				
One interac	tion		<ul><li>&gt;76%</li><li>51-75%</li><li>✓ 11-50%</li><li>1-10%</li><li>None</li></ul>				
2 to 3 intera	ections		<ul><li>&gt;76%</li><li>51-75%</li><li>✓ 11-50%</li><li>1-10%</li><li>None</li></ul>				
More than 3	interactions		<ul><li>&gt;76%</li><li>51-75%</li><li>✓ 11-50%</li><li>1-10%</li><li>None</li></ul>				
Total			100%				
LEA 09.3	Indicate t	he percen	tage of your collabora	ative engage	ments in whice	ch you were the lea	ding organisation during the reporting year.
Type of eng	agement	% lead	ding role				
Collaborati	ve engagemer	onts	>50% 10-50% <10%				

Additional information. [Optional]

The data provided represents the ongoing engagement activity that directly relates to material ESG issues for a company. We have not disclosed information relating to meetings with company management or engagement relating to matters that are not classified directly as ESG.

We aim to meet with the management or their representatives for all investment candidates as part of our fundamental research process, prior to making an investment decision. We engage with investee companies on an ongoing basis with a focus on materiality of issues that potentially impact the company's ability to deliver longer-term sustainable returns.

LEA 10.1	Indicate which of the following your engagement involved.
☑ Letters and	emails to companies
✓ In a r	minority of cases
O In a r	majority of cases
O In all	cases
✓ Meetings a	nd/or calls with board/senior management
O In a r	minority of cases
✓ In a r	majority of cases
O In all	cases
✓ Meetings a	nd/or calls with the CSR, IR or other management
O In a r	minority of cases
✓ In a r	majority of cases
O In all	cases
✓ Visits to op	erations
O In a r	minority of cases
✓ In a r	majority of cases
O In all	cases
✓ Visits to su	pplier(s) in supplier(s) from the company's supply chain
✓ In a r	minority of cases
O In a r	majority of cases
O In all	cases
☑ Participatio	on in roadshows
✔ In a r	minority of cases
O In a r	majority of cases
O In all	cases
☐ Other	
LEA 10.2	Additional information. [Optional]

Additional information. [Optional]

We meet with company management as part of our fundamental research prior to making an investment decision. In terms of ongoing engagement, one on one meetings with company management is a priority, subject to availability.

Provide examples of the engagements that your organisation or your service provider carried out during the reporting year Add Example 1 ESG Topic ☑ Other governance Conducted Individual / Internal by The engagement was aimed at understanding better the corporate governance structure and practice the company, so that we are Objectives able to perform our fiduciary duties and decisions around proxy voting from a well-informed position. Lixil In the January-May 2019 period held several conference calls with Lixil - interviews with ex-CEO Seto and Board Director Kawamoto. We also participated in Independent Director conference call presenting the findings of investigation in the appropriateness of proceedings related to Seto's dismissal and held calls with IR. These activities followed calls with Seto and then CEO Ushioda in December 2018. We also engaged IR in the need for the company to extricate itself from the influence of the founding family and nominate truly independent board members in future. Scope and Process In September, we continued engagement around need to restructure domestic window sash business in face of longer-term expected decline in housing starts. Also discussed the operation of the new board and whether size and different factions are impeding decision making. Company explained that discussions are collaborative, and experience has been good by now, but size of the board is indeed somewhat large. In December We discussed board size and efficiency, as well as need for decisive cost restructuring of the domestic business in face of possible future market size decline. Ongoing Outcomes

Add Example 2

ESG Topic	<b>☑</b> Other
Conducted by	Individual / Internal
Objectives	The engagement was aimed at increasing public disclosure.
Scope and Process	Venture Corp  In April 2019, we met with the Head of IR and highlighted that the low level of public disclosure by the company was making it difficult for investors to understand the business. She acknowledged our concerns and mentioned that the company will look to improve disclosure, subject to client confidentiality.
Outcomes	Company committed to change

# ☑ Add Example 3

ESG Topic	<ul><li>☑ General ESG</li><li>☑ Shareholder rights</li></ul>
Conducted by	Individual / Internal
Objectives	The engagement was aimed at improving independent oversight and capital allocation, and capital raising practices consistent with shareholder interests, including minority shareholders.
	Singapore Telecom  In March 2019, we highlighted our dis-satisfaction with dilution from allocation of rights issue shares to related party at what may be a turning point in Bharti Airtel.
Scope and Process	Incumbent shareholders have ploughed capital into India and suffered and been diluted potentially at the inflexion point. We expressed that we would be pleased to see return on digital strategies and monetisation at some point. During the engagement, we noted no Environmental and Social issues. However, we noted a Governance issue, which is a surprising negative for this blue-chip company.
	Accordingly, we directly highlighted our concern over the lack of Board independent support of minorities to the Chairman to relay the issue to the Board of Directors.
Outcomes	Increased understanding / information

# 🗹 Add Example 4

ESG Topic	<ul><li>✓ Company leadership issues</li><li>✓ Shareholder rights</li></ul>
	<b>☑</b> Other governance
Conducted by	Individual / Internal
Objectives	The engagement was aimed at signalling our disagreement with:  • Bundling of unrelated agenda items for voting
	Proposed governance changes.
	Cogna
	In October 2019, we conveyed the message against bundling unrelated topics in the same item to be voted.
Scope and	We also shared our view against potentially problematic changes such as:
Process	
Process	<ol> <li>Creation of an unnecessary Council of Founders;</li> <li>Provision transfer of deliberative powers from Board to small committees.</li> </ol>
Process	

# ☑ Add Example 5

ESG Topic	<ul><li>☑ Human rights</li><li>☑ General ESG</li></ul>
Conducted by	Individual / Internal
Objectives	The engagement was aimed at addressing human rights and health and safety controversy, as well as understanding how the controversy was being remediated.

	China Railway Group
	China Railway Group ESG score is below our fund average and its Controversy category is 4 placed by Sustainalytics.
	China Railway Group and its subsidiary, China Railway Seventh Group (CRSG), face potential legal risks arising from the long impacts caused to the communities in Uganda, for which the contract workers are blamed for.
Scope and Process	In January 2016, CRSG faced public criticism and outcry over its Kamwenge-Fort Portal Road project following the nearby communities' allegations of severe sexual misconduct by contract workers. These include sexual harassment of female colle and sexual relations with minor girls from the communities.
	We have communicated our concerns with the company. They claimed that it is just a one-off issue, adding that this sexual misconduct is sourced by China Railway Group and their local sub-contractor in Uganda. China Railway Group, upon realisa had sent the criminal to local police. After this incident, China Railway Group has reinforced the risk-management of sub-contractors, employee's safety protection, training program of overseas employee. Additionally, China Railway Group has cr list to reject any partnership with third-parties which have criminal issues.
Outcomes	Company changed practice
dd Example 6	
ESG Topic	✓ Other governance
Conducted by	Individual / Internal
	The engagement was aimed at:
Objectives	<ul> <li>Encouraging restructuring that would contribute to improving sustainable trend returns;</li> <li>Signalling our proxy voting intentions.</li> </ul>
	Hyundai Motor
Coope and	In February 2019, we discussed the following issues: expansion strategy in India; launches of new model; and Electric Vehicle capex impact on margins and selling price discount incentives.
Scope and Process	The new CEO, who is the son of the founder, will re-visit Group restructuring in the future after a very unsatisfactory past see was subsequently voted down.
	We actively participated together with activist investor Elliott Management to disagree and vote down prior re-structuring its and highlighted that we will do so again in future unless proposals are equitable to all shareholders.
Outcomes	Ongoing
dd Example 7	
	☑ Company leadership issues
ESG Topic	<b>☑</b> Other governance
Conducted by	Individual / Internal
Objectives	The engagement was aimed at assessing how the company was addressing systemic failure of compliance and governance business
	Leopalace21
	We conducted face-to-face interviews and continued with more than ten phone conversations with Director Miyao as events unfolded.We:
Scope and Process	<ul> <li>Discussed systemic building construction faults from past 20 years announced February 2019. Prior to this, manager had insisted all material faults had been disclosed during 2018. We expressed this was massive systemic failure of compliance and governance across business at all levels;</li> <li>Assessed risks of short-term cash flow and solvency problems; timing and implementation of repairs; sufficiency of provisions given falling occupancy ratios; potential need for asset sales and equity raising;</li> <li>Expressed that major changes in corporate culture are needed and discussed implementation and associated costs. Discussed likely culpability of senior management and that resignations were necessary but not sufficient to restore confidence in business;</li> <li>Monitored progress of asset sales to boost cash reserves needed for repairs; 8 board members including president are president to resign at AGM and the new president Miyao plans a large new compliance function as recommended by third-party independent committee.</li> </ul>
	<ul> <li>Assessed the likely trend cost of new compliance function and plans to change its culture;</li> <li>Expressed that it was inappropriate that president and vice president remain as constants to business.</li> </ul>
Outcomes	Assessed the likely trend cost of new compliance function and plans to change its culture;

✓ Pollution✓ Other governance

Conducted by	Individual / Internal
Objectives	The engagement was aimed at understanding the company's long-term strategy in terms of alignment to transition to a low carbon economy and sustainability of shareholder returns
Scope and Process	Thai Oil  We engaged on the following issues:  IMO 2020 implications on usage of high sulphur fuel oil HSFO vs LSFO Capex planning for expansion and upgrading facilities to improve complexity and thereafter producing less HSFO to participate better in IMO 2020;  Dividend sustainability given capex outlook.
Outcomes	Increased understanding / information

☑ Add Example 9

ESG Topic	<ul><li>✔ Climate Change</li><li>✔ Pollution</li><li>✔ Other governance</li></ul>
Conducted by	
Objectives	The engagement was aimed at understanding long-term strategy in terms of alignment to transition to a low carbon economy and sustainability of shareholder returns.
Scope and Process	We engaged on the following issues:  Planning to use power from the national grid and stop offshore power generation to reduce carbon emissions; Building underwater cables to build SMART oilfields to help reduce the risk of accidents and to cut environmentally unfriendly water use in processes; Using new tech at thermal boiler heated with re-cycled flare gas / electricity to recover heavy oil; Reviewing capex expansion in 6 projects in a "going for growth" strategy.
Outcomes	Ongoing

🗹 Add Example 10

ESG Topic	<ul><li>✓ Climate Change</li><li>✓ Pollution</li><li>✓ Other governance</li></ul>
Conducted by	Individual / Internal
Objectives	The engagement was aimed at understanding long-term strategy in terms of alignment to transition to a low carbon economy and sustainability of shareholder returns.
Scope and Process	Chubu Electric  We discussed coal generation and CO2 problem wiht the company. The company shared that it is working to transition all its coal generation to USC technology whilst closing old coal generation plants. It is also increasing its efforts in offshore wind power generation development. The company is also working on developing energy savings management solutions for corporate clients and households.  In terms of Governance, we continued to iterate the need for the company to adhere to principle of fairness of split in earnings and ROIC in JV with Tepco.  We have subsequently sold the position after good relative share price performance.
Outcomes	Increased understanding / information

A 12	Mandatory	Descriptive PRI 2
LEA 1:	2.1 Indicate how you typically make y	your (proxy) voting decisions.
	Approach	
	O We use our own research or voting team ar	nd make voting decisions without the use of service providers.
	✓ We hire service providers who make voting	recommendations and/or provide research that we use to guide our voting decisions.
	Based on	
	O The service-provider voting policy v	we sign off on
	<ul><li>Our own voting policy</li></ul>	
	Our clients' requests or policies	

O We hire service providers who make voting decisions on our behalf, except in some pre-defined scenarios where we review and make voting decisions.

O We hire service providers who make voting decisions on our behalf.

### LEA 12.2

Provide an overview of how you ensure that your agreed-upon voting policy is adhered to, giving details of your approach when exceptions to the policy are made.

#### Voting process

Voting decisions are taken by designated Equity team members and relayed to Corporate Actions team for execution.

It must be ensured that there are no conflicts of interest in the exercise of votes. Any portfolio manager with knowledge of a personal conflict of interest shall disclose that conflict to the Chief Risk Officer and may be required to abstain him or herself from the proxy voting process.

In respect of voting rights relating to investment of a collective investment scheme / unit trust, where the portfolio manager could face conflicts of interest, the votes to be exercised in consultation with the trustee, where applicable.

On voting analysis, we engage an independent third-party service provider to provide research and recommendations in connection with the voting of proxies. Whilst the Equity team retains the final authority and fiduciary responsibility for the voting of proxies the proxy advisor shall deliver to the Equity team research and vote recommendations electronically for analysis.

Written approval by the CIO or the Equity Team Leader is required where the designated Equity team member is either voting against management or abstaining, and where the item has not been described within our predetermined policy.

Records of all votes, the proxy advisor recommendations and where appropriate written approvals are maintained centrally. As part of the audit / compliance monitoring process, details may be requested from the portfolio manager covering the stock from time to time.

Voting will be governed by the requirements under the investment management agreement, prospectus and local laws.

Proxy voting results are made publicly available

#### **Proxy Voting Policy**

We follow a principles-based approach. All votes we exercise are considered in the context of the principles as set out in our proxy voting policy.

An active and informed voting policy is an integral part of our investment philosophy. Voting should never be divorced from the underlying investment activity. By exercising our votes, we seek both to add value and to protect our interests as shareholders. We consider the issues, meet the management if necessary and vote accordingly. Where possible, we would seek to discuss any contentious resolutions with investee companies before casting our votes in order to ensure that our objectives are understood, and our votes will be cast in the best interests of our investors/clients.

We may decide to not vote proxies or abstain from voting where the costs are prohibitive and would not serve the shareholders' interest.

It is not our policy to accept client standing instructions.

We always apply our judgment and decide how to vote each resolution on its merits in the context of principles of our proxy policy. These include, but are not limited to:

- In the case of poor business performance, we do not apply any mechanical definition for the purpose of our exercise of proxy votes. Poor business performance must always be considered with a detailed understanding of the company in question within the context of our investment rationale for owning the company's shares;
- Where applicable, we will vote against management that have engaged in or facilitated anti-social acts where responsibility can be reasonably determined or assumed. Anti-social acts are defined as a violation of law or an act that violates public order and causes economic loss;
- Where applicable, all motions involving Retirement Bonuses for Directors and Internal Auditors will be voted against. We in principle do not approve of retirement bonuses for Directors since this is a disincentive for independent oversight by Directors for shareholders. For Internal Auditors there is an inherent conflict of interest created by paying auditors bonuses;
- Anti-takeover poison pills will also be automatically voted against:
- Increases in Allowable Capital will be dealt with on a case by case basis;
- Issuance of equity will be assessed in terms of justification of proposed dilution, including use of capital in relation to cost of equity and impact of returns;
- Pre-emptive rights (including certain warrants) variable of undefined dilution, or share placements that cannot be clearly shown to be in the interest of shareholders will be voted against:
- Agenda items that offer broad scope of interpretation, including "Other Matters" or "Any Other Business" will be voted against.

Written pre-clearance from either the Equity CIO or Equity Team Leader will be required when voting decisions made by the team are not in alignment with internal ESI Equity policy.

### Take-over bids

Our general policy is to support incumbent management in good standing. We reserve the right to support hostile bids when the management have either consistently failed to respond to the reasonable expectations of shareholders or where, in our judgment, the level of a bid fully recognizes the future prospects of the Company.

## Compensation plans

It is clearly in the interest of shareholders that boards should have the ability to attract and retain the highest quality of personnel. Remuneration levels in different companies will be a market-based judgment, taking business size and complexity into account and should reflect relative performance.

## Capital raising

Capital used by companies is derived from equity, debt and other creditors. The rights of lenders and other creditors are precisely defined in law. This contrasts with the economic interest of shareholders providing the equity capital. Protection of the shareholders' position relies largely upon ownership, with the right to vote at company meetings and thereby determine company articles and board membership.

We do not support pre-emption on the basis that in principle, one party is favoured over another party. It is therefore incumbent upon boards to demonstrate clearly, on a case-by-case basis, why pre-emption is in the best interests of the existing owners/clients/investors.

## LEA 12.3 Additional information.[Optional]

A patient timeframe can improve the probability of outcomes. We believe our focused, valuation-driven approach is clearly aligned with stewardship activities, including ongoing company engagement, for shareholder value realisation over the longer-term. Our approach is aligned with promoting increased long-term value creation and sustainable business practices by companies. The approach focuses principally on long-term factors that determine

companies' earnings, rather than on the short-term factors that may predominate in determining share prices. We place a high level of importance on an ongoing dialogue with investee companies primarily based on what we believe will maximise shareholder value as long-term investors.

By maintaining a continuing dialogue with company management, we signal our intentions by voting on resolutions at general meetings. As a general policy we are supportive of the management of the companies in which we invest. However, when companies consistently fail to achieve our reasonable expectations, we will actively promote changes. These changes might range from the formulation of a new strategy to the appointment of new management or non-executive directors.

A 14	Voluntary	Additional Assessed	PRI 2
LEA 14.1	Does your organisation have a sec	curities lending programme?	
O Yes			
<b>✓</b> No			
		ation does not lend securities.	
1	Our clients have securities lending programs	·	
.15	Mandatory	Descriptive	PRI 2
LEA 15.1		articipated in within the reporting year in which where you or the service pro	viders acting on your
	behalf raised concerns with comp	anies ahead of voting.	
✓ 1009			
O 99-7			
O 49-2			
O 24-1			
_	ner we nor our service provider(s) raise conc	terns with companies ahead of voting	
LEA 15.3	Additional information. [Optional]		
	ve that voting should never be divorced fron	n the underlying investment activity. Indition protect our interests as shareholders. We consider the issues, meet the	management if necessary
,	9	k to discuss any contentious resolutions with investee companies before case.	9
ensure tl	hat our objectives are understood and our vo	otes will be cast in the best interests of our investors/clients.	
16	Mandatory	Core Assessed	PRI 2
LEA 16.1	Indicate the proportion of votes w	here you, and/or the service provider(s) acting on your behalf, communicate	ed the rationale to
		g against management recommendations. Indicate this as a percentage out	
O 1009	%		
O 99-7	5%		
O 74-5	0%		
O 49-2	5%		
<b>✓</b> 24-1			
_	do not communicate the rationale to compar		
O Not a	applicable because we and/or our service pr	roviders did not abstain or vote against management recommendations	
LEA 16.2	Indicate the reasons why your org management recommendations.	panisation would communicate to companies, the rationale for abstaining or	voting against
□ Vote	(s) concern selected markets		
_	(s) concern selected markets		
	(s) concern certain ESG issues		
<b>☑</b> Vote	(s) concern companies exposed to controve	ersy on specific ESG issues	
<b>☑</b> Vote	(s) concern significant shareholdings		
<b>♂</b> Clier	nt request		
<b>☑</b> Othe	r		
	Explain		
		e our reasonable expectations, we will actively promote changes, which can	be reflected in our proxy
	votes and may be signalled via direct compa		
LEA 16.3		does communicate the rationale for abstaining or voting against manageme	ent recommendations,
	indicate whether this rationale is n	nade public.	
O Yes			
<b>✓</b> No			
LEA 16.4	Additional information. [Optional]		
		management, where we signal our voting intentions and discuss the rational	ale with company
manage			
We are in	n the process of operationalising the commu	unication of rationales for voting against management recommendations. Tl	ne response to Q) 16.1 is

estimate that is representative of the feedback we have given to company management.

LEA	17	N	Mandatory	Core Assessed	PRI 2
	LEA 17	7.1	For listed equities in which you or your service provider have the m votes cast during the reporting year.	andate to issue (proxy) voting instructions, indicate the pe	rcentage of
	~	We do tr	ack or collect this information		
			Votes cast (to the nearest 1%)		
		99%			
			Specify the basis on which this percentage is calculated		
		0	Of the total number of ballot items on which you could have issued instru	uctions	
		_	Of the total number of company meetings at which you could have voted		
	$\circ$	l	Of the total value of your listed equity holdings on which you could have of track or collect this information	voted	
	LEA 17		Explain your reason(s) for not voting on certain holdings		
	_		vere blocked vallots or materials not received on time		
	_	Missed o			
		Geograp	hical restrictions (non-home market)		
	丞	Cost			
	_		s of interest		
			s deemed too small trative impediments (e.g., power of attorney requirements, ineligibility du	e to participation in share placement)	
		Client re			
		Other (ex	xplain)		
	LEA 17	7.3	Additional information. [Optional]		
	We	e may dec	ide to not vote proxies or abstain from voting where the costs are prohib	itive and would not serve the shareholders' interest.	
LEA	18	1	/oluntary	Additional Assessed	PRI 2
	LEA 18	8.1	Indicate whether you track the voting instructions that you or your	service provider on your behalf have issued.	
	~	Yes, we	track this information		
		LEA 18.	.2 Of the voting instructions that you and/or third parties on y were:	our behalf have issued, indicate the proportion of ballot ite	ems that
		\	/oting instructionsBreakdown as percentage of votes castFor (support	ng) management recommendations	
			88.6% Against (opposing) management recommendations		
		1	0.3% Abstentions		
			1.1%		
	0	No, we d	lo not track this information		
	LEA 18	8.3	In cases where your organisation voted against management reco engaged.	mmendations, indicate the percentage of companies whic	ch you have
	100	0			
	LEA 18		Additional information. [Optional]		
			hat voting should never be divorced from the underlying investment activ g our votes, we seek both to add value and to protect our interests as sha		if noonoony
	and	d vote acc	y our votes, we seek both to add value and to protect our interests as sha cordingly. Where possible, we would seek to discuss any contentious reso our objectives are understood and our votes will be cast in the best intere	olutions with investee companies before casting our votes	
LEA	19	١	Mandatory	Core Assessed	PRI 2
	LEA 19	9.1	Indicate whether your organisation has a formal escalation strateg	gy following unsuccessful voting.	
	~	Yes			
	0	No			
	LEA 19	9.2	Indicate the escalation strategies used at your organisation follow	ing abstentions and/or votes against management.	
	<b>⋖</b>	Contacti	ng the company's board		
	<b>⋖</b>	Contacti	ng the company's senior management		
	_		a public statement explaining the rationale		
1	(❤)	ınıtıatıng	individual/collaborative engagement		

	_		e providers to engage sure (holdings) / divestment		
			are (notalings) / divestment		
LEA	20	Volunta	ry	Descriptive	PRI 2
	LEA 20.		ndicate whether your organisation, directly or the eporting year.	orough a service provider, filed or co-filed any ESG shareholder re	esolutions during the
	O Y				
LEA	. 21	Volunta	ıry	Descriptive	PRI 2
	LEA 21.	1 P	Provide examples of the (proxy) voting activities	s that your organisation and/or service provider carried out durin	ng the reporting year.
		dd Example 1			
		ESG Topic	☑ Other governance		
		Conducted by	Individual/Internal		
		Objectives	Ensure good governance with a truly indep	endent audit process.	
			Company: MMC Norilsk Nickel PJSC Proposal: Ratify IFRS Auditor		
		Scope and Process	ISS Recommend: Against Eastspring Vote: Against		
		riocess		dit firm is warranted given that the non-audit fees are 55.2 perce year, raising substantial doubts over the independence of the au	
		Outcomes	Ongoing		
		dd Example 2			
		ESG Topic	☑ Company leadership issues		
		гоо торіс	<b>☑</b> Other governance		
		Conducted by	Individual/Internal		
		Objectives	Effect change in senior management after	clear governance failures.	
			Company: Lixil Group Proposal: Elect Director Kawahara, Haruo ISS Recommend: For		
			Eastspring Vote: Against		
		Scope and Process	governance failure, including failure in the r their duty. This caused past failures and co governance failures culminating in the rem see the implementation of this strategy as	mpany and the shareholder proposed candidates. Lixil represents nomination process and failure of some members of the nomina ompromised the nomination process for current company candidates of Seto Kinya, we were supportive of the strategy Seto Kinya, the best path to realising shareholder value and with appropriationsideration factors including, but not limited to:	ation committee to fulfil dates. Prior to the va had put in place. We
			<ul> <li>Our research, presentations and dis</li> <li>Suitability of each candidate, both in company and its shareholders;</li> </ul>	rategy for sustainable improvement in company performance; cussions provided by both the company candidates and the sha adividually and in terms of their ability to function collectively in their ability to work collectively with directors to improve business	he best interests of the
		Outcomes	Ongoing		
		dd Example 3			
		ESG Topic	<b>♂</b> Shareholder rights		
		Conducted by	Individual/Internal		
		Objectives	Signal our expectations for capital allocations	on that supports shareholder value.	

ISS Recommend: Against Eastspring Vote: For HMC balance sheet has been sub-optimal for a few years now with a very high cash balance (60% of market cap). This in the past has led to poor M&A and capex decision making, thereby leading to low ROE outcomes. This included buying land
This in the past has led to poor M&A and capex decision making thereby leading to low ROE outcomes. This included buying land
and investing in group unrelated businesses to further the family control in those companies.
Management is now further raising its capex and R&D plan over the next 5 years, representing a 55% increase from the last five-year history (KRW29tr).
This is being done without sharing any IRR hurdles and include a large M&A portion. Given the historical track-record and low IRR hurdles used, it would be more appropriate for the company to pay out part of its large cash balance.
ISS is not in favor of a higher DPS. ISS takes management guidance on capex and R&D (KRW45tr) and hence thinks current cash i not enough to meet the shareholder proposal. This is not a holistic view and will allow current management to continue with its poor M&A behavior.
This comes as Management recommended Against.

# 🗹 Add Example 4

ESG Topic	<ul><li>☑ Company leadership issues</li><li>☑ Diversity</li></ul>
Conducted by	Individual/Internal
Objectives	Support Board-level diversity.
Scope and Process	Company: Hyundai Motor Co Ltd Shareholder Proposal: Elect Margaret S. Bilson as Outside Director  ISS Recommend: Against Eastspring Vote: For  SH resolution: Margaret would represent the only woman on the Board, which is crucial in my view to help diversity, inclusion and hence aid better decision making.  ISS says her aviation experience is not relevant and recommends voting against her. We would disagree and think the future in mobility sharing and light-weight construction to meet emission and carbon norms in the automobile industry takes it closer to aviation. This makes her a valuable asset; and contribute to the Hyundai auto's journey in ride sharing. The argument is the same for having Margaret on the audit committee.  This comes even as Management recommended Against.
Outcomes	Ongoing

# ☑ Add Example 5

ESG Topic	<b>☑</b> Executive Remuneration
Conducted by	Individual/Internal
Objectives	Align management behaviour with shareholder interests.
Scope and Process	Company: Zhejiang Dahua Technology Co. Ltd. Proposal: Approve Draft and Summary on Performance Share Incentive Plan (Revised)  ISS Recommend: Against Eastspring Vote: For  This incentive scheme is to align management performance target with shareholders' interest. This comes as Management recommended For.
Outcomes	Company committed to change

## ☑ Add Example 6

ESG Topic	<b>☑</b> Executive Remuneration
Conducted by	Individual/Internal
Objectives	Align management performance KPIs with shareholder interests.

SS Recommend: Against Eastspring Vote: Against A vote AGAINST this resolution is warranted due to concerns regarding the company's remuneration structure:  • Quantum of the combined KEEPP award for the CEO of \$6.5m is very high, with poor disclosure of the individual performance targets and outcomes to justify what the bonus represents and how it meets/exceeds pre-determined targets  • Quantum of the KEEPP award based on non-financial measures (\$3m) is excessive, considering that the nature of some ofdisclosed measures appear to be core day-job responsibilities, for which substantial fixed remuneration is paid;  • Two non-financial performance measures for FY19 performance share grant (40% of grant) lack adequately disclosed
<ul> <li>Quantum of the combined KEEPP award for the CEO of \$6.5m is very high, with poor disclosure of the individual performance targets and outcomes to justify what the bonus represents and how it meets/exceeds pre-determined targets</li> <li>Quantum of the KEEPP award based on non-financial measures (\$3m) is excessive, considering that the nature of some of disclosed measures appear to be core day-job responsibilities, for which substantial fixed remuneration is paid;</li> <li>Two non-financial performance measures for FY19 performance share grant (40% of grant) lack adequately disclosed</li> </ul>
<ul> <li>performance targets and outcomes to justify what the bonus represents and how it meets/exceeds pre-determined targets</li> <li>Quantum of the KEEPP award based on non-financial measures (\$3m) is excessive, considering that the nature of some ofdisclosed measures appear to be core day-job responsibilities, for which substantial fixed remuneration is paid;</li> <li>Two non-financial performance measures for FY19 performance share grant (40% of grant) lack adequately disclosed</li> </ul>
of disclosed measures appear to be core day-job responsibilities, for which substantial fixed remuneration is paid;  • Two non-financial performance measures for FY19 performance share grant (40% of grant) lack adequately disclosed
targets, such as: portfolio management and investment outcomes and strategic measures;
• 'Double-dipping' executive rewards: portfolio management appears to be rewarded twice, as part of individual objectives and performance shares;
Dividends are payable on performance shares that ultimately vest, increasing the value of the award, however, given that there is no present entitlement to dividends or share during the performance period and prior to the board's determination of vesting, then this aspect has often not receiver shareholders' support in this market;
High fees paid to the Chairman.
0

## ☑ Add Example 7

ESG Topic	<ul><li>☑ Climate Change</li><li>☑ Sustainability reporting</li></ul>
Conducted by	Individual/Internal
Objectives	Enhance disclosure and transparency around coal exposure and carbon transition pathways.
Scope and Process	Company: Standard Bank Group Ltd Shareholder Proposal: Adopt and Publicly Disclose a Policy on Lending to Coal-fired Power Projects and Coal Mining Operations ISS Recommend: For Eastspring Vote: For A vote FOR this proposal is warranted: Whilst the company has now publicly disclosed a policy on lending to coal-fired power projects, there is no apparent disclosure of its policy on the bank's wider lending to coal mining operations. This information could be of benefit to shareholders. This comes even as the Management recommended Against.
Outcomes	Company committed to change

## ✓ Add Example 8

ESG Topic	<b>☑</b> Company leadership issues
Conducted by	Individual/Internal
Objectives	Signal company management around their failure to consistently deliver to expectations.
Scope and Process	Company: Credit Saison Proposal: Elect Director Rinno, Hiroshi ISS Recommend: For Eastspring Vote: Against
	We intend to vote against the Chairman/CEO of Credit Saison due to his responsibility for extended poor performance, entrenchment, and the impediment he represents to better governance. This comes even as Management recommended For.
Outcomes	Ongoing

# Add Example 9

ESG Topic	☑ Climate Change
Conducted by	Individual/Internal
Objectives	Enhance disclosure around carbon transition pathway.

	Company: AGL Energy Limited Shareholder Proposal: Approve Transition Planning Disclosure ISS Recommned: For
Scope and	Eastspring Vote: For
Process	A vote FOR this proposal is warranted. Additional information on the company's GHG reduction goals would allow shareholders to better assess the company's management of these emissions and related risks.
	This comes even as Management recommended Against.
Outcomes	Ongoing

## ☑ Add Example 10

ESG Topic	☑ Climate Change
Conducted by	Individual/Internal
Objectives	Enhance disclosure around carbon transition pathway.
	Company: FirstRand Limited Shareholder Proposal: Approve Report on Company's Assessment of its Exposure to Climate-Related Risks by no later than October 2020 ISS Recommend: For Eastspring Vote: For
Scope and Process	A vote FOR this item is considered warranted due to the following:     Potential implementation of this item appears in line with and would not be expected to hinder the Company's own initiative already underway to improve its climate-related risk framework beyond October 2020;     Disclosure requested by the resolution is considered reasonable and is likely to be useful for shareholders;     Whilst the company has provided some public commitments regarding its climate-related reporting in response to this resolution, its proposed timeframe of three to five years for enhanced reporting is considered slow, especially given the Company's own commitment and initiatives to implement the recommendations of the TCFD to which the proposal requirements are also aligned.  This comes even as Management recommended Against.
Outcomes	Company committed to change

LEA Checks Checks

🗹 If there are any messages below, please review them before continuing. If there are no messages below, please save this page and continue.

Indicate (1) Which ESG incorporation strategy and/or combination of strategies you apply to your actively managed fixed income investments and (2) The proportion (+/- SN) of your total actively managed fixed income investments such strategy applies to.    Serroming alone	01	Mandatory	Gateway	PRI 1
Thematic alone  Thematic strategies  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies  Screening + thematic strategies applied  No incorporation strategies applied  Screening store  Thematic alone  Screening + integration strategies  Integration alone  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies  All three strategies combined  No incorporation strategies applied  Screening + thematic strategies  Monicorporation strategies  Screening + integration strategies  Monicorporation strategies applied  Screening + thematic strategies  Thematic - triangular attrategies  Screening + integration strategies  Thematic - triangular attrategies  Screening + integration strategies  Thematic - triangular attrategies  Screening + integration strategies  Screening + integration strategies  Thematic - triangular attrategies  Screening + integration strategies   FI 01.1				
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Corporate (financial)  Corporate (financial)  Thematic + integration strategies  Corporate (financial)  All three strategies combined  No incorporation strategies applied  Screening alone  Thematic alone  Integration alone  Screening + integration strategies  Screening alone  Thematic alone  Screening + integration strategies  Screening + integration strategies  Thematic alone  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies  Screening + thematic strategies		0		
(financial)  Thematic + integration strategies  Screening + thematic strategies  All three strategies combined  No incorporation strategies applied  Screening alone  Thematic alone  Integration alone  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies  Screening + thematic strategies  Screening + thematic strategies	Corporat		Screening + integration strategies	
All three strategies combined  No incorporation strategies applied  Screening alone  Thematic alone  Integration alone  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies			Thematic + integration strategies	
No incorporation strategies applied  Screening alone  Thematic alone  Integration alone  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies		0		
Screening alone  Thematic alone  Integration alone  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies  Screening + thematic strategies		0		
Thematic alone  Integration alone  Screening + integration strategies  Thematic + integration strategies  Screening + thematic strategies  Screening + thematic strategies		0	Screening alone	
Corporate (non-financial)  Corporate (non-financial)  Thematic + integration strategies  Screening + thematic strategies  Screening + thematic strategies			Thematic alone	
Corporate (non-financial)  Thematic + integration strategies  O  Screening + thematic strategies  O			Integration alone	
Screening + thematic strategies	(non-			
	mancial			
			All three strategies combined	
No incorporation strategies applied			No incorporation strategies applied	

individual cor screening cri	iteria is applied to a Sustain		manage.			
N	Mandatory to Report, Volunt	ary to Disclose		Core Ass	essed	PRI
14.1	Indicate the proportion capacity as a shareho		ssets on which you en	gage. Plea	ase exclude any engageme	nts carried out solely in you
Category	Proportion of assets					
Corporate (financial)	<ul><li>✓ To gain an un</li><li>✓ To encourage</li></ul>		ategy and/or managem G disclosure	nent	rporate, Financial fixed inco	ome assets)
Corporate (non- financial)	<ul><li>✓ To gain an un</li><li>✓ To encourage</li></ul>		ategy and/or managem G disclosure	nent	rporate, non-financial fixed	l income assets)
			,	,	issue	
14.3 As a debt hol	Additional information					influence on the company
As a debt hol not as strong managing, or calls with the	Additional information lider, we are not owners of the grass equity holders due to our plan to manage, material Electromaphy's management in Mandatory to Report, Volunt	ne company we invest ir ur position in the capital ESG risks through our int n the run-up of a bond is	n. We are not able to vo structure. Nonetheles: teraction with the com	ite on key s, we seek pany. This ings calls.	company matters and our k to obtain a better underst s may take place during inv	anding on how the compar estor meetings and confer
As a debt hol not as strong managing, or calls with the	lder, we are not owners of the grassequity holders due to our plan to manage, material Errompany's management in Mandatory to Report, Volunt Indicate how you typic	ne company we invest ir ur position in the capital ISG risks through our inf n the run-up of a bond is ary to Disclose	n. We are not able to vo structure. Nonetheles: teraction with the com, suance or during earni	ote on key s, we seek pany. This ings calls. Additiona	company matters and our k to obtain a better underst s may take place during inv	anding on how the comparestor meetings and conference of the properties of the prope
As a debt hol not as strong managing, or calls with the	lder, we are not owners of the grassequity holders due to our plan to manage, material Electric company's management in Mandatory to Report, Volunt Indicate how you typic not include engagement	ne company we invest ir ur position in the capital ISG risks through our inf n the run-up of a bond is ary to Disclose	n. We are not able to vo structure. Nonetheles teraction with the com suance or during earni s as a fixed income inv a bondholder and shar	ote on key s, we seek pany. This ings calls. Additiona estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inv al Assessed as both a fixed income and	anding on how the comparestor meetings and conference of the properties of the prope
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As a debt hol not as strong managing, or calls with the No. 15.1  Type of engine Individual/III Collaborativ	Ider, we are not owners of the grassequity holders due to our plan to manage, material Electromaps of the company's management in a large of the company's management in a large of the company's management in a large of the company's management of the company of	ne company we invest in ur position in the capital SG risks through our infinite run-up of a bond is ary to Disclose cally engage with issuers ents where you are both Corporate (financial)	n. We are not able to vo structure. Nonetheless teraction with the composition of the com	ote on key s, we seek pany. This ings calls. Additiona estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inv al Assessed as both a fixed income and	anding on how the comparestor meetings and conference of the properties of the prope
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As a debt hol not as strong managing, or calls with the No. 15.1  Type of eng Individual/In Collaborative Service provides a Size of hold Size of hold strong as the strong stron	Idder, we are not owners of the grassequity holders due to our plan to manage, material Electromaph of the company's management in Mandatory to Report, Volunt  Indicate how you typic not include engagement enternal staff engagements are engagements wider engagements  Indicate how your org	ne company we invest in ur position in the capital SSG risks through our infinite run-up of a bond is ary to Disclose cally engage with issuersents where you are both Corporate (financial)	n. We are not able to vo structure. Nonetheless teraction with the composition of the com	ote on key s, we seek pany. This ings calls. Additional estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inval Assessed as both a fixed income and out engage as a listed equit	anding on how the comparestor meetings and conference of the confe
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As a debt hol not as strong managing, or calls with the Market Ma	Idder, we are not owners of the grassequity holders due to our plan to manage, material Eac company's management in a company in a comp	ne company we invest in ur position in the capital SSG risks through our infinite run-up of a bond is ary to Disclose cally engage with issuersents where you are both Corporate (financial)	n. We are not able to vo structure. Nonetheless teraction with the composition of the com	ote on key s, we seek pany. This ings calls. Additional estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inval Assessed  as both a fixed income and out engage as a listed equit  Corporate (financial)	anding on how the comparestor meetings and conference of the confe
As a debt hol not as strong managing, or calls with the Management of the Management	Idder, we are not owners of the grassequity holders due to our plan to manage, material Electromaphy's management in a company's management in a company in a com	ne company we invest in ur position in the capital SSG risks through our infinite run-up of a bond is ary to Disclose cally engage with issuersents where you are both Corporate (financial)	n. We are not able to vo structure. Nonetheless teraction with the composition of the com	ote on key s, we seek pany. This ings calls. Additional estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inval Assessed  as both a fixed income and out engage as a listed equit  Corporate (financial)	anding on how the comparestor meetings and conference of the confe
As a debt hol not as strong managing, or calls with the last or calls with the last of the	Idder, we are not owners of the grassequity holders due to our plan to manage, material Electromaphy's management in a company's management in a company in a com	ne company we invest in ur position in the capital SSG risks through our infinite run-up of a bond is ary to Disclose cally engage with issuersents where you are both Corporate (financial)	n. We are not able to vo structure. Nonetheless teraction with the composition of the com	ote on key s, we seek pany. This ings calls. Additional estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inval Assessed  as both a fixed income and out engage as a listed equit  Corporate (financial)  Corporate (financial)	anding on how the comparestor meetings and conference to meetings and conference to the comparestor meetings and conference to the confere
As a debt hol not as strong managing, or calls with the Management of the Management	Ider, we are not owners of the grassequity holders due to our plan to manage, material Eac company's management in a company's management in Indicate how you typic not include engagement in Indicate how you typic not include engagements.  Indicate how your organized in the staff engagements are engagements.  Indicate how your organized in the staff engagement in Indicate how your organized in the staff engagements.  Indicate how your organized in the staff engagements are engagements.  Indicate how your organized in the staff engagements.  Indicate how your organized in the staff engagements are engagements.  Indicate how your organized in the staff engagements are engagements.	ne company we invest in ur position in the capital ESG risks through our into the run-up of a bond is ary to Disclose cally engage with issuers ents where you are both Corporate (financial)	n. We are not able to vo structure. Nonetheless teraction with the composition of the com	ote on key s, we seek pany. This ings calls. Additional estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inverse and Assessed  as both a fixed income and out engage as a listed equit  Corporate (financial)  Corporate (financial)  Corporate (financial)	anding on how the comparestor meetings and conference of the confe
As a debt hol not as strong managing, or calls with the Management of the Management	Idder, we are not owners of the grassequity holders due to our plan to manage, material Electromaphy's management in a company's management in a company in a com	ne company we invest in ur position in the capital ESG risks through our into the run-up of a bond is ary to Disclose cally engage with issuers ents where you are both Corporate (financial)	n. We are not able to vo structure. Nonetheless teraction with the composition of the com	ote on key s, we seek pany. This ings calls. Additional estor, or a reholder b	company matters and our k to obtain a better underst s may take place during inval Assessed as both a fixed income and out engage as a listed equit  Corporate (financial)  Corporate (financial)	corporate (non-financial

Describe your reasons for choosing a particular ESG incorporation strategy and how combinations of strategies are used.

Other						
5.3	Indicate when your organisation conducts engagements with is	ssuers.	<u>.</u>			
		Corporate (fina	nncial) Co	rporate (non-finan	icial)	
We engage pre-ii	nvestment.	<b>∀</b>	<b>∀</b>			
We engage post-	investment.	$ \mathbf{S} $	$\checkmark$			
We engage proa	ctively in anticipation of specific ESG risks and/or opportunities.	<b>⋖</b>	<b></b>			
We engage in rea	action to ESG issues that have already affected the issuer.	$ \mathbf{Z} $	✓			
We engage prior	to ESG-related divestments.					
Other, describe						
5.4	Indicate what your organisation conducts engagements with is	suers on.				
			Cor	porate (financial)	Corp	orate (non-
We engage on E	GG risks and opportunities affecting a specific bond issuer or its	issuer.	✓		IIIIaII	ciai)
	SG risks and opportunities affecting the entire industry or region		✓		<b>✓</b>	
belongs to.			•		•	
We engage on sp	pecific ESG themes across issuers and industries (e.g., human rig	ıhts).				
Other, describe						
5.5	Indicate how your organisation ensures that information and in decision-making process.	sights collected t	hrough eng	agement can feed	into the	e investmer
	action making process.					Corporate
				Corporate (fin	ancial)	financial
Ensuring regular	cross-team meetings and presentations.					
Sharing engager	nent data across platforms that is accessible to ESG and investr	ment teams.		$ \mathbf{Z} $		$ \checkmark $
Encouraging ESC	G and investment teams to join engagement meetings and roads	shows.				
Delegating some	engagement dialogue to portfolio managers/credit analysts.			<b>∀</b>		<b>⋖</b>
Involving portfoli decisions.	o managers when defining an engagement programme and dev	eloping engagem	ent			
Establishing med engagements.	chanisms to rebalance portfolio holdings based on levels of inter	action and outco	mes of			
Considering activ	ve ownership as a mechanism to assess potential future investm	nents.				
Other, describe						
We do not ensur decision-making	e that information and insights collected through engagement c process.	an feed into the in	nvestment			
5.6	Additional information.[OPTIONAL]					
not as strong as e managing, or plar	we are not owners of the company we invest in. We are not able equity holders due to our position in the capital structure. Noneth to manage, relevant ESG risks through our interaction with the expany's management in the run-up of a bond issuance or during expany's	neless, we seek to company. This m	obtain a be	etter understanding	on ho	w the comp
	e company's response to these risks are documented in the rese ecords the engagements and this file can be shared with interes		ch are acces	ssible by the Fixed	Income	team. We a
Manda	atory to Report, Voluntary to Disclose	Additional A	ssessed			PF
6.1	Indicate if your publicly available policy documents explicitly ref-	er to fixed income	e engageme	ent separately from	engag	ements in re
✔ Yes	to other asset classes.					
				Duni - u - 11		
FI 16.2 https://w	Please attach or provide a URL to your fixed income eng ww.eastspring.com/about-us/responsible-investment	agement policý d	ocument. [C	puonalj		
Files: link						
O No						

FI 1	7.1	Indicate whether your organisation measures how your incorporat outcomes and/or performance.	on of E	ESG analysis in fixed inc	ome has affected investmen
			SSA	Corporate (financial)	Corporate (non-financial)
	We measure wh	nether incorporating ESG impacts portfolio risk.			
	We measure wh	nether incorporating ESG impacts portfolio returns.			
	We measure the	e ESG performance/profile of portfolios (relative to the benchmark).	Š	♥	€
	None of the abo	ove			
FI 1	7.2	Describe how your organisation measures how your incorporation	of ESG	analysis in fixed incom	e has affected investment ou

Our system is capable of reporting ESG profile of portfolios vs benchmark based on MSCI ESG scores as well as carbon intensity data and listing the top contributors to ESG risk. For the Sustainable Bond Fund, we will be providing clients on a regular basis with a report on the ESG profile of the portfolio using ESG data in our system including MSCI ESG scores.

FI 18.1

Provide examples of how your incorporation of ESG analysis and/or your engagement of issuers has affected your fixed income investment outcomes during the reporting year.

**☑** Example 1

Corporate (non-financial)

Korea Auto company - tightening emission standards and product quality issues

With governments introducing tougher emissions standards, auto companies have been compelled to invest in technology and new models, such as electric vehicles, which require massive capital investments. At the same time, conventional vehicles have faced weaker sales, partly because of the changes in emission standards and the softer economic environment. Long-standing product quality issues have also been plaguing the automaker. All these issues combined have led to its profit declining over the past several years.

Integration

Our decision to trim our exposure was due to concerns about its operating performance and financial profile as the regulatory environment in Asia's auto sector intensified

**☑** Example 2

Corporate (non-financial)

China property developer - product quality issues

Our growing unease with this Chinese developer was also partly due to product quality concerns, following a series of fatal incidents at its projects under construction in late 2018, which hurt its bond price as questions were raised over the sustainability of its ultra-rapid asset turnover model. The company consequently stepped up control over its contractors and increased the frequency of quality inspections. A safety committee, headed by the chairman, also invited local government officials to inspect projects. Willingness to address these issues subsequently led us to remove the negative outlook on the issuer.

Integration

We continue to HOLD this bond.

**☑** Example 3

Corporate (non-financial)

Indonesian Coal mining company - Corporate governance concerns

Amidst a sharp downturn in the coal industry during the global financial crisis, the company aggressively took on more debt after acquiring several businesses but subsequently had to restructure most of the debt as it faced financial difficulties. Several of its related companies owned by the same family also faced financial difficulties, resulting in some major restructuring of their debts. The family also had some hostile disputes with its business partners who had accused the company of some misappropriate behaviors albeit disputed by management. Management by an overly dominant family owner and the resulting lack of accountability continues to be negative for this issuer, and we maintain our negative outlook.

Integration

Impact on investment decision or performance

Our decision to avoid the company's bonds was validated by poor governance.

- ☐ Example 4
- ☐ Example 5

CN	11 01		Mandatory	Additional Assessed	General
	CM1 0	1.1	Indicate whether the reported information you have provided fo	r your PRI Transparency Report this year has undergone:	
		Third pa	arty assurance over selected responses from this year's PRI Transpare	ncy Report	
		Third pa	arty assurance over data points from other sources that have subsequ	ently been used in your PRI responses this year	
		Third pa	arty assurance or audit of the correct implementation of RI processes	that have been reported to the PRI this year)	
		Internal	audit of the correct implementation of RI processes and/or accuracy	of RI data (that have been reported to the PRI this year)	
	<b>⋖</b>	Internal	verification of responses before submission to the PRI (e.g. by the CEC	or the board)	
		<b>✓</b> ∨	hole PRI Transparency Report has been internally verified		
		O S	elected data has been internally verified		
		Other, s	pecify		
		None of	the above		
	CM1 0	1.2	Additional information [OPTIONAL]		
			PRI Transparency Report has been internally verified by Eastspring's CI	ief Executive Officer for Singapore and Head of Investment	Strategies; the
0.1			Investment Officer; and The Fixed Income Chief Investment Officer.		
CN	11 02		Mandatory	Descriptive	General
	CM1 0	2.1	We undertook third party assurance on last year's PRI Transpa	ency Report	
	0	Whole F	PRI Transparency Report was assured last year		
			d data was assured in last year's PRI Transparency Report		
			not assure last year`s PRI Transparency report		
	~	None of	the above, we were in our preparation year and did not report last yea	r.	
	CM1 0	2.3	Additional information [OPTIONAL]		
	Thi	is will be	our first publicly assessed report.		
CM	11 03		Mandatory	Descriptive	General
	CM1 0	3.1	We undertake confidence building measures that are unspecific	to the data contained in our PRI Transparency Report:	
		We adh	ere to an RI certification or labelling scheme		
			y out independent/third party assurance over a whole public report (st	ich as a sustainability report) extracts of which are included	in this year's
	_		arency Report dit of holdings		
	_	Other, s			
	_		the above		
	CM1 0	12.5	Additional information [OPTIONAL]		
			our first publicly assessed report.		
CM	1 04		Mandatory	Descriptive	General
Civ	1 0-4		manuatory	Везсприче	Ocheral
	CM1 0	04.1	Do you plan to conduct third party assurance of this year's PRI	Transparency report?	
			PRI Transparency Report will be assured		
	~	Selecte	d data will be assured		
		CM1 0	4.2b Selected data will be assured		
			What data will be assured		
			Financial and organisational data		
			Data related to RI activities		
			☑ RI policies		
			✓ RI processes (e.g. engagement process)		
			☐ ESG operational data of the portfolio		
			☐ Other		
			Relevant modules		
			✓ Organisational Overview		
			<b>☑</b> Strategy and Governance		
			<b>☑</b> Direct - Listed Equity Incorporation		
			☑ Direct - Listed Equity Active Ownership		
			☑ Direct - Fixed Income		
	0	We do r	not plan to assure this year`s PRI Transparency report		

31/12/2019		
	Who will conduct the assurance	
Prudent	itial's Group Wide internal Audit (GWiA).	
	Assurance standard to be used	
☐ ISAE	E/ ASEA 3000	
☑ ISAE	.E 3402	
☐ ISO	standard	
☐ AAF	F01/06	
☐ AA1	1000AS	
☐ IFC	performance standards	
☐ ASA	AE 3410 Assurance Engagements on Greenhouse Gas Statements.	
☐ Nati	tional standard	
☐ Othe	ner	
	Level of assurance sought	
<b>✓</b> Limi	nited or equivalent	
O Reas	asonable or equivalent	
M1 04.3	Additional information [OPTIONAL]	
philosophy ar to provide inc disclosure of initiatives, ma current assur	our first publicly assessed report. The following provides further context for our assurance on the report: 1.1 and process conducted by Prudential's Group Wide internal Audit (GWiA) 2. Prudential's GWiA is currently or dependent assurance in relation to the design and operation of the processes, controls and governance sure if the ESG Report; (b) setting of the strategy for Prudential plo's participation in discretionary environmental management of commitments and delivery against these commitments; and (c) progress with TCFD commitmence processes partially cover our Responsible Investment activities. Additionally, we acknowledge the improvement activities are considered as a constant of the strategy for Prudential plots.	conducting an audit with the ob- proporting the: (a) preparation a and responsible investment traces. We acknowledge that con prortance of assurance in build
philosophy are to provide incoming disclosure of initiatives, man current assure stakeholder of	our first publicly assessed report. The following provides further context for our assurance on the report: 1. I and process conducted by Prudential's Group Wide internal Audit (GWiA) 2. Prudential's GWiA is currently or dependent assurance in relation to the design and operation of the processes, controls and governance sure of the ESG Report; (b) setting of the strategy for Prudential plo's participation in discretionary environmental management of commitments and delivery against these commitments; and (c) progress with TCFD commitments.	conducting an audit with the ob upporting the: (a) preparation a and responsible investment tments. We acknowledge that of uportance of assurance in build
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